## Monthly Hotel Establishments Report Abu Dhabi Emirate

## October \& Year to Date (January - October)



## Abu Dhabi Emitare

Rooms Summary

| October 2015 |  <br> Apartments | Rooms <br> (Total Inventory) | Share <br> $\%$ |
| :--- | ---: | ---: | ---: |
| Hotel Establishments | $\mathbf{1 6 5}$ | $\mathbf{2 9 , 3 2 7}$ | $\mathbf{1 0 0 \%}$ |
| Hotels | $\mathbf{1 0 7}$ | $\mathbf{2 2 , 8 8 9}$ | $\mathbf{7 8 \%}$ |
| 5 Star | 39 | 10,785 |  |
| 4 Star | 32 | 6,938 |  |
| 3 Star | 22 | 4,039 |  |
| 2 Star | 9 | 767 |  |
| 1 Star | 5 | 360 |  |
| Hotel Apartments | $\mathbf{5 8}$ | $\mathbf{6 , 4 3 8}$ | $\mathbf{2 2 \%}$ |
| Deluxe | 19 | 3,042 |  |
| Superior | 23 | 2,538 |  |
| Standard | 16 | 858 |  |

Hotels Opened during October 2015:
None

## Please Note:

Due to an up-grade and down-grade of some hotel establishment classifications during the last month, the total rooms of certain categories have changed. In addition, one hotel have amended the total number of rooms available as part of their inventory. This change has also been reflected in the table above.

# Hotel Establishment Statistics 

## Abu Dhabi Emirate

Hotel Establishments Executive Summary

## October 2015

- October 2015 showed an increase of 5\% in guest arrivals when compared to last year, with the total number of hotel guest arrivals at 357,624 .
- The number of hotel guest nights increased by $12 \%$ to 1,113,276 guest nights in October 2015.
- The average length of stay increased by 7\% in October 2015 (3.11 nights) when compared to last year.
- Hotel occupancy increased by 4\% in October 2015 (81\%) in comparison to 2014.
- Total revenue for hotel establishments' recorded 2\% increase in October 2015 (AED 617 Million), room revenue increased by $1 \%$, while food \& beverage revenue increased by 0.4\%.

Hotel Establishment Statistics
هيئة أبوظبي للسياحة والثقافة ABU DHABI TOURISM \& CUL̈TURE AUTHORITY

## Abu Dhabi Emirate

Hotel Establishments Main Indicators Summary
October 2015

|  | October |  |  |
| :--- | ---: | ---: | ---: |
| Indicator | $\mathbf{2 0 1 5}$ |  | $\mathbf{2 0 1 4}$ |
| Actual Guest Arrivals | 357,624 | 340,170 | $5 \% \boldsymbol{\Delta r}$ |
| Guest Nights | $1,113,276$ | 993,803 | $12 \% \boldsymbol{\Delta}$ |
| Room Nights | 759,845 | 672,505 | $13 \% \boldsymbol{\Delta}$ |
| Average Length of Stay | 3.11 | 2.92 | $7 \% \boldsymbol{\Delta}$ |
| Occupancy Rate \% | $81 \%$ | $78 \%$ | $4 \% \boldsymbol{\Delta}$ |
| Room Revenue | $320,082,583$ | $318,237,888$ | $1 \% \boldsymbol{\Delta}$ |
| Food \& Beverages | $219,025,287$ | $218,078,973$ | $0.4 \% \boldsymbol{\Delta}$ |
| Revenues | $78,253,395$ | $66,610,638$ | $17 \% \boldsymbol{\Delta}$ |
| Other Revenue | $617,361,264$ | $602,927,498$ | $2 \% \boldsymbol{\Delta}$ |
| Total Revenue | 438 | 469 | $-7 \% \boldsymbol{\nabla}$ |
| ARR | 355 | 366 | $-3 \% \boldsymbol{\nabla}$ |
| REV PAR |  |  |  |



■ Occupancy Rate \%

## Hotel Establishment Statistics

## Abu Dhabi Emirate

Top 10 Nationalities
October 2015

|  |  | Share \% | Growth\% | Guests | Average Length of Stay |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | UAE | 33\% | 10\% | 117,021 | 2.87 |
| 2 | UK | 7\% | $11 \%$ - | 24,389 | 4.39 |
| 3 | India | 7\% | -1\% $\boldsymbol{V}$ | 23,906 | 3.59 |
| 4 | USA | 4\% | $31 \%$ - | - 15,751 | 4.11 |
| 5 | Germany | 4\% | 4\% | - 14,511 | 4.10 |
| 6 | China | 4\% | 24\% | - 13,651 | 1.55 |
| 7 | Philippines | 4\% | 1\% | - 12,598 | 2.05 |
| 8 | Egypt | 3\% | 7\% | - 12,199 | 2.71 |
| 9 | Jordan | 2\% | $-1 \%$ V | \| 7,750 | 2.82 |
| 10 | KSA | 2\% | -42\% V | \| 7,086 | 2.35 |

Abu Dhabi Emirate
Top 25 Nationalities
October 2015

|  |  | Guest Arrivals |  |  |  | Guestnights |  |  |  | Average Length of Stay |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nationality | 2015 | 2014 | Grow <br> Rate |  | 2015 | 2014 | Grow <br> Rate |  | 2015 | 2014 | Grow Rate |  |
| 1 | UAE | 117,021 | 106,439 | 10\% | - | 335,831 | 245,744 | 37\% | $\triangle$ | 2.87 | 2.31 | 24\% | $\triangle$ |
| 2 | UK | 24,389 | 21,955 | 11\% | $\triangle$ | 107,022 | 90,297 | 19\% | - | 4.39 | 4.11 | 7\% | - |
| 3 | India | 23,906 | 24,202 | -1\% | $\nabla$ | 85,910 | 80,541 | 7\% | - | 3.59 | 3.33 | 8\% | $\triangle$ |
| 4 | USA | 15,751 | 12,062 | 31\% | $\triangle$ | 64,714 | 57,598 | 12\% | - | 4.11 | 4.78 | -14\% | $\nabla$ |
| 5 | Germany | 14,511 | 14,012 | 4\% | $\triangle$ | 59,439 | 64,263 | -8\% | $\nabla$ | 4.10 | 4.59 | -11\% | $\nabla$ |
| 6 | China | 13,651 | 10,968 | 24\% | $\triangle$ | 21,157 | 15,612 | 36\% | - | 1.55 | 1.42 | 9\% | $\triangle$ |
| 7 | Philippines | 12,598 | 12,488 |  | $\triangle$ | 25,766 | 29,309 | -12\% | V | 2.05 | 2.35 | -13\% | $\nabla$ |
| 8 | Egypt | 12,199 | 11,447 | 7\% | $\triangle$ | 33,060 | 28,683 | 15\% | - | 2.71 | 2.51 | 8\% | $\triangle$ |
| 9 | Jordan | 7,750 | 7,800 | -1\% | $\nabla$ | 21,840 | 21,986 | -1\% | $\nabla$ | 2.82 | 2.82 | 0\% | $\nabla$ |
| 10 | KSA | 7,086 | 12,144 | -42\% | $\nabla$ | 16,634 | 29,744 | -44\% | $\nabla$ | 2.35 | 2.45 | -4\% | $\nabla$ |
| 11 | Pakistan | 6,642 | 5,947 | 12\% | $\triangle$ | 15,187 | 13,735 | 11\% | - | 2.29 | 2.31 | -1\% | $\nabla$ |
| 12 | Italy | 6,235 | 4,352 | 43\% | $\triangle$ | 24,043 | 18,596 | 29\% | - | 3.86 | 4.27 | -10\% | $\nabla$ |
| 13 | Australia | 6,228 | 5,479 | 14\% | $\triangle$ | 17,700 | 15,927 | 11\% | - | 2.84 | 2.91 | -2\% | $\nabla$ |
| 14 | France | 5,939 | 5,530 | 7\% | $\triangle$ | 21,645 | 19,541 | 11\% | - | 3.64 | 3.53 | 3\% | - |
| 15 | Syria | 5,055 | 5,685 | -11\% | $\nabla$ | 10,064 | 10,289 | -2\% | $\nabla$ | 1.99 | 1.81 | 10\% | $\triangle$ |
| 16 | Oman | 4,537 | 6,570 | -31\% | $\nabla$ | 7,275 | 11,159 | -35\% | $\nabla$ | 1.60 | 1.70 | -6\% | $\nabla$ |
| 17 | Lebanon | 3,670 | 3,880 | -5\% | $\nabla$ | 10,994 | 11,433 | -4\% | $\nabla$ | 3.00 | 2.95 | 2\% | - |
| 18 | Canada | 3,200 | 2,836 | 13\% | $\triangle$ | 13,341 | 11,790 | 13\% | - | 4.17 | 4.16 | 0\% | - |
| 19 | Ireland | 2,912 | 1,926 | 51\% | $\triangle$ | 8,406 | 7,796 | 8\% | $\triangle$ | 2.89 | 4.05 | -29\% | $\nabla$ |
| 20 | Netherlands (Holland) | 2,576 | 2,289 | 13\% | $\triangle$ | 8,910 | 8,867 | 0\% | - | 3.46 | 3.87 | -11\% | $\nabla$ |
| 21 | Switzerland | 2,467 | 3,372 | -27\% | $\nabla$ | 11,174 | 13,330 | -16\% | $\nabla$ | 4.53 | 3.95 | 15\% | $\triangle$ |
| 22 | Russia | 2,352 | 3,505 | -33\% | $\nabla$ | 10,916 | 14,096 | -23\% | $\nabla$ | 4.64 | 4.02 | 15\% | - |
| 23 | South Africa | 2,212 | 1,794 | 23\% | $\triangle$ | 7,958 | 6,353 | 25\% | $\triangle$ | 3.60 | 3.54 | 2\% | $\triangle$ |
| 24 | Palestine | 2,064 | 1,822 | 13\% | $\triangle$ | 4,019 | 3,436 | 17\% | - | 1.95 | 1.89 | 3\% | - |
| 25 | Kuwait | 1,877 | 3,602 | -48\% | $\nabla$ | 5,226 | 10,045 | -48\% | V | 2.78 | 2.79 | 0\% | $\nabla$ |

## Hotel Establishment Statistics

Abu Dhabi Emirate
Hotel Establishments Executive Summary

## Year To Date (January - October) 2015

- The number of guests showed an increase of $19 \%$ in year to date (January October) 2015 when compared to last year, with the total number of hotel guest arrivals at $3,372,352$.
- The number of hotel guest nights increased by $14 \%$ to $9,692,536$ guest nights .
- The average length of stay for year to date decreased by $4 \%$ in comparison to same period of 2014.
- Hotel occupancy recorded $1 \%$ increase (74.5\%) in comparison to last year.
- Total revenue for hotel establishments recorded 7\% increase (AED 5,238 Billion), room revenue increased by $10 \%$, while food \& beverage revenue increased by $0.4 \%$ only.

Hotel Establishment Statistics

## Abu Dhabi Emirate

Hotel Establishments Main Indicators Summary
Year To Date (January - October) 2015

|  | Year To Date (January - October) |  |  |
| :---: | :---: | :---: | :---: |
| Indicator | 2015 | 2014 | Growth Rate \% |
| Actual Guest Arrivals | 3,372,352 | 2,838,842 | 19\% |
| Guest Nights | 9,692,536 | 8,496,727 | 14\% |
| Room Nights | 6,576,569 | 5,924,206 | 11\% |
| Average Length of Stay | 2.87 | 2.99 | -4\% |
| Occupancy Rate \% | 74.5\% | 73.6\% | 1\% |
| Room Revenue | 2,730,886,488 | 2,489,516,720 | 10\% |
| Food \& Beverages Revenues | 1,851,464,129 | 1,844,337,112 | 0.4\% - |
| Other Revenue | 655,815,908 | 538,934,159 | 22\% $\boldsymbol{\triangle}$ |
| Total Revenue | 5,238,166,525 | 4,872,787,991 | 7\% |
| ARR | 419 | 416 | 1\% |
| REV PAR | 312 | 306 | 2\% |


| 9,692,536 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 74.5\% |  | 419 |
| 3,372,352 | 8,496,727 |  |  |  |  |  |
| 2,838,842 |  |  |  |  |  |  |
| 20142015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 |
| - Actual Guest Arrivals | - Guest |  | ccupan | te \% |  |  |


|  |  | Share \% | Growth\% | Guests | Average Length of Stay |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | UAE | 34\% | 19\% | 1,136,676 | 2.44 |
| 2 | India | 7\% | 20\% | 223,921 | 3.60 |
| 3 | UK | 5\% | 16\% | 183,637 | 4.17 |
| 4 | China | 4\% | 64\% | 151,550 | 1.47 |
| 5 | USA | 4\% | 30\% | 127,370 | 4.53 |
| 6 | Philippines | 4\% | 29\% | 124,507 | 1.95 |
| 7 | Germany | 4\% | 14\% | 121,610 | 4.19 |
| 8 | KSA | 4\% | 20\% | 119,380 | 2.29 |
| 9 | Egypt | 3\% | 16\% | 108,000 | 2.72 |
| 10 | Jordan | 2\% | 10\% | 71,411 | 2.74 |

Hotel Establishment Statistics
Abu Dhabi Emirate
Top 25 Nationalities
Year To Date (January - October) 2015

|  |  | Guest Arrivals |  |  | Guestnights |  |  | Average Length of Stay |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rank | Nationality | 2015 | 2014 | Growth Rate \% | 2015 | 2014 | Growth <br> Rate \% | 2015 | 2014 | Growth <br> Rate \% |
| 1 | UAE | 1,136,676 | 951,755 | 19\% | 2,778,673 | 2,172,678 | 28\% | 2.44 | 2.28 | 7\% |
| 2 | India | 223,921 | 186,596 | 20\% $\triangle$ | 806,465 | 694,978 | 16\% | 3.60 | 3.72 | -3\% V |
| 3 | UK | 183,637 | 158,925 | 16\% | 764,870 | 688,111 | 11\% | 4.17 | 4.33 | -4\% V |
| 4 | China | 151,550 | 92,493 | 64\% $\triangle$ | 222,279 | 156,656 | 42\% | 1.47 | 1.69 | -13\% V |
| 5 | USA | 127,370 | 98,049 | 30\% $\triangle$ | 577,584 | 488,330 | 18\% | 4.53 | 4.98 | -9\% V |
| 6 | Philippines | 124,507 | 96,864 | 29\% $\quad$ - | 243,214 | 257,375 | -6\% | 1.95 | 2.66 | -26\% $\nabla$ |
| 7 | Germany | 121,610 | 106,635 | 14\% | 509,530 | 506,123 | $1 \%$ | 4.19 | 4.75 | -12\% |
| 8 | KSA | 119,380 | 99,330 | 20\% $\triangle$ | 272,850 | 216,079 | 26\% | 2.29 | 2.18 | 5\% |
| 9 | Egypt | 108,000 | 92,868 | 16\% $\triangle$ | 293,843 | 250,661 | 17\% | 2.72 | 2.70 | 1\% |
| 10 | Jordan | 71,411 | 65,099 | 10\% $\triangle$ | 195,643 | 180,388 | 8\% | 2.74 | 2.77 | -1\% V |
| 11 | Pakistan | 63,327 | 54,069 | 17\% | 152,891 | 134,427 | 14\% | 2.41 | 2.49 | -3\% V |
| 12 | Italy | 54,363 | 41,851 | 30\% $\triangle$ | 210,320 | 183,613 | 15\% | 3.87 | 4.39 | -12\% V |
| 13 | Syria | 53,873 | 50,554 | $7 \%$ - | 109,113 | 106,418 | $3 \%$ | 2.03 | 2.11 | -4\% V |
| 14 | Oman | 53,175 | 48,090 | 11\% $\triangle$ | 88,787 | 89,120 | 0\% | 1.67 | 1.85 | -10\% |
| 15 | France | 47,708 | 45,594 | $5 \%$ - | 171,894 | 166,418 | $3 \%$ - | 3.60 | 3.65 | -1\% V |
| 16 | Australia | 47,044 | 41,072 | 15\% $\triangle$ | 137,706 | 132,433 | 4\% | 2.93 | 3.22 | -9\% V |
| 17 | Lebanon | 33,702 | 31,297 | 8\% | 100,878 | 98,774 | 2\% | 2.99 | 3.16 | -5\% V |
| 18 | Canada | 29,062 | 26,270 | 11\% | 118,251 | 110,783 | 7\% | 4.07 | 4.22 | -4\% V |
| 19 | Kuwait | 24,673 | 26,949 | -8\% | 66,257 | 70,428 | -6\% V | 2.69 | 2.61 | 3\% |
| 20 | Qatar | 23,851 | 21,971 | 9\% | 47,430 | 44,630 | 6\% | 1.99 | 2.03 | -2\% V |
| 21 | Palestine | 20,563 | 18,433 | 12\% $\triangle$ | 38,362 | 34,430 | 11\% | 1.87 | 1.87 | 0\% V |
| 22 | South Africa | 20,463 | 14,711 | $39 \%$ - | 72,624 | 57,404 | 27\% | 3.55 | 3.90 | -9\% V |
| 23 | Russia | 20,279 | 23,849 | -15\% V | 90,297 | 131,521 | -31\% V | 4.45 | 5.51 | -19\% V |
| 24 | Ireland | 19,704 | 14,041 | 40\% $\triangle$ | 66,613 | 56,248 | 18\% | 3.38 | 4.01 | -16\% V |
| 25 | Netherlands (Holland) | 18,758 | 18,450 | 2\% | 66,512 | 66,864 | -1\% | 3.55 | 3.62 | -2\% V |


| Abu Dhabi City | October 2015 |  |  |  | Year To Date (January - October) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Indicator | 2015 | 2014 | Growth R | \% | 2015 | 2014 | Growth R |  |
| Actual Guest Arrivals | 314,332 | 295,320 | 6\% | $\wedge$ | 2,941,020 | 2,475,496 | 19\% | - |
| Guest Nights | 1,023,605 | 890,859 | 15\% | - | 8,798,876 | 7,649,803 | 15\% | - |
| Average Length of Stay | 3.26 | 3.02 | 8\% | $\triangle$ | 2.99 | 3.09 | -3\% | $\nabla$ |
| Occupancy Rate \% | 83\% | 78\% | 5\% | - | 75\% | 74\% | 1\% | - |
| Total Revenue | 555,948,038 | 537,113,658 | 4\% | A | 4,692,443,998 | 4,342,193,315 | 8\% | - |
| ARR | 430 | 458 | -6\% | $\nabla$ | 411 | 405 | 1\% | - |
| REV PAR | 355 | 359 | -1\% | $\nabla$ | 310 | 301 | $3 \%$ | - |


| Al Ain City | October 2015 |  |  |  | Year To Date (January - October) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Indicator | 2015 | 2014 | Growth R | \% | 2015 | 2014 | Growth Ra |  |
| Actual Guest Arrivals | 26,684 | 34,783 | -23\% | $\nabla$ | 299,377 | 284,965 | 5\% | - |
| Guest Nights | 56,899 | 67,748 | -16\% | $\nabla$ | 605,854 | 576,240 | 5\% | - |
| Average Length of Stay | 2.13 | 1.95 | 9\% | $\Delta$ | 2.02 | 2.02 | 0\% | > |
| Occupancy Rate \% | 65\% | 71\% | -10\% | $\nabla$ | 66\% | 64\% | 4\% | - |
| Total Revenue | 31,604,100 | 34,131,739 | -7\% | $\nabla$ | 295,072,197 | 286,028,371 | 3\% | $\Delta$ |
| ARR | 399 | 463 | -14\% | $\nabla$ | 392 | 414 | -5\% | $\nabla$ |
| REV PAR | 258 | 331 | -22\% | $\nabla$ | 261 | 266 | -2\% | $\nabla$ |


| Western Region | October 2015 |  |  |  | Year To Date (January - October) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Indicator | 2015 | 2014 | Growth R | \% | 2015 | 2014 | Growth Ra |  |
| Actual Guest Arrivals | 16,608 | 10,067 | 65\% | - | 131,955 | 78,381 | 68\% | - |
| Guest Nights | 32,772 | 35,196 | -7\% | $\nabla$ | 287,806 | 270,684 | 6\% | A |
| Average Length of Stay | 1.97 | 3.5 | -44\% | $\nabla$ | 2.18 | 3.45 | -37\% | $\nabla$ |
| Occupancy Rate \% | 70\% | 81\% | -14\% | $\nabla$ | 66\% | 70\% | -6\% | $\nabla$ |
| Total Revenue | 29,809,127 | 31,682,101 | -6\% | $\nabla$ | 250,604,253 | 244,566,304 | 2\% | - |
| ARR | 745 | 769 | -3\% | $\nabla$ | 714 | 728 | -2\% | $\nabla$ |
| REV PAR | 521 | 625 | -17\% | $\nabla$ | 471 | 508 | -7\% | $\nabla$ |

## Actual Guest arrivals:

The number of registered guest arrivals (checked-in) including those who occupied complimentary or nonrevenue generating rooms either for day-stay or overnight stay.

## Guest nights:

The number of nights all guests spent in the hotel regardless of the type of rooms they occupy (single, double, twin, suite, etc)

## Room nights:

The number of nights a guestroom is occupied regardless of the number of persons occupying the room.

## Total Hotel Inventory:

The total hotel room inventory or hotel room capacity which include all rooms that are available for sale, out-of-order rooms, out-of-service rooms and those utilized for house use.

## Available Rooms:

Number of rooms available during the month covered by the report excluding out-of-order (a room status term indicating that a room is scheduled for maintenance, refurbishment, deep cleaning, etc.)

## Occupied Rooms:

Number of rooms used daily including complimentary and house use.

## Room revenue:

The revenue generated by the hotel by the sold rooms including service charge and taxes.

## Food and beverage revenue:

The revenue generated by the Hotel from Restaurants, F\&B room service and other activities related to food services including service charge and taxes.

## Other revenue:

Other services generated by the hotel that falls outside the room revenue and food \& beverage revenue category including service charge and taxes.

## Total revenue:

The revenue generated by the hotel from all its operation including service charge and taxes.

## ARR/ADR:

A ratio that indicates average room rate and to what extent rooms are being up-sold or discounted; calculated by dividing room revenue by the number of rooms sold. Also called average daily rate or ADR.
(Note: Should be based on paid rooms only) excluding complimentary and house use but including service charge)

## RevPAR:

A calculation used in the hotel industry that measures revenue per available room (total rooms in hotel minus out of service rooms)

## Hotel Establishment Statistics

## Contacts

Market Intelligence Team

Sabha AI Ameri

Market Intelligence Section Manager
sameri@tcaabudhabi.ae
+97125995233

## Noura AI Kaabi

Senior Data \& Statistics Analyst
NRKaabi@tcaabudhabi.ae
+97125995711

Shaheera AI Rashedi
Data \& Statistics Analyst
SERashedi@tcaabudhabi.ae
+97125995376

