# Monthly Hotel Establishments Report Abu Dhabi Emirate 

## May \& Year to Date (January - May)



## Abu Dhabi Emirate

Rooms Summary

| May 2016 |  <br> Apartments | Rooms <br> (Total Inventory) | Share <br> \% |
| :--- | ---: | ---: | ---: |
| Hotel Establishments | $\mathbf{1 6 9}$ | $\mathbf{3 0 , 1 4 2}$ | $\mathbf{1 0 0 \%}$ |
| Hotels | $\mathbf{1 1 1}$ | $\mathbf{2 3 , 4 6 7}$ | $\mathbf{7 8 \%}$ |
| 5 Star | 41 | 11,303 |  |
| 4 Star | 35 | 7,161 |  |
| 3 Star | 23 | 4,046 |  |
| 2 Star | 6 | 534 |  |
| 1 Star | 6 | 423 |  |
| Hotel Apartments | $\mathbf{5 8}$ | $\mathbf{6 , 6 7 5}$ | $\mathbf{2 2 \%}$ |
| Deluxe | 20 | 3,351 |  |
| Superior | 23 | 2,538 |  |
| Standard | 15 | 786 |  |

Hotels Opened during May 2016:
1- Four Seasons Hotel Abu Dhabi
Abu Dhabi City
5 Star Hotel
200 Rooms

## Please Note:

Due to an up-grade and down-grade of some hotel establishment classifications during the last month, the total rooms of certain categories have changed. This change has been reflected in the table above.

## Abu Dhabi Emirate

Hotel Establishments Executive Summary

## May 2016

- May 2016 showed an increase of $14 \%$ in guest arrivals when compared to last year, with the total number of hotel guest arrivals at 389,758.
- The number of hotel guest nights increased by $7 \%$ to 1,030,117 guest nights in May 2016.
- The average length of stay decreased by 6\% in May 2016 (2.64 nights) when compared to last year.
- Hotel occupancy increased by only (1\%) in comparison to last year.
- Total revenue for hotel establishments' recorded 4\% decrease in May 2016 (AED 509 Million), room revenue deacreased by $0.2 \%$ only, while food \& beverage revenue decreased by $9 \%$.


## Abu Dhabi Emirate

Hotel Establishments Main Indicators Summary
May 2016

|  | May |  |  |
| :--- | ---: | ---: | ---: |
| Indicator | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 5}$ | Growth Rate \% |
| Actual Guest Arrivals | 389,758 | 342,115 | $14 \% \boldsymbol{\Delta}$ |
| Guest Nights | $1,030,117$ | 959,326 | $7 \% \boldsymbol{\Delta}$ |
| Room Nights | 687,700 | 663,632 | $4 \% \boldsymbol{\Delta}$ |
| Average Length of Stay | 2.64 | 2.80 | $-6 \% \boldsymbol{\nabla}$ |
| Occupancy Rate \% | $75.4 \%$ | $74.7 \%$ | $1 \% \boldsymbol{\Delta}$ |
| Room Revenue | $254,960,488$ | $255,447,103$ | $-0.2 \% \boldsymbol{\nabla}$ |
| Food \& Beverages | $184,324,290$ | $202,731,859$ | $-9 \% \boldsymbol{\nabla}$ |
| Revenues | $70,631,074$ | $71,049,455$ | $-1 \% \boldsymbol{\nabla}$ |
| Other Revenue | $509,915,852$ | $529,228,418$ | $-4 \% \boldsymbol{\nabla}$ |
| Total Revenue | 369 | 384 | $-4 \% \boldsymbol{\nabla}$ |
| ARR | 277 | 287 | $-4 \% \boldsymbol{\nabla}$ |
| REV PAR |  |  |  |



## Abu Dhabi Emirate

Top 10 Nationalities
May 2016

|  |  | Share \% | Growth\% | Guests | Average Length of Stay |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | UAE | 33\% | 11\% | 128,639 | 2.10 |
| 2 | India | 8\% | 27\% | 32,030 | 2.89 |
| 3 | UK | 5\% | 8\% | 20,709 | 3.77 |
| 4 | China | 5\% | 46\% | 18,845 | 1.43 |
| 5 | Philippines | 4\% | 24\% $\triangle$ | - 17,157 | 1.79 |
| 6 | Egypt | 4\% | 26\% | - 15,413 | 2.43 |
| 7 | Germany | 3\% | -6\% | \| 12,888 | 5.48 |
| 8 | Jordan | 3\% | 47\% | 11,335 | 2.32 |
| 9 | USA | 3\% | -6\% | \| 11,236 | 4.46 |
| 10 | KSA | 3\% | 29\% | 10,505 | 2.33 |

Abu Dhabi Emirate
Top 25 Nationalities
May 2016

|  |  | Guest Arrivals |  |  |  | Guestnights |  |  |  | Average Length of Stay |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nationality | 2016 | 2015 | Growth Rate \% |  | 2016 | 2015 | Growth Rate \% |  | 2016 | 2015 | Growth Rate \% |  |
| 1 | UAE | 128,639 | 116,112 | 11\% | - | 270,265 | 249,695 | 8\% | $\triangle$ | 2.10 | 2.15 | -2\% | $\nabla$ |
| 2 | India | 32,030 | 25,238 | 27\% | - | 92,469 | 92,859 | 0\% | $\nabla$ | 2.89 | 3.68 | -22\% | $\nabla$ |
| 3 | UK | 20,709 | 19,113 | 8\% | $\triangle$ | 77,980 | 75,180 | 4\% | $\triangle$ | 3.77 | 3.93 | -4\% | $\nabla$ |
| 4 | China | 18,845 | 12,937 | 46\% | $\triangle$ | 26,981 | 18,854 | 43\% | $\triangle$ | 1.43 | 1.46 | -2\% | $\nabla$ |
| 5 | Philippines | 17,157 | 13,808 | 24\% | $\triangle$ | 30,700 | 26,631 | 15\% | $\triangle$ | 1.79 | 1.93 | -7\% | $\nabla$ |
| 6 | Egypt | 15,413 | 12,205 | 26\% | $\triangle$ | 37,460 | 32,113 | 17\% | $\triangle$ | 2.43 | 2.63 | -8\% | $\nabla$ |
| 7 | Germany | 12,888 | 13,697 | -6\% | $\nabla$ | 70,581 | 60,524 | 17\% | $\triangle$ | 5.48 | 4.42 | 24\% | $\triangle$ |
| 8 | Jordan | 11,335 | 7,697 | 47\% | $\triangle$ | 26,247 | 20,302 | 29\% | $\triangle$ | 2.32 | 2.64 | -12\% | $\nabla$ |
| 9 | USA | 11,236 | 11,900 | -6\% | $\nabla$ | 50,129 | 55,391 | -9\% | $\nabla$ | 4.46 | 4.65 | -4\% | $\nabla$ |
| 10 | KSA | 10,505 | 8,128 | 29\% | $\triangle$ | 24,454 | 19,257 | 27\% | $\triangle$ | 2.33 | 2.37 | -2\% | $\nabla$ |
| 11 | Pakistan | 8,604 | 6,706 | 28\% | $\triangle$ | 17,953 | 15,719 | 14\% | $\triangle$ | 2.09 | 2.34 | -11\% | $\nabla$ |
| 12 | Syria | 6,225 | 5,737 | 9\% | $\triangle$ | 12,528 | 12,127 | 3\% | $\triangle$ | 2.01 | 2.11 | -5\% | $\nabla$ |
| 13 | Oman | 6,075 | 5,139 | 18\% | - | 9,346 | 8,745 | 7\% | $\triangle$ | 1.54 | 1.70 | -10\% | $\nabla$ |
| 14 | France | 5,081 | 4,598 | 11\% | $\triangle$ | 16,506 | 15,986 | 3\% | $\triangle$ | 3.25 | 3.48 | -7\% | $\nabla$ |
| 15 | Lebanon | 4,948 | 3,901 | 27\% | $\triangle$ | 13,432 | 11,614 | 16\% | $\triangle$ | 2.71 | 2.98 | -9\% | $\nabla$ |
| 16 | Italy | 4,907 | 5,668 | -13\% | $\nabla$ | 18,098 | 23,786 | -24\% | $\nabla$ | 3.69 | 4.20 | -12\% | $\nabla$ |
| 17 | Australia | 3,976 | 4,342 | -8\% | $\nabla$ | 12,514 | 13,147 | -5\% | $\nabla$ | 3.15 | 3.03 | 4\% | $\triangle$ |
| 18 | Canada | 3,024 | 3,068 | -1\% | $\nabla$ | 11,745 | 11,730 | 0\% | $\triangle$ | 3.88 | 3.82 | 2\% | $\triangle$ |
| 19 | Palestine | 2,776 | 2,186 | 27\% | $\triangle$ | 4,864 | 3,685 | 32\% | $\triangle$ | 1.75 | 1.69 | 4\% | $\triangle$ |
| 20 | Morocco | 2,762 | 1,984 | 39\% | $\triangle$ | 10,708 | 6,703 | 60\% | $\triangle$ | 3.88 | 3.38 | 15\% | - |
| 21 | Ireland | 2,473 | 1,353 | 83\% | $\triangle$ | 6,508 | 5,455 | 19\% | $\triangle$ | 2.63 | 4.03 | -35\% | $\nabla$ |
| 22 | Sudan | 2,419 | 1,908 | 27\% | - | 5,887 | 4,885 | 21\% | $\triangle$ | 2.43 | 2.56 | -5\% | $\nabla$ |
| 23 | Kuwait | 2,148 | 2,080 | 3\% | $\triangle$ | 5,999 | 5,339 | 12\% | $\triangle$ | 2.79 | 2.57 | 9\% | - |
| 24 | Yemen | 1,911 | 1,319 | 45\% | $\triangle$ | 3,890 | 2,274 | 71\% | $\triangle$ | 2.04 | 1.72 | 18\% | - |
| 25 | Russia | 1,910 | 2,141 | -11\% | $\nabla$ | 11,694 | 11,618 | 1\% | - | 6.12 | 5.43 | 13\% | - |

## Hotel Establishment Statistics

## Abu Dhabi Emirate

Hotel Establishments Executive Summary

## Year To Date (January - May) 2016

- The number of guests showed an increase of 10\% in year to date (January - May) 2016 when compared to last year, with the total number of hotel guest arrivals at 1,884,186.
- The number of hotel guest nights increased by $7 \%$ to $5,212,513$ nights .
- The average length of stay for year to date has decreased by $2 \%$ in comparison to same period of 2015.
- Hotel occupancy has declined by $0.3 \%$ only in comparison to last year.
- Total revenue for hotel establishments recorded 6\% decrease (AED2,786 Billion), room revenue decreased by $8 \%$, while food \& beverage revenue decreased by $5 \%$.


## Abu Dhabi Emirate

Hotel Establishments Main Indicators Summary
Year To Date (January - May) 2016



## Abu Dhabi Emirate

Top 10 Nationalities
Year To Date (January - May) 2016

|  |  | Share \% | Growth\% | Guests | Average Length of Stay |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | UAE | 32\% | 9\% | 606,804 | 2.21 |
| 2 | India | 7\% | 25\% | 131,360 | 3.29 |
| 3 | China | 6\% | $13 \%$ - | 104,997 | 1.42 |
| 4 | UK | 6\% | 4\% | 103,913 | 3.98 |
| 5 | Egypt | 4\% | 30\% | 67,230 | 2.62 |
| 6 | Philippines | 3\% | 26\% | 65,191 | 2.07 |
| 7 | Germany | 3\% | $-11 \%$ V | 64,995 | 4.51 |
| 8 | USA | 3\% | -4\% V | 64,816 | 4.34 |
| 9 | KSA | 3\% | $13 \%$ - | 61,584 | 2.37 |
| 10 | Jordan | 3\% | 39\% | 48,808 | 2.53 |

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## Abu Dhabi Emirate

Top 25 Nationalities
Year To Date (January - May) 2016

|  |  | Guest Arrivals |  |  |  | Guestnights |  |  |  | Average Length of Stay |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rank | Nationality | 2016 | 2015 | Grow Rate |  | 2016 | 2015 | Grow Rate |  | 2016 | 2015 | Growt Rate |  |
| 1 | UAE | 606,804 | 557,266 | 9\% | - | 1,341,680 | 1,254,220 | 7\% | $\triangle$ | 2.21 | 2.25 | -2\% | $\nabla$ |
| 2 | India | 131,360 | 105,031 | 25\% | - | 431,770 | 393,500 | 10\% | - | 3.29 | 3.75 | -12\% | $\nabla$ |
| 3 | China | 104,997 | 92,650 | 13\% | $\Delta$ | 149,543 | 134,438 | 11\% | $\triangle$ | 1.42 | 1.45 | -1.8\% | $\nabla$ |
| 4 | UK | 103,913 | 99,786 | 4\% | - | 413,868 | 403,590 | 3\% | $\triangle$ | 3.98 | 4.04 | -1.5\% | $\nabla$ |
| 5 | Egypt | 67,230 | 51,860 | 30\% | - | 176,237 | 143,564 | 23\% | $\triangle$ | 2.62 | 2.77 | -5\% | $\nabla$ |
| 6 | Philippines | 65,191 | 51,793 | 26\% | $\triangle$ | 134,669 | 107,057 | 26\% | $\triangle$ | 2.07 | 2.07 | 0\% | $\nabla$ |
| 7 | Germany | 64,995 | 73,056 | -11\% | $\nabla$ | 293,116 | 300,003 | -2\% | $\nabla$ | 4.51 | 4.11 | 10\% | $\triangle$ |
| 8 | USA | 64,816 | 67,470 | -4\% | $\nabla$ | 281,610 | 292,921 | -4\% | $\nabla$ | 4.34 | 4.34 | 0\% | - |
| 9 | KSA | 61,584 | 54,704 | 13\% | - | 146,055 | 123,118 | 19\% | $\triangle$ | 2.37 | 2.25 | 5\% | $\triangle$ |
| 10 | Jordan | 48,808 | 35,164 | 39\% | $\Delta$ | 123,267 | 97,829 | 26\% | $\triangle$ | 2.53 | 2.78 | -9\% | $\nabla$ |
| 11 | Pakistan | 37,476 | 30,048 | 25\% | - | 87,014 | 74,844 | 16\% | - | 2.32 | 2.49 | -7\% | $\nabla$ |
| 12 | France | 31,409 | 28,162 | 12\% | - | 101,747 | 93,419 | 9\% | $\triangle$ | 3.24 | 3.32 | -2\% | $\nabla$ |
| 13 | Italy | 30,515 | 30,180 | 1\% | - | 117,412 | 121,622 | -3\% | $\nabla$ | 3.85 | 4.03 | -5\% | $\nabla$ |
| 14 | Syria | 29,066 | 24,505 | 19\% | $\triangle$ | 63,512 | 50,383 | 26\% | $\triangle$ | 2.19 | 2.06 | 6\% | $\triangle$ |
| 15 | Oman | 28,573 | 26,536 | 8\% | - | 45,857 | 45,186 | 1\% | $\triangle$ | 1.60 | 1.70 | -6\% | $\nabla$ |
| 16 | Lebanon | 21,007 | 16,556 | 27\% | - | 60,976 | 50,652 | 20\% | $\triangle$ | 2.90 | 3.06 | -5\% | $\nabla$ |
| 17 | Australia | 19,993 | 19,128 | 5\% | $\triangle$ | 64,848 | 62,352 | 4\% | $\triangle$ | 3.24 | 3.26 | 0\% | $\nabla$ |
| 18 | Canada | 15,558 | 16,186 | -4\% | $\nabla$ | 63,738 | 60,357 | 6\% | $\triangle$ | 4.10 | 3.73 | 10\% | $\triangle$ |
| 19 | Ireland | 14,336 | 8,934 | 60\% | - | 38,598 | 33,759 | 14\% | $\triangle$ | 2.69 | 3.78 | -29\% | $\nabla$ |
| 20 | Qatar | 13,619 | 11,808 | 15\% | - | 26,684 | 24,365 | 10\% | $\triangle$ | 1.96 | 2.06 | -5\% | $\nabla$ |
| 21 | Morocco | 13,113 | 8,537 | 54\% | - | 41,756 | 29,810 | 40\% | $\triangle$ | 3.18 | 3.49 | -9\% | $\nabla$ |
| 22 | Palestine | 12,297 | 9,349 | 32\% | - | 22,212 | 17,106 | 30\% | $\triangle$ | 1.81 | 1.83 | -1\% | $\nabla$ |
| 23 | Russia | 10,845 | 13,284 | -18\% | $\nabla$ | 57,608 | 59,452 | -3.1\% | $\nabla$ | 5.31 | 4.48 | 18.7\% | $\triangle$ |
| 24 | Kuwait | 10,579 | 11,846 | -11\% | $\nabla$ | 29,827 | 29,280 | 2\% | $\triangle$ | 2.82 | 2.47 | 14\% | $\triangle$ |
| 25 | Switzerland | 10,530 | 11,433 | -8\% | $\nabla$ | 40,861 | 42,874 | -5\% | $\nabla$ | 3.88 | 3.75 | 3\% | $\triangle$ |

## Regional Summary

Abu Dhabi City

|  | May |  |  | Year To Date (January - May) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Indicator | 2016 | 2015 | Growth Rate \% | 2016 | 2015 | Growth Rate \% |  |
| Actual Guest <br> Arrivals | 343,939 | 294,102 | 17\% - | 1,638,894 | 1,464,086 | 12\% | - |
| Guest Nights | 931,381 | 862,376 | 8\% | 4,670,579 | 4,336,646 | 8\% | - |
| Average Length of Stay | 2.71 | 2.93 | -8\% $\quad$ V | 2.85 | 2.96 | -4\% | $\nabla$ |
| Occupancy \% | 77\% | 76\% | 1\% | 79.0\% | 79.1\% | -0.1\% | $\nabla$ |
| Total Revenue | 454,992,949 | 472,568,918 | -4\% $\quad$ - | 2,480,872,928 | 2,645,113,456 | -6\% | $\nabla$ |
| ARR | 359 | 377 | -5\% $\quad$ - | 403 | 457 | -12\% | $\nabla$ |
| REV PAR | 275 | 285 | -4\% $\quad$ - | 318 | $361$ | -12\% | $\nabla$ |

Rooms Summary

| May 2016 |  <br> Apartments | Rooms <br> (Total Inventory) | Share \% |
| :--- | ---: | ---: | ---: |
| Hotel <br> Establishments | $\mathbf{1 4 0}$ | $\mathbf{2 6 , 7 9 8}$ | $\mathbf{1 0 0 \%}$ |
| Hotels | 87 | $\mathbf{2 0 , 5 6 8}$ | $\mathbf{7 7 \%}$ |
| 5 Star | 32 | 10,130 |  |
| 4 Star | 26 | 6,147 |  |
| 3 Star | 18 | 3,396 |  |
| 2 Star | 6 | 534 |  |
| 1 Star | 5 | 361 | $\mathbf{2 3 \%}$ |
| Hotel Apartments | 53 | $\mathbf{6 , 2 3 0}$ |  |
| Deluxe | 20 | 3,351 |  |
| Superior | 20 | 2,201 |  |
| Standard | 13 | 678 |  |

Regional Summary
AI Ain City

|  | May |  |  | Year To Date (January - May) |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Indicator | 2016 | $\mathbf{2 0 1 5}$ | Growth <br> Rate $\%$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 5}$Growth <br> Rate $\%$ |  |
| Actual Guest <br> Arrivals | 36,100 | 33,514 | $8 \%$ | $\Delta$ | 182,294 | 185,130 |
| Guest Nights | 68,416 | 68,627 | $0 \%$ | $\nabla$ | 371,607 | 368,400 |
| Average Length |  |  |  |  |  |  |
| of Stay |  |  |  |  |  |  |

Rooms Summary

| May 2016 |  <br> Apartments | Rooms <br> (Total Inventory) | Share \% |
| :--- | ---: | ---: | ---: |
| Hotel <br> Establishments | $\mathbf{1 8}$ | $\mathbf{2 , 1 6 4}$ | $100 \%$ |
| Hotels | 13 | $\mathbf{1 , 7 1 9}$ | $\mathbf{7 9 \%}$ |
| 5 Star | 4 | 735 |  |
| 4 Star | 7 | 798 |  |
| 3 Star | 1 | 124 |  |
| 2 Star | - | - | $21 \%$ |
| 1 Star | 1 | 62 |  |
| Hotel Apartments | 5 | 445 |  |
| Deluxe | - | 337 |  |
| Superior | 3 | 108 |  |
| Standard | 2 |  |  |

Regional Summary
Western Region

|  | May |  |  | Year To Date (January - May) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Indicator | 2016 | 2015 | Growth Rate \% | 2016 | 2015 | Growth Rate \% |  |
| Actual Guest <br> Arrivals | 9,719 | 14,499 | -33\% $\nabla$ | 62,998 | 63,140 | 0\% | $\nabla$ |
| Guest Nights | 30,320 | 28,323 | 7\% | 170,327 | 153,415 | 11\% | - |
| Average Length of Stay | 3.12 | 1.95 | 60\% | 2.7 | 2.43 | 11\% | - |
| Occupancy \% | 60\% | 68\% | -11\% | 66\% | 68\% | -3\% | $\nabla$ |
| Total Revenue | 23,459,098 | 23,452,324 | 0.03\% | 141,748,118 | 144,116,101 | -2\% | $\nabla$ |
| ARR | 623 | 634 | -2\% $\nabla$ | 719 | 796 | -10\% | $\nabla$ |
| REV PAR | 376 | 430 | -12\% $\nabla$ | 477 | 543 | -12\% | $\nabla$ |

Rooms Summary

| May 2016 |  <br> Apartments | Rooms <br> (Total Inventory) | Share \% |
| :--- | ---: | ---: | ---: |
| Hotel <br> Establishments | $\mathbf{1 1}$ | $\mathbf{1 , 1 8 0}$ | $\mathbf{1 0 0 \%}$ |
| Hotels | 11 | $\mathbf{1 , 1 8 0}$ | $100 \%$ |
| 5 Star | 5 | 438 |  |
| 4 Star | 2 | 216 |  |
| 3 Star | 4 | 526 |  |
| 2 Star | - | - | $0 \%$ |
| 1 Star | - | - |  |
| Hotel Apartments | - | - |  |
| Deluxe | - | - |  |
| Superior | - |  |  |
| Standard |  |  |  |

## Hotel Establishment Statistics

## Terms and Defenitions

## Actual Guest arrivals:

The number of registered guest arrivals (checked-in) including those who occupied complimentary or nonrevenue generating rooms either for day-stay or overnight stay.

## Guest nights:

The number of nights all guests spent in the hotel regardless of the type of rooms they occupy (single, double, twin, suite, etc)

## Room nights:

The number of nights a guestroom is occupied regardless of the number of persons occupying the room.

Total Hotel Inventory:
The total hotel room inventory or hotel room capacity which include all rooms that are available for sale, out-of-order rooms, out-of-service rooms and those utilized for house use.

## Available Rooms:

Number of rooms available during the month covered by the report excluding out-of-order (a room status term indicating that a room is scheduled for maintenance, refurbishment, deep cleaning, etc.)

## Occupied Rooms:

Number of rooms used daily including complimentary and house use.

## Room revenue:

The revenue generated by the hotel by the sold rooms including service charge and taxes.

## Food and beverage revenue:

The revenue generated by the Hotel from Restaurants, F\&B room service and other activities related to food services including service charge and taxes.

## Other revenue:

Other services generated by the hotel that falls outside the room revenue and food \& beverage revenue category including service charge and taxes.

## Total revenue:

The revenue generated by the hotel from all its operation including service charge and taxes.

## ARR/ADR:

A ratio that indicates average room rate and to what extent rooms are being up-sold or discounted; calculated by dividing room revenue by the number of rooms sold. Also called average daily rate or ADR.
(Note: Should be based on paid rooms only) excluding complimentary and house use but including service charge)

## RevPAR:

A calculation used in the hotel industry that measures revenue per available room (total rooms in hotel minus out of service rooms)

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[^0]:    Total Hotel Establishment Guests

