## Monthly Hotel Establishments Report Abu Dhabi Emirate

## September \& Year to Date (January - September)



# Hotel Establishment Statistics 

## Abu Dhabi Emirate

Hotel Establishments Executive Summary

## September 2015

- September 2015 showed an increase of 27\% in guest arrivals when compared to last year, with the total number of hotel guest arrivals at 350,393 .
- The number of hotel guest nights increased by $16 \%$ to 959,367 guest nights in September 2015.
- The average length of stay decreased by 8\% in comparison to September 2014.
- Hotel occupancy increased by 2\% in comparison to September 2014.
- Total revenue for hotel establishments' recorded 2\% increase in September 2015 (AED 467

Million), room revenue increased by $7 \%$, while food \& beverage revenue decreased by $7 \%$ compared to last year.

Hotel Establishment Statistics

## Abu Dhabi Emirate

Hotel Establishments Main Indicators Summary
September 2015

|  | September |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | :---: | :---: | :---: | :---: |
| Indicator | $\mathbf{2 0 1 5}$ |  |  |  |  | $\mathbf{2 0 1 4}$ | Growth Rate $\%$ |  |
| Actual Guest Arrivals | 350,393 | 276,361 | $27 \%$ | $\mathbf{\Delta}$ |  |  |  |  |
| Guest Nights | 959,367 | 824,548 | $16 \%$ | $\mathbf{\Delta}$ |  |  |  |  |
| Room Nights | 649,990 | 588,887 | $10 \%$ | $\mathbf{\Delta}$ |  |  |  |  |
| Average Length of Stay | 2.74 | 2.98 | $-8 \%$ | $\boldsymbol{\nabla}$ |  |  |  |  |
| Occupancy Rate \% | $75 \%$ | $73 \%$ | $2 \%$ | $\mathbf{\Delta}$ |  |  |  |  |
| Room Revenue | $242,164,996$ | $225,939,179$ | $7 \%$ | $\mathbf{\Delta}$ |  |  |  |  |
| Food \& Beverages | $162,252,350$ | $175,149,441$ | $-7 \%$ | $\boldsymbol{\nabla}$ |  |  |  |  |
| Other Revenue | $63,500,512$ | $56,433,912$ | $13 \%$ | $\mathbf{\Delta}$ |  |  |  |  |
| Total Revenue | $467,917,858$ | $457,522,532$ | $2 \%$ | $\mathbf{\Delta}$ |  |  |  |  |
| ARR | 374 | 374 | $0 \%$ |  |  |  |  |  |
| REV PAR | 279 | 272 | $2 \%$ | $\mathbf{\Delta}$ |  |  |  |  |



## Abu Dhabi Emirate

Top 10 Nationalities
September 2015

|  |  | Share \% | Growth\% | Guests | Average Length of Stay |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | UAE | 33\% | 30\% | 117,122 | 2.24 |
| 2 | India | 8\% | $33 \%$ - | 26,366 | 3.14 |
| 3 | UK | 5\% | 22\% | 17,114 | 4.17 |
| 4 | Philippines | 5\% | 62\% | 16,345 | 1.83 |
| 5 | KSA | 4\% | $42 \%$ - | 15,256 | 2.39 |
| 6 | Egypt | 4\% | 45\% | 13,315 | 2.44 |
| 7 | US | 4\% | 28\% | 12,644 | 4.85 |
| 8 | China | 3\% | 77\% | 12,221 | 1.43 |
| 9 | Germany | 3\% | -19\% V | \| 10,472 | 4.46 |
| 10 | Jordan | 2\% | 19\% | \| 8,005 | 2.70 |

Hotel Establishment Statistics
Abu Dhabi Emirate
Top 25 Nationalities
September 2015

|  |  | Guest Arrivals |  |  |  | Guestnights |  |  |  | Average Length of Stay |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nationality | 2015 | 2014 | Growt Rate \% |  | 2015 | 2014 | Growt Rate \% |  | 2015 | 2014 | Growth Rate \% |  |
| 1 | UAE | 117,122 | 90,166 | 30\% | $\triangle$ | 262,282 | 204,981 | 28\% | $\triangle$ | 2.24 | 2.27 | -1\% | $\checkmark$ |
| 2 | India | 26,366 | 19,781 | 33\% | - | 82,701 | 71,656 | 15\% | $\triangle$ | 3.14 | 3.62 | -13\% | $\nabla$ |
| 3 | UK | 17,114 | 14,077 | 22\% | $\triangle$ | 71,327 | 64,633 | 10\% | $\triangle$ | 4.17 | 4.59 | -9\% | $\checkmark$ |
| 4 | Philippines | 16,345 | 10,097 | 62\% | $\triangle$ | 29,973 | 23,502 | 28\% | $\triangle$ | 1.83 | 2.33 | -21\% | $\nabla$ |
| 5 | KSA | 15,256 | 10,724 | 42\% | - | 36,502 | 22,228 | 64\% | $\triangle$ | 2.39 | 2.07 | 15\% | - |
| 6 | Egypt | 13,315 | 9,171 | 45\% | - | 32,430 | 23,871 | 36\% | $\triangle$ | 2.44 | 2.60 | -6\% | $\nabla$ |
| 7 | US | 12,644 | 9,891 | 28\% | $\triangle$ | 61,289 | 54,095 | 13\% | $\triangle$ | 4.85 | 5.47 | -11\% | $\checkmark$ |
| 8 | China | 12,221 | 6,889 | 77\% | $\triangle$ | 17,443 | 11,734 | 49\% | $\triangle$ | 1.43 | 1.70 | -16\% | $\nabla$ |
| 9 | Germany | 10,472 | 12,852 | -19\% | $\nabla$ | 46,737 | 54,351 | -14\% | $\nabla$ | 4.46 | 4.23 | 6\% | - |
| 10 | Jordan | 8,005 | 6,738 | 19\% | $\triangle$ | 21,600 | 19,331 | 12\% | $\triangle$ | 2.70 | 2.87 | -6\% | $\nabla$ |
| 11 | Australia | 7,004 | 5,007 | 40\% | - | 17,584 | 14,839 | 18\% | $\triangle$ | 2.51 | 2.96 | -15\% | $\checkmark$ |
| 12 | Pakistan | 6,816 | 5,353 | 27\% | $\triangle$ | 15,501 | 13,188 | 18\% | $\triangle$ | 2.27 | 2.46 | -8\% | $\nabla$ |
| 13 | Syria | 6,196 | 5,041 | 23\% | $\triangle$ | 11,768 | 9,255 | 27\% | $\triangle$ | 1.90 | 1.84 | 3\% | - |
| 14 | Italy | 4,668 | 4,015 | 16\% | $\triangle$ | 18,381 | 16,648 | 10\% | $\triangle$ | 3.94 | 4.15 | -5\% | $\nabla$ |
| 15 | Oman | 4,449 | 4,687 | -5\% | $\nabla$ | 6,906 | 8,367 | -17\% | $\nabla$ | 1.55 | 1.79 | -13\% | $\nabla$ |
| 16 | Lebanon | 3,853 | 3,020 | 28\% | $\triangle$ | 11,505 | 9,606 | 20\% | $\triangle$ | 2.99 | 3.18 | -6\% | $\checkmark$ |
| 17 | France | 3,748 | 3,804 | -1\% | $\nabla$ | 16,422 | 17,220 | -5\% | V | 4.38 | 4.53 | -3\% | $\nabla$ |
| 18 | Qatar | 3,191 | 1,538 | 107\% | $\triangle$ | 6,035 | 3,115 | 94\% | $\triangle$ | 1.89 | 2.03 | -7\% | $\nabla$ |
| 19 | Kuwait | 2,910 | 2,218 | 31\% | $\triangle$ | 8,680 | 5,662 | 53\% | - | 2.98 | 2.55 | 17\% | - |
| 20 | Canada | 2,593 | 2,609 | -1\% | V | 11,949 | 10,637 | 12\% | $\triangle$ | 4.61 | 4.08 | 13\% | 4 |
| 21 | South Africa | 2,538 | 1,316 | 93\% | $\triangle$ | 8,959 | 6,292 | 42\% | $\triangle$ | 3.53 | 4.78 | -26\% | $\nabla$ |
| 22 | Ireland | 2,466 | 1,289 | 91\% | $\triangle$ | 7,075 | 6,549 | 8\% | $\triangle$ | 2.87 | 5.08 | -44\% | $\nabla$ |
| 23 | Palestine | 2,290 | 1,776 | 29\% | $\triangle$ | 4,339 | 3,226 | 35\% | $\triangle$ | 1.89 | 1.82 | 4\% | - |
| 24 | Morocco | 1,794 | 1,776 | 1\% | $\triangle$ | 5,747 | 5,525 | 4\% | $\triangle$ | 3.20 | 3.11 | 3\% | - |
| 25 | Sudan | 1,688 | 1,322 | 28\% | - | 3,907 | 3,467 | 13\% | - | 2.31 | 2.62 | -12\% | $\nabla$ |

## Abu Dhabi Emirate

Hotel Establishments Executive Summary

## Year To Date (January - September) 2015

- The number of guests showed an increase of $21 \%$ in year to date (JanSeptember) 2015 when compared to last year, with the total number of hotel guest arrivals at 3,014,728.
- The number of hotel guest nights increased by $14 \%$ to $8,579,260$ guest nights .
- The average length of stay for year to date decreased by 5\% in comparison to same period of 2014.
- Hotel occupancy recorded 1\% increase in comparison to last year.
- Total revenue for hotel establishments recorded 8\% increase (AED 4,620 Billion), room revenue increased by $11 \%$, while no change in food \& beverage revenue.


## Hotel Establishment Statistics

## Abu Dhabi Emirate

Hotel Establishments Main Indicators Summary
Year To Date (January - September) 2015

|  | Year To Date (January - september) |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | :---: |
| Indicator | $\mathbf{2 0 1 5}$ |  | $\mathbf{2 0 1 4}$ | Growth Rate $\%$ |  |
| Actual Guest Arrivals | $3,014,728$ | $2,498,672$ | $21 \%$ | $\mathbf{\Delta}$ |  |
| Guest Nights | $8,579,260$ | $7,502,924$ | $14 \%$ | $\mathbf{\Delta}$ |  |
| Room Nights | $5,816,724$ | $5,251,701$ | $11 \%$ | $\mathbf{\Delta}$ |  |
| Average Length of Stay | 2.85 | 3.00 | $-5 \%$ | $\boldsymbol{\nabla}$ |  |
| Occupancy Rate \% | $74 \%$ | $73 \%$ | $1 \%$ | $\mathbf{\Delta}$ |  |
| Room Revenue | $2,410,308,526$ | $2,171,278,832$ | $11 \%$ | $\mathbf{\Delta}$ |  |
| Food \& Beverages | $1,632,427,860$ | $1,626,258,139$ | $0.4 \%$ | $\mathbf{\Delta}$ |  |
| Other Revenue | $577,562,481$ | $472,323,522$ | $22 \%$ | $\mathbf{\Delta}$ |  |
| Total Revenue | $4,620,298,867$ | $4,269,860,493$ | $8 \%$ | $\mathbf{\Delta}$ |  |
| ARR | 417 | 409 | $2 \%$ | $\mathbf{\Delta}$ |  |
| REV PAR | 307 |  | 299 | $3 \%$ |  |



Abu Dhabi Emirate
Top 10 Nationalities
Year To Date (January - September) 2015

|  |  | Share \% | Growth\% | Guests |  | Average Length of Stay |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | UAE | 34\% | 21\% |  | 1,019,655 | 2.40 |
| 2 | India | 7\% | 23\% | 200,015 |  | 3.60 |
| 3 | UK | 5\% | 16\% | 159,248 |  | 4.13 |
| 4 | China | 5\% | 69\% | 137,899 |  | 1.46 |
| 5 | KSA | 4\% | 29\% | 112,294 |  | 2.28 |
| 6 | Philippines | 4\% | $33 \%$ | 111,909 |  | 1.94 |
| 7 | US | 4\% | 30\% | 111,619 |  | 4.59 |
| 8 | Germany | 4\% | 16\% | 107,099 |  | 4.20 |
| 9 | Egypt | 3\% | 18\% | 95,801 |  | 2.72 |
| 10 | Jordan | 2\% | 11\% | 63,661 |  | 2.73 |

Total Hotel Establishment Guests
3,014,728

Abu Dhabi Emirate
Top 25 Nationalities
Year To Date (January - September) 2015

|  |  | Guest Arrivals |  |  | Guestnights |  |  | Average Length of Stay |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rank | Nationality | 2015 | 2014 | Growth Rate \% | 2015 | 2014 | Growth Rate \% | 2015 | 2014 | Growth Rate \% |
| 1 | UAE | 1,019,655 | 845,316 | 21\% | 2,442,842 | 1,926,934 | 27\% | 2.40 | 2.28 | 5\% |
| 2 | India | 200,015 | 162,394 | 23\% | 720,555 | 614,437 | 17\% | 3.60 | 3.78 | -5\% |
| 3 | UK | 159,248 | 136,970 | 16\% | 657,848 | 597,814 | 10\% | 4.13 | 4.36 | -5\% |
| 4 | China | 137,899 | 81,525 | 69\% | 201,122 | 141,044 | 43\% | 1.46 | 1.73 | -16\% |
| 5 | KSA | 112,294 | 87,186 | 29\% | 256,216 | 186,335 | $38 \%$ - | 2.28 | 2.14 | 7\% |
| 6 | Philippines | 111,909 | 84,376 | 33\% | 217,448 | 228,066 | -5\% | 1.94 | 2.70 | -28\% |
| 7 | US | 111,619 | 85,987 | 30\% | 512,870 | 430,732 | 19\% | 4.59 | 5.01 | -8\% |
| 8 | Germany | 107,099 | 92,623 | 16\% | 450,091 | 441,860 | $2 \%$ - | 4.20 | 4.77 | -12\% |
| 9 | Egypt | 95,801 | 81,421 | 18\% | 260,783 | 221,978 | 17\% | 2.72 | 2.73 | 0\% |
| 10 | Jordan | 63,661 | 57,299 | 11\% | 173,803 | 158,402 | 10\% | 2.73 | 2.76 | -1\% |
| 11 | Pakistan | 56,685 | 48,122 | 18\% | 137,704 | 120,692 | 14\% | 2.43 | 2.51 | -3\% |
| 12 | Syria | 48,818 | 44,869 | 9\% | 99,049 | 96,129 | $3 \%$ - | 2.03 | 2.14 | -5\% |
| 13 | Oman | 48,638 | 41,520 | 17\% | 81,512 | 77,961 | $5 \%$ - | 1.68 | 1.88 | -11\% |
| 14 | Italy | 48,128 | 37,499 | 28\% | 186,277 | 165,017 | $13 \%$ - | 3.87 | 4.40 | -12\% $\nabla$ |
| 15 | France | 41,769 | 40,064 | 4\% | 150,249 | 146,877 | $2 \%$ - | 3.60 | 3.67 | -2\% |
| 16 | Australia | 40,816 | 35,593 | 15\% | 120,006 | 116,506 | $3 \%$ | 2.94 | 3.27 | -10\% $\nabla$ |
| 17 | Lebanon | 30,032 | 27,417 | 10\% | 89,884 | 87,341 | $3 \%$ - | 2.99 | 3.19 | -6\% V |
| 18 | Canada | 25,862 | 23,434 | 10\% | 104,910 | 98,993 | 6\% | 4.06 | 4.22 | -4\% $\nabla$ |
| 19 | Kuwait | 22,796 | 23,347 | -2\% | 61,031 | 60,383 | $1 \%$ - | 2.68 | 2.59 | 4\% $\triangle$ |
| 20 | Qatar | 22,258 | 19,931 | 12\% | 44,356 | 40,346 | 10\% | 1.99 | 2.02 | -2\% $\nabla$ |
| 21 | Palestine | 18,499 | 16,611 | 11\% | 34,343 | 30,994 | 11\% | 1.86 | 1.87 | -1\% |
| 22 | South Africa | 18,251 | 12,917 | 41\% | 64,666 | 51,051 | 27\% | 3.54 | 3.95 | -10\% |
| 23 | Russia | 17,927 | 20,344 | -12\% | 79,381 | 117,425 | -32\% V | 4.43 | 5.77 | -23\% |
| 24 | Ireland | 16,792 | 12,115 | 39\% | 58,207 | 48,452 | 20\% | 3.47 | 4.00 | -13\% $\nabla$ |
| 25 | Netherlands (Holland) | 16,182 | 16,161 | 0\% | 57,602 | 57,997 | -1\% V | 3.56 | 3.59 | -1\% |


| Abu Dhabi City | Sep 2015 |  |  |  | Year To Date (January - September) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Indicator | 2015 | 2014 | Growth Rate |  | 2015 | 2014 | Growth Rat | \% |
| Actual Guest Arrivals | 307,641 | 243,954 | 26\% | $\triangle$ | 2,626,688 | 2,180,176 | 20\% | - |
| Guest Nights | 873,004 | 747,175 | 17\% | $\triangle$ | 7,775,271 | 6,758,944 | 15\% | - |
| Average Length of Stay | 2.84 | 3.06 | -7\% | $\nabla$ | 2.96 | 3.1 | -5\% | $\nabla$ |
| Occupancy Rate \% | 75\% | 74\% | 3\% | $\triangle$ | 75\% | 74\% | 1\% | - |
| Total Revenue | 416,564,167 | 409,333,446 | 2\% | $\Delta$ | 4,135,989,566 | 3,805,079,658 | 9\% | - |
| ARR | 362 | 366 | -1\% | $\nabla$ | 408 | 398 | 2\% | - |
| REV PAR | 273 | 269 | 1\% | $\triangle$ | 304 | 294 | 3\% | - |


| Al Ain City | Sep 2015 |  |  |  | Year To Date (January - September) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Indicator | 2015 | 2014 | Growth Rat |  | 2015 | 2014 | Growth Rat |  |
| Actual Guest Arrivals | 28,322 | 26,474 | 7\% | $\triangle$ | 272,693 | 250,182 | 9\% | - |
| Guest Nights | 57,174 | 54,442 | 5\% | - | 548,955 | 508,492 | 8\% | - |
| Average Length of Stay | 2.02 | 2.06 | -2\% | $\nabla$ | 2.01 | 2.03 | -1\% | $\nabla$ |
| Occupancy Rate \% | 65\% | 61\% | 6\% | - | 67\% | 63\% | 5\% | - |
| Total Revenue | 28,989,824 | 26,709,624 | 9\% | $\triangle$ | 263,468,098 | 251,896,632 | 5\% | - |
| ARR | 420 | 379 | 11\% | $\Delta$ | 392 | 408 | -4\% | $\nabla$ |
| REV PAR | 273 | 232 | 18\% | - | 261 | 258 | 1\% | - |


| Western Region | Sep 2015 |  |  |  | Year To Date (January - September) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Indicator | 2015 | 2014 | Growth Rat |  | 2015 | 2014 | Growth Rat | \% |
| Actual Guest Arrivals | 14,430 | 5,933 | 143\% | - | 115,347 | 68,314 | 69\% | - |
| Guest Nights | 29,189 | 22,931 | 27\% | $\triangle$ | 255,034 | 235,488 | 8\% | $\Delta$ |
| Average Length of Stay | 2.02 | 3.86 | -48\% | $\nabla$ | 2.21 | 3.45 | -36\% | $\nabla$ |
| Occupancy Rate \% | 69\% | 74\% | -6\% | $\nabla$ | 65\% | 68\% | -4\% | $\nabla$ |
| Total Revenue | 22,363,866 | 21,479,462 | 4\% | $\Delta$ | 220,841,203 | 212,884,203 | 4\% | - |
| ARR | 634 | 571 | 11\% | $\Delta$ | 711 | 722 | -2\% | $\nabla$ |
| REV PAR | 438 | $421$ | 4\% | - | 465 | $494$ | $-6 \%$ | $\nabla$ |

## Actual Guest arrivals:

The number of registered guest arrivals (checked-in) including those who occupied complimentary or nonrevenue generating rooms either for day-stay or overnight stay.

## Guest nights:

The number of nights all guests spent in the hotel regardless of the type of rooms they occupy (single, double, twin, suite, etc)

## Room nights:

The number of nights a guestroom is occupied regardless of the number of persons occupying the room.

## Total Hotel Inventory:

The total hotel room inventory or hotel room capacity which include all rooms that are available for sale, out-of-order rooms, out-of-service rooms and those utilized for house use.

## Available Rooms:

Number of rooms available during the month covered by the report excluding out-of-order (a room status term indicating that a room is scheduled for maintenance, refurbishment, deep cleaning, etc.)

## Occupied Rooms:

Number of rooms used daily including complimentary and house use.

## Room revenue:

The revenue generated by the hotel by the sold rooms including service charge and taxes.

## Food and beverage revenue:

The revenue generated by the Hotel from Restaurants, F\&B room service and other activities related to food services including service charge and taxes.

## Other revenue:

Other services generated by the hotel that falls outside the room revenue and food \& beverage revenue category including service charge and taxes.

## Total revenue:

The revenue generated by the hotel from all its operation including service charge and taxes.

## ARR/ADR:

A ratio that indicates average room rate and to what extent rooms are being up-sold or discounted; calculated by dividing room revenue by the number of rooms sold. Also called average daily rate or ADR.
(Note: Should be based on paid rooms only) excluding complimentary and house use but including service charge)

## RevPAR:

A calculation used in the hotel industry that measures revenue per available room (total rooms in hotel minus out of service rooms)

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