

Monthly Hotel Establishments Report Abu Dhabi Emirate

October & Year to Date (January - October)





Abu Dhabi Emitare

Rooms Summary

| October 2015 | Hotels & Apartments | Rooms (Total Inventory) | Share % |
|----------------------|------------------------|----------------------------|------------|
| Hotel Establishments | 165 | 29,327 | 100% |
| Hotels | 107 | 22,889 | 78% |
| 5 Star | 39 | 10,785 | |
| 4 Star | 32 | 6,938 | |
| 3 Star | 22 | 4,039 | |
| 2 Star | 9 | 767 | |
| 1 Star | 5 | 360 | |
| Hotel Apartments | 58 | 6,438 | 22% |
| Deluxe | 19 | 3,042 | |
| Superior | 23 | 2,538 | |
| Standard | 16 | 858 | |

Hotels Opened during October 2015:

None

Please Note:

Due to an up-grade and down-grade of some hotel establishment classifications during the last month, the total rooms of certain categories have changed. In addition, one hotel have amended the total number of rooms available as part of their inventory. This change has also been reflected in the table above.



Abu Dhabi Emirate

Hotel Establishments Executive Summary

October 2015

– October 2015 showed an increase of 5% in guest arrivals when compared to last year, with the total number of hotel guest arrivals at 357,624.

The number of hotel guest nights increased by 12% to 1,113,276 guest nights in October 2015.

- The average length of stay increased by 7% in October 2015 (3.11 nights) when compared to last year.

- Hotel occupancy increased by 4% in October 2015 (81%) in comparison to 2014.

 Total revenue for hotel establishments' recorded 2% increase in October 2015 (AED 617 Million), room revenue increased by 1%, while food & beverage revenue increased by 0.4%.

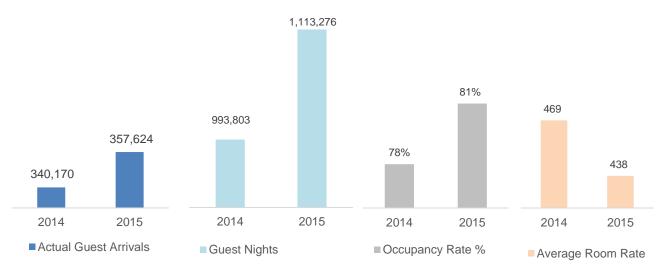


Abu Dhabi Emirate

Hotel Establishments Main Indicators Summary

October 2015

| | | October | |
|------------------------------|-------------|-------------|---------------|
| Indicator | 2015 | 2014 | Growth Rate % |
| Actual Guest Arrivals | 357,624 | 340,170 | 5% 🔺 |
| Guest Nights | 1,113,276 | 993,803 | 12% 🔺 |
| Room Nights | 759,845 | 672,505 | 13% 🔺 |
| Average Length of Stay | 3.11 | 2.92 | 7% 🔺 |
| Occupancy Rate % | 81% | 78% | 4% 🔺 |
| Room Revenue | 320,082,583 | 318,237,888 | 1% 🔺 |
| Food & Beverages Revenues | 219,025,287 | 218,078,973 | 0.4% 🔺 |
| Other Revenue | 78,253,395 | 66,610,638 | 17% 🔺 |
| Total Revenue | 617,361,264 | 602,927,498 | 2% 🔺 |
| ARR | 438 | 469 | -7% 🔻 |
| REV PAR | 355 | 366 | -3% 🔻 |





Abu Dhabi Emirate

Top 10 Nationalities

October 2015

| | Share % | Growth% | Guests | Average Length of Stay |
|---------------|---------|--------------|---------|------------------------|
| 1 UAE | 33% | 10% 🔺 | 117,021 | 2.87 |
| 2 UK | 7% | 11% 🔺 | 24,389 | 4.39 |
| 3 India | 7% | -1% ▼ | 23,906 | 3.59 |
| 4 USA | 4% | 31% 🔺 | 15,751 | 4.11 |
| 5 Germany | 4% | 4% 🔺 | 14,511 | 4.10 |
| 6 China | 4% | 24% 🔺 | 13,651 | 1.55 |
| 7 Philippines | 4% | 1% 🔺 | 12,598 | 2.05 |
| 8 Egypt | 3% | 7% ▲ | 12,199 | 2.71 |
| 9 Jordan | 2% | -1% ▼ | 7,750 | 2.82 |
| 10 KSA | 2% | -42% 🔻 | 7,086 | 2.35 |

Total Hotel Establishment Guests 3

357,624



Abu Dhabi Emirate

Top 25 Nationalities

October 2015

| | | Guest Arrivals | | | C | Guestnight | s | Average Length of Stay | | | |
|----|--------------------------|----------------|---------|------------------|---------|------------|------------------|------------------------|------|------------------|--|
| | Nationality | 2015 | 2014 | Growth Rate % | 2015 | 2014 | Growth Rate % | 2015 | 2014 | Growth Rate % | |
| 1 | UAE | 117,021 | 106,439 | 10% 🔺 | 335,831 | 245,744 | 37% 🔺 | 2.87 | 2.31 | 24% 🔺 | |
| 2 | UK | 24,389 | 21,955 | 11% 🔺 | 107,022 | 90,297 | 19% 🔺 | 4.39 | 4.11 | 7% 🔺 | |
| 3 | India | 23,906 | 24,202 | -1% 🔻 | 85,910 | 80,541 | 7% 🔺 | 3.59 | 3.33 | 8% 🔺 | |
| 4 | USA | 15,751 | 12,062 | 31% 🔺 | 64,714 | 57,598 | 12% 🔺 | 4.11 | 4.78 | -14% 🔻 | |
| 5 | Germany | 14,511 | 14,012 | 4% 🔺 | 59,439 | 64,263 | -8% 🔻 | 4.10 | 4.59 | -11% 🔻 | |
| 6 | China | 13,651 | 10,968 | 24% 🔺 | 21,157 | 15,612 | 36% 🔺 | 1.55 | 1.42 | 9% 🔺 | |
| 7 | Philippines | 12,598 | 12,488 | 1% 🔺 | 25,766 | 29,309 | -12% 🔻 | 2.05 | 2.35 | -13% 🔻 | |
| 8 | Egypt | 12,199 | 11,447 | 7% 🔺 | 33,060 | 28,683 | 15% 🔺 | 2.71 | 2.51 | 8% 🔺 | |
| 9 | Jordan | 7,750 | 7,800 | -1% 🔻 | 21,840 | 21,986 | -1% 🔻 | 2.82 | 2.82 | 0% 🔻 | |
| 10 | KSA | 7,086 | 12,144 | -42% 🔻 | 16,634 | 29,744 | -44% 🔻 | 2.35 | 2.45 | -4% 🔻 | |
| 11 | Pakistan | 6,642 | 5,947 | 12% 🔺 | 15,187 | 13,735 | 11% 🔺 | 2.29 | 2.31 | -1% 🔻 | |
| 12 | Italy | 6,235 | 4,352 | 43% 🔺 | 24,043 | 18,596 | 29% 🔺 | 3.86 | 4.27 | -10% 🔻 | |
| 13 | Australia | 6,228 | 5,479 | 14% 🔺 | 17,700 | 15,927 | 11% 🔺 | 2.84 | 2.91 | -2% 🔻 | |
| 14 | France | 5,939 | 5,530 | 7% 🔺 | 21,645 | 19,541 | 11% 🔺 | 3.64 | 3.53 | 3% 🔺 | |
| 15 | Syria | 5,055 | 5,685 | -11% 🔻 | 10,064 | 10,289 | -2% 🔻 | 1.99 | 1.81 | 10% 🔺 | |
| 16 | Oman | 4,537 | 6,570 | -31% 🔻 | 7,275 | 11,159 | -35% 🔻 | 1.60 | 1.70 | -6% 🔻 | |
| 17 | Lebanon | 3,670 | 3,880 | -5% 🔻 | 10,994 | 11,433 | -4% 🔻 | 3.00 | 2.95 | 2% 🔺 | |
| 18 | Canada | 3,200 | 2,836 | 13% 🔺 | 13,341 | 11,790 | 13% 🔺 | 4.17 | 4.16 | 0% 🔺 | |
| 19 | Ireland | 2,912 | 1,926 | 51% 🔺 | 8,406 | 7,796 | 8% 🔺 | 2.89 | 4.05 | -29% 🔻 | |
| 20 | Netherlands (Holland) | 2,576 | 2,289 | 13% 🔺 | 8,910 | 8,867 | 0% 🔺 | 3.46 | 3.87 | -11% 🔻 | |
| 21 | Switzerland | 2,467 | 3,372 | -27% 🔻 | 11,174 | 13,330 | -16% 🔻 | 4.53 | 3.95 | 15% 🔺 | |
| 22 | Russia | 2,352 | 3,505 | -33% 🔻 | 10,916 | 14,096 | -23% 🔻 | 4.64 | 4.02 | 15% 🔺 | |
| 23 | South Africa | 2,212 | 1,794 | 23% 🔺 | 7,958 | 6,353 | 25% 🔺 | 3.60 | 3.54 | 2% 🔺 | |
| 24 | Palestine | 2,064 | 1,822 | 13% 🔺 | 4,019 | 3,436 | 17% 🔺 | 1.95 | 1.89 | 3% 🔺 | |
| 25 | Kuwait | 1,877 | 3,602 | -48% 🔻 | 5,226 | 10,045 | -48% 🔻 | 2.78 | 2.79 | 0% 🔻 | |



Abu Dhabi Emirate

Hotel Establishments Executive Summary

Year To Date (January - October) 2015

- The number of guests showed an increase of 19% in year to date (January - October) 2015 when compared to last year, with the total number of hotel guest arrivals at 3,372,352.

- The number of hotel guest nights increased by 14% to 9,692,536 guest nights .

- The average length of stay for year to date decreased by 4% in comparison to same period of 2014.

- Hotel occupancy recorded 1% increase (74.5%) in comparison to last year.

 Total revenue for hotel establishments recorded 7% increase (AED 5,238 Billion), room revenue increased by 10%, while food & beverage revenue increased by 0.4% only.

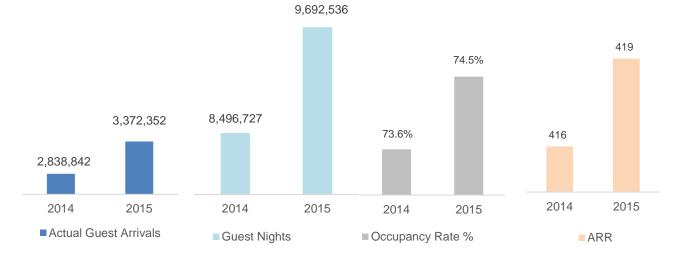


Abu Dhabi Emirate

Hotel Establishments Main Indicators Summary

Year To Date (January - October) 2015

| | Year To Date (January - October) | | | | | | | |
|------------------------------|----------------------------------|---------------|---------------|--|--|--|--|--|
| Indicator | 2015 | 2014 | Growth Rate % | | | | | |
| Actual Guest Arrivals | 3,372,352 | 2,838,842 | 19% 🔺 | | | | | |
| Guest Nights | 9,692,536 | 8,496,727 | 14% 🔺 | | | | | |
| Room Nights | 6,576,569 | 5,924,206 | 11% 🔺 | | | | | |
| Average Length of Stay | 2.87 | 2.99 | -4% 🔻 | | | | | |
| Occupancy Rate % | 74.5% | 73.6% | 1% 🔺 | | | | | |
| Room Revenue | 2,730,886,488 | 2,489,516,720 | 10% 🔺 | | | | | |
| Food & Beverages Revenues | 1,851,464,129 | 1,844,337,112 | 0.4% 🔺 | | | | | |
| Other Revenue | 655,815,908 | 538,934,159 | 22% 🔺 | | | | | |
| Total Revenue | 5,238,166,525 | 4,872,787,991 | 7% 🔺 | | | | | |
| ARR | 419 | 416 | 1% 🔺 | | | | | |
| REV PAR | 312 | 306 | 2% 🔺 | | | | | |





Abu Dhabi Emirate

Top 10 Nationalities

Year To Date (January - October) 2015

| | | Share % | Growth% | Guests | Average Length of Stay |
|----|-------------|---------|---------|---------|------------------------|
| 1 | UAE | 34% | 19% 🔺 | 1,136,6 | 76 2.44 |
| 2 | India | 7% | 20% 🔺 | 223,921 | 3.60 |
| 3 | UK | 5% | 16% 🔺 | 183,637 | 4.17 |
| 4 | China | 4% | 64% 🔺 | 151,550 | 1.47 |
| 5 | USA | 4% | 30% 🔺 | 127,370 | 4.53 |
| 6 | Philippines | 4% | 29% 🔺 | 124,507 | 1.95 |
| 7 | Germany | 4% | 14% 🔺 | 121,610 | 4.19 |
| 8 | KSA | 4% | 20% 🔺 | 119,380 | 2.29 |
| 9 | Egypt | 3% | 16% 🔺 | 108,000 | 2.72 |
| 10 | Jordan | 2% | 10% 🔺 | 71,411 | 2.74 |

Total Hotel Establishment Guests

3,372,352



Abu Dhabi Emirate

Top 25 Nationalities

Year To Date (January - October) 2015

| | | Gu | est Arrivals | 5 | (| Average Length of Stay | | | | |
|------|--------------------------|-----------|--------------|------------------|-----------|------------------------|------------------|------|------|------------------|
| Rank | Nationality | 2015 | 2014 | Growth Rate % | 2015 | 2014 | Growth Rate % | 2015 | 2014 | Growth Rate % |
| 1 | UAE | 1,136,676 | 951,755 | 19% 🔺 | 2,778,673 | 2,172,678 | 28% 🔺 | 2.44 | 2.28 | 7% 🔺 |
| 2 | India | 223,921 | 186,596 | 20% 🔺 | 806,465 | 694,978 | 16% 🔺 | 3.60 | 3.72 | -3% 🔻 |
| 3 | UK | 183,637 | 158,925 | 16% 🔺 | 764,870 | 688,111 | 11% 🔺 | 4.17 | 4.33 | -4% 🔻 |
| 4 | China | 151,550 | 92,493 | 64% 🔺 | 222,279 | 156,656 | 42% 🔺 | 1.47 | 1.69 | -13% 🔻 |
| 5 | USA | 127,370 | 98,049 | 30% 🔺 | 577,584 | 488,330 | 18% 🔺 | 4.53 | 4.98 | -9% 🔻 |
| 6 | Philippines | 124,507 | 96,864 | 29% 🔺 | 243,214 | 257,375 | -6% 🔻 | 1.95 | 2.66 | -26% 🔻 |
| 7 | Germany | 121,610 | 106,635 | 14% 🔺 | 509,530 | 506,123 | 1% 🔺 | 4.19 | 4.75 | -12% 🔻 |
| 8 | KSA | 119,380 | 99,330 | 20% 🔺 | 272,850 | 216,079 | 26% 🔺 | 2.29 | 2.18 | 5% 🔺 |
| 9 | Egypt | 108,000 | 92,868 | 16% 🔺 | 293,843 | 250,661 | 17% 🔺 | 2.72 | 2.70 | 1% 🔺 |
| 10 | Jordan | 71,411 | 65,099 | 10% 🔺 | 195,643 | 180,388 | 8% 🔺 | 2.74 | 2.77 | -1% 🔻 |
| 11 | Pakistan | 63,327 | 54,069 | 17% 🔺 | 152,891 | 134,427 | 14% 🔺 | 2.41 | 2.49 | -3% 🔻 |
| 12 | Italy | 54,363 | 41,851 | 30% 🔺 | 210,320 | 183,613 | 15% 🔺 | 3.87 | 4.39 | -12% 🔻 |
| 13 | Syria | 53,873 | 50,554 | 7% 🔺 | 109,113 | 106,418 | 3% 🔺 | 2.03 | 2.11 | -4% 🔻 |
| 14 | Oman | 53,175 | 48,090 | 11% 🔺 | 88,787 | 89,120 | 0% 🔻 | 1.67 | 1.85 | -10% 🔻 |
| 15 | France | 47,708 | 45,594 | 5% 🔺 | 171,894 | 166,418 | 3% 🔺 | 3.60 | 3.65 | -1% 🔻 |
| 16 | Australia | 47,044 | 41,072 | 15% 🔺 | 137,706 | 132,433 | 4% 🔺 | 2.93 | 3.22 | -9% 🔻 |
| 17 | Lebanon | 33,702 | 31,297 | 8% 🔺 | 100,878 | 98,774 | 2% 🔺 | 2.99 | 3.16 | -5% 🔻 |
| 18 | Canada | 29,062 | 26,270 | 11% 🔺 | 118,251 | 110,783 | 7% 🔺 | 4.07 | 4.22 | -4% 🔻 |
| 19 | Kuwait | 24,673 | 26,949 | -8% 🔻 | 66,257 | 70,428 | -6% 🔻 | 2.69 | 2.61 | 3% 🔺 |
| 20 | Qatar | 23,851 | 21,971 | 9% 🔺 | 47,430 | 44,630 | 6% 🔺 | 1.99 | 2.03 | -2% 🔻 |
| 21 | Palestine | 20,563 | 18,433 | 12% 🔺 | 38,362 | 34,430 | 11% 🔺 | 1.87 | 1.87 | 0% 🔻 |
| 22 | South Africa | 20,463 | 14,711 | 39% 🔺 | 72,624 | 57,404 | 27% 🔺 | 3.55 | 3.90 | -9% 🔻 |
| 23 | Russia | 20,279 | 23,849 | -15% 🔻 | 90,297 | 131,521 | -31% 🔻 | 4.45 | 5.51 | -19% 🔻 |
| 24 | Ireland | 19,704 | 14,041 | 40% 🔺 | 66,613 | 56,248 | 18% 🔺 | 3.38 | 4.01 | -16% 🔻 |
| 25 | Netherlands (Holland) | 18,758 | 18,450 | 2% 🔺 | 66,512 | 66,864 | -1% 🔻 | 3.55 | 3.62 | -2% 🔻 |



Regional Summary

| Abu Dhabi City | | October 201 | 5 | Year To | Date (January - | October) | | |
|------------------------|-------------|-------------|------------------|---------|-----------------|---------------|-------------|-----|
| Indicator | 2015 | 2014 | 14 Growth Rate % | | 2015 | 2014 | Growth Rate | e % |
| Actual Guest Arrivals | 314,332 | 295,320 | 6% | | 2,941,020 | 2,475,496 | 19% | |
| Guest Nights | 1,023,605 | 890,859 | 15% | | 8,798,876 | 7,649,803 | 15% | |
| Average Length of Stay | 3.26 | 3.02 | 8% | | 2.99 | 3.09 | -3% | ▼ |
| Occupancy Rate % | 83% | 78% | 5% | | 75% | 74% | 1% | |
| Total Revenue | 555,948,038 | 537,113,658 | 4% | | 4,692,443,998 | 4,342,193,315 | 8% | |
| ARR | 430 | 458 | -6% | ▼ | 411 | 405 | 1% | |
| REV PAR | 355 | 359 | -1% | ▼ | 310 | 301 | 3% | |

| Al Ain City | | October 201 | 5 | | Year To I | Date (January - | October) | |
|------------------------|------------|-------------|---------------|---|-------------|-----------------|-------------|---|
| Indicator | 2015 | 2014 | Growth Rate % | | 2015 | 2014 | Growth Rate | % |
| Actual Guest Arrivals | 26,684 | 34,783 | -23% | ▼ | 299,377 | 284,965 | 5% | |
| Guest Nights | 56,899 | 67,748 | -16% | ▼ | 605,854 | 576,240 | 5% | |
| Average Length of Stay | 2.13 | 1.95 | 9% | | 2.02 | 2.02 | 0% 🕨 | • |
| Occupancy Rate % | 65% | 71% | -10% | ▼ | 66% | 64% | 4% | |
| Total Revenue | 31,604,100 | 34,131,739 | -7% | ▼ | 295,072,197 | 286,028,371 | 3% | |
| ARR | 399 | 463 | -14% | ▼ | 392 | 414 | -5% | • |
| REV PAR | 258 | 331 | -22% | ▼ | 261 | 266 | -2% | • |

| Western Region | | October 201 | 5 | Year To I | Date (January - | October) | | |
|------------------------|------------|-------------|---------------|-----------|-----------------|-------------|-------------|-----|
| Indicator | 2015 | 2014 | Growth Rate % | | 2015 | 2014 | Growth Rate | e % |
| Actual Guest Arrivals | 16,608 | 10,067 | 65% | | 131,955 | 78,381 | 68% | |
| Guest Nights | 32,772 | 35,196 | -7% | ▼ | 287,806 | 270,684 | 6% | |
| Average Length of Stay | 1.97 | 3.5 | -44% | ▼ | 2.18 | 3.45 | -37% | ▼ |
| Occupancy Rate % | 70% | 81% | -14% | ▼ | 66% | 70% | -6% | ▼ |
| Total Revenue | 29,809,127 | 31,682,101 | -6% | ▼ | 250,604,253 | 244,566,304 | 2% | |
| ARR | 745 | 769 | -3% | ▼ | 714 | 728 | -2% | ▼ |
| REV PAR | 521 | 625 | -17% | ▼ | 471 | 508 | -7% | ▼ |



Terms and Defenitions

Actual Guest arrivals:

The number of registered guest arrivals (checked-in) including those who occupied complimentary or nonrevenue generating rooms either for day-stay or overnight stay.

Guest nights:

The number of nights all guests spent in the hotel regardless of the type of rooms they occupy (single, double, twin, suite, etc)

Room nights:

The number of nights a guestroom is occupied regardless of the number of persons occupying the room.

Total Hotel Inventory:

The total hotel room inventory or hotel room capacity which include all rooms that are available for sale, out-of-order rooms, out-of-service rooms and those utilized for house use.

Available Rooms:

Number of rooms available during the month covered by the report excluding out-of-order (a room status term indicating that a room is scheduled for maintenance, refurbishment, deep cleaning, etc.)

Occupied Rooms:

Number of rooms used daily including complimentary and house use.

Room revenue:

The revenue generated by the hotel by the sold rooms including service charge and taxes.

Food and beverage revenue:

The revenue generated by the Hotel from Restaurants, F&B room service and other activities related to food services including service charge and taxes.

Other revenue:

Other services generated by the hotel that falls outside the room revenue and food & beverage revenue category including service charge and taxes.

Total revenue:

The revenue generated by the hotel from all its operation including service charge and taxes.

ARR/ADR:

A ratio that indicates average room rate and to what extent rooms are being up-sold or discounted; calculated by dividing room revenue by the number of rooms sold. Also called average daily rate or ADR.

(Note: Should be based on paid rooms only) excluding complimentary and house use but including service charge)

RevPAR:

A calculation used in the hotel industry that measures revenue per available room (total rooms in hotel minus out of service rooms)



Hotel Establishment Statistics Contacts

Market Intelligence Team

Sabha Al Ameri Market Intelligence Section Manager sameri@tcaabudhabi.ae +971 2 5995233

Noura Al Kaabi Senior Data & Statistics Analyst NRKaabi@tcaabudhabi.ae +971 2 5995711

Shaheera Al Rashedi

Data & Statistics Analyst <u>SERashedi@tcaabudhabi.ae</u> +971 2 5995376



