## Monthly Hotel Establishments Report Abu Dhabi Emirate

## June \& Year to Date (January - June)



## Hotel Establishment Statistics

# Abu Dhabi Emirate 

Hotel Establishments Executive Summary

June 2015

- June 2015 showed an increase of $2 \%$ in guest arrivals when compared to last year, with the total number of hotel guest arrivals at 268,335.
- The number of hotel guest nights increased by 13\% to 870,304 guest nights in June 2015.
- The average length of stay for June 2015 increased by 11\% in comparison to June 2014.
- Hotel occupancy decreased by 8\% in comparison to June 2014.
- Total revenue for hotel establishments' recorded 7\% decrease for June 2015 (AED 386 Million), room revenue decreased by $8 \%$, while food \& beverage revenue decreased by $7 \%$ compared to last year.

Abu Dhabi Emirate
Hotel Establishments Main Indicators Summary
June 2015

|  | June 2015 |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Indicator | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 4}$ | Growth Rate \% |  |
| Actual Guest Arrivals | 268,335 | 264,203 | $2 \%$ | $\boldsymbol{\Delta}$ |
| Guest Nights | 870,304 | 771,997 | $13 \%$ | $\boldsymbol{\Delta}$ |
| Room Nights | 582,313 | 559,481 | $4 \%$ | $\boldsymbol{\Delta}$ |
| Average Length of Stay | 3.24 | 2.92 | $11 \%$ | $\boldsymbol{\Delta}$ |
| Occupancy Rate \% | $64 \%$ | $70 \%$ | $-8 \%$ | $\boldsymbol{\nabla}$ |
| Room Revenue | $184,370,393$ | $199,571,233$ | $-8 \%$ | $\boldsymbol{\nabla}$ |
| Food \& Beverages | $150,943,788$ | $161,956,857$ | $-7 \%$ | $\boldsymbol{\nabla}$ |
| Other Revenue | $51,071,666$ | $54,335,633$ | $-6 \%$ | $\boldsymbol{\nabla}$ |
| Total Revenue | $386,385,847$ | $415,863,722$ | $-7 \%$ | $\boldsymbol{\nabla}$ |
| ARR | 335 |  | 352 | $-5 \%$ |
| REV PAR | 216 |  | 246 | $-12 \%$ |

Actual Guest Arrivals


Occupancy Rate \%


## Growth rate 2\% 1

 Growth rate $-8 \%$Guestnights


Average Room Rates


## Hotel Establishment- Guests' by Nationality

## Abu Dhabi Emirate

Top 10 Nationalities
June 2015

|  |  | Share \% | Growth\% | Guests | Average Length of Stay |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | UAE | 34\% | -3\% V |  | 92,040 | 3.40 |
| 2 | India | 8\% | 22\% | 22,281 |  | 3.56 |
| 3 | UK | 5\% | 6\% | 13,505 |  | 4.24 |
| 4 | Philippines | 4\% | 24\% | 12,062 |  | 1.89 |
| 5 | USA | 4\% | 6\% | 9,716 |  | 5.11 |
| 6 | China | 4\% | 34\% | 9,567 |  | 1.51 |
| 7 | Egypt | 3\% | 4\% | 9,011 |  | 3.01 |
| 8 | Germany | 3\% | 1\% | 8,048 |  | 4.38 |
| 9 | KSA | 3\% | -24\% V | 7,795 |  | 2.58 |
| 10 | Jordan | 2\% | -8\% | 5,894 |  | 2.80 |

[^0]Abu Dhabi Emirate
Top 25 Nationalities
June 2015

|  |  | Guest Arrivals |  |  |  | Guestnights |  |  |  | Average Length of Stay |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rank | Nationality | 2015 | 2014 | Growth Rate \% |  | 2015 | 2014 | $\begin{aligned} & \text { Growth Rate } \\ & \% \end{aligned}$ |  | 2015 | 2014 | Growth Rate \% |  |
| 1 | UAE | 92,040 | 94,615 | -3\% | $\nabla$ | 312,751 | 215,572 | 45\% | $\triangle$ | 3.40 | 2.28 | 49\% | $\triangle$ |
| 2 | India | 22,281 | 18,234 | 22\% | $\triangle$ | 79,318 | 67,881 | 17\% | $\triangle$ | 3.56 | 3.72 | -4\% | $\nabla$ |
| 3 | UK | 13,505 | 12,754 | 6\% | $\triangle$ | 57,293 | 53,956 | 6\% | $\triangle$ | 4.24 | 4.23 | 0\% | - |
| 4 | Philippines | 12,062 | 9,705 | 24\% | $\triangle$ | 22,756 | 26,631 | -15\% | V | 1.89 | 2.74 | -31\% | $\nabla$ |
| 5 | USA | 9,716 | 9,187 | 6\% | $\triangle$ | 49,612 | 43,689 | 14\% | $\triangle$ | 5.11 | 4.76 | 7\% | $\triangle$ |
| 6 | China | 9,567 | 7,126 | 34\% | $\triangle$ | 14,404 | 11,109 | 30\% | $\triangle$ | 1.51 | 1.56 | -3\% | $\nabla$ |
| 7 | Egypt | 9,011 | 8,701 | 4\% | $\triangle$ | 27,082 | 24,448 | 11\% | $\triangle$ | 3.01 | 2.81 | 7\% | $\triangle$ |
| 8 | Germany | 8,048 | 7,947 | 1\% | $\triangle$ | 35,218 | 43,512 | -19\% | $\nabla$ | 4.38 | 5.48 | -20\% | $\nabla$ |
| 9 | KSA | 7,795 | 10,286 | -24\% | $\nabla$ | 20,115 | 22,049 | -9\% | $\nabla$ | 2.58 | 2.14 | 20\% | - |
| 10 | Jordan | 5,894 | 6,418 | -8\% | $\nabla$ | 16,524 | 17,455 | -5\% | $\nabla$ | 2.80 | 2.72 | 3\% | - |
| 11 | Pakistan | 5,513 | 5,757 | -4\% | $\nabla$ | 13,506 | 13,387 | 1\% | $\triangle$ | 2.45 | 2.33 | 5\% | $\triangle$ |
| 12 | Syria | 4,860 | 5,237 | -7\% | $\nabla$ | 10,295 | 10,859 | -5\% | V | 2.12 | 2.07 | 2\% | - |
| 13 | Australia | 4,666 | 4,522 | 3\% | $\triangle$ | 12,396 | 13,340 | -7\% | $\nabla$ | 2.66 | 2.95 | -10\% | $\nabla$ |
| 14 | Italy | 4,601 | 3,311 | 39\% | $\triangle$ | 17,114 | 15,018 | 14\% | $\triangle$ | 3.72 | 4.54 | -18\% | $\nabla$ |
| 15 | Oman | 4,373 | 5,419 | -19\% | $\nabla$ | 7,184 | 9,735 | -26\% | $\nabla$ | 1.64 | 1.80 | -9\% | $\nabla$ |
| 16 | France | 3,327 | 3,896 | -15\% | V | 13,215 | 14,306 | -8\% | V | 3.97 | 3.67 | 8\% | $\triangle$ |
| 17 | Lebanon | 3,247 | 2,905 | 12\% | $\triangle$ | 9,425 | 8,892 | 6\% | $\triangle$ | 2.90 | 3.06 | -5\% | $\nabla$ |
| 18 | Canada | 2,245 | 2,159 | 4\% | $\triangle$ | 10,000 | 9,262 | 8\% | $\triangle$ | 4.45 | 4.29 | 4\% | $\triangle$ |
| 19 | South Africa | 1,843 | 1,198 | 54\% | $\triangle$ | 5,833 | 4,704 | 24\% | - | 3.16 | 3.93 | -19\% | $\nabla$ |
| 20 | Palestine | 1,639 | 1,914 | -14\% | V | 3,134 | 3,553 | -12\% | V | 1.91 | 1.86 | 3\% | $\triangle$ |
| 21 | Kuwait | 1,460 | 2,260 | -35\% | V | 4,110 | 5,892 | -30\% | V | 2.82 | 2.61 | 8\% | - |
| 22 | Sudan | 1,439 | 1,509 | -5\% | V | 3,372 | 4,004 | -16\% | V | 2.34 | 2.65 | -12\% | $\nabla$ |
| 23 | Qatar | 1,348 | 1,848 | -27\% | V | 2,496 | 3,709 | -33\% | V | 1.85 | 2.01 | -8\% | $\nabla$ |
| 24 | Morocco | 1,346 | 1,288 |  | $\triangle$ | 4,113 | 4,371 | -6\% | V | 3.06 | 3.39 | -10\% | $\nabla$ |
| 25 | Ireland | 1,201 | 1,055 | 14\% | $\triangle$ | 4,637 | 4,129 | 12\% | $\triangle$ | 3.86 | 3.91 | -1\% | $\nabla$ |

Hotel Establishments Executive Summary

## Year To Date (January - June) 2015

- The number of guests showed an increase of $17 \%$ in year to date (Jan- June) 2015 when compared to last year, with the total number of hotel guest arrivals at $1,980,691$.
- The number of hotel guest nights increased by $11 \%$ to $5,728,765$ guest nights .
- The average length of stay for year to date decreased by $5 \%$ in comparison to same perior
- Hotel occupancy recorded $76 \%$ decrease in comparison to last year.
- Total revenue for hotel establishments recorded 8\% increase (AED 3,346 Billion), room revenue increased by $11 \%$, while food \& beverage revenue increased by $1 \%$.

Abu Dhabi Emirate
Hotel Establishments Main Indicators Summary
Year To Date (January - June) 2015

|  | Year To Date (January - June) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Indicator | 2015 | 2014 | Growth | ate \% |
| Actual Guest Arrivals | 1,980,691 | 1,700,135 | 17\% | - |
| Guest Nights | 5,728,765 | 5,147,392 | 11\% | - |
| Room Nights | 3,924,441 | 3,623,714 | 8\% | - |
| Average Length of Stay | 2.89 | 3.03 | -5\% | $\nabla$ |
| Occupancy Rate \% | 76\% | 77\% | -1\% | $\nabla$ |
| Room Revenue | 1,751,351,757 | 1,581,588,865 | 11\% | - |
| Food \& Beverages | 1,193,205,325 | 1,181,522,820 | 1\% | $\wedge$ |
| Other Revenue | 402,427,907 | 329,478,787 | 22\% | - |
| Total Revenue | 3,346,984,990 | 3,092,590,472 | 8\% | - |
| ARR | 445 | 433 | 3\% | - |
| REV PAR | 337 | 332 | 2\% | - |

Actual Guest Arrivals


Occupancy Rate \%


Guestnights


Average Room Rates



Growth rate $3 \%$
$\Delta$

Hotel Establishment- Guests' by Nationality
Abu Dhabi Emirate
Top 10 Nationalities
Year To Date (January - June) 2015

|  |  | Share \% | Growth\% | Guests |  | Average Length of Stay |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | UAE | 33\% | 14\% |  | 649,306 | 2.41 |
| 2 | India | 6\% | 18\% | 127,312 |  | 3.71 |
| 3 | UK | 6\% | 15\% | 113,291 |  | 4.07 |
| 4 | China | 5\% | 72\% | 102,217 |  | 1.46 |
| 5 | Germany | 4\% | 20\% | 81,104 |  | 4.13 |
| 6 | USA | 4\% | 27\% | 77,186 |  | 4.44 |
| 7 | Philippines | 3\% | 24\% | 63,855 |  | 2.03 |
| 8 | KSA | 3\% | 28\% | 62,499 |  | 2.29 |
| 9 | Egypt | 3\% | 10\% | 60,871 |  | 2.80 |
| 10 | Jordan | 2\% | 6\% | 41,058 |  | 2.79 |

Total Hotel Establishment Guests
1,980,691

Abu Dhabi Emirate
Top 25 Nationalities
Year To Date (January - June) 2015

|  |  | Guest Arrivals |  |  | Guestnights |  |  | Average Length of Stay |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rank | Nationality | 2015 | 2014 | Growth Rate \% | 2015 | 2014 | Growth Rate \% | 2015 | 2014 | Growth Rate \% |
| 1 | UAE | 649,306 | 568,285 | 14\% | 1,566,971 | 1,286,596 | 22\% | 2.41 | 2.26 | 7\% |
| 2 | India | 127,312 | 107,995 | 18\% | 472,818 | 408,862 | 16\% | 3.71 | 3.79 | -2\% |
| 3 | UK | 113,291 | 98,710 | 15\% | 460,883 | 423,737 | 9\% | 4.07 | 4.29 | -5\% |
| 4 | China | 102,217 | 59,518 | 72\% | 148,842 | 105,915 | 41\% | 1.46 | 1.78 | -18\% |
| 5 | Germany | 81,104 | 67,768 | 20\% | 335,221 | 328,351 | 2\% | 4.13 | 4.85 | -15\% V |
| 6 | USA | 77,186 | 60,721 | 27\% | 342,533 | 286,842 | 19\% | 4.44 | 4.72 | -6\% |
| 7 | Philippines | 63,855 | 51,392 | 24\% | 129,813 | 146,988 | -12\% $\nabla$ | 2.03 | 2.86 | -29\% |
| 8 | KSA | 62,499 | 48,703 | 28\% | 143,233 | 106,533 | $34 \%$ - | 2.29 | 2.19 | 5\% |
| 9 | Egypt | 60,871 | 55,302 | 10\% | 170,646 | 152,777 | 12\% | 2.80 | 2.76 | 1\% |
| 10 | Jordan | 41,058 | 38,868 | 6\% | 114,353 | 104,896 | 9\% | 2.79 | 2.70 | 3\% |
| 11 | Pakistan | 35,561 | 32,281 | 10\% | 88,350 | 81,303 | 9\% | 2.48 | 2.52 | -1\% |
| 12 | Italy | 34,781 | 27,255 | 28\% | 138,736 | 119,327 | 16\% | 3.99 | 4.38 | -9\% |
| 13 | France | 31,489 | 30,377 | 4\% | 106,634 | 104,791 | 2\% | 3.39 | 3.45 | -2\% |
| 14 | Oman | 30,909 | 26,766 | 15\% | 52,370 | 51,104 | 2\% | 1.69 | 1.91 | -11\% |
| 15 | Syria | 29,365 | 29,011 | 1\% | 60,678 | 63,660 | -5\% V | 2.07 | 2.19 | -6\% |
| 16 | Australia | 23,794 | 21,474 | 11\% | 74,748 | 75,527 | -1\% | 3.14 | 3.52 | -11\% |
| 17 | Lebanon | 19,803 | 19,062 | 4\% | 60,077 | 61,125 | -2\% V | 3.03 | 3.21 | -5\% |
| 18 | Canada | 18,431 | 16,370 | 13\% | 70,357 | 70,237 | 0\% | 3.82 | 4.29 | -11\% |
| 19 | Russia | 14,453 | 16,123 | -10\% | 64,688 | 99,201 | -35\% V | 4.48 | 6.15 | -27\% |
| 20 | Kuwait | 13,306 | 13,716 | -3\% | 33,390 | 35,442 | -6\% V | 2.51 | 2.58 | -3\% |
| 21 | Qatar | 13,156 | 15,181 | -13\% | 26,861 | 30,817 | -13\% V | 2.04 | 2.03 | 1\% |
| 22 | Switzerland | 12,184 | 9,127 | 33\% | 45,808 | 38,591 | 19\% | 3.76 | 4.23 | -11\% |
| 23 | Netherlands (Holland) | 11,383 | 12,007 | -5\% | 41,587 | 42,517 | -2\% V | 3.65 | 3.54 | 3\% |
| 24 | South Africa | 11,381 | 9,078 | 25\% | 40,068 | 34,195 | 17\% | 3.52 | 3.77 | -7\% |
| 25 | Palestine | 10,988 | 10,692 | 3\% | 20,240 | 19,522 | 4\% | 1.84 | 1.83 | 1\% |

## Regional Summary

| Abu Dhabi City | June 2015 |  |  |  | Year To Date (January - June) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Indicator | 2015 | 2014 | Grow |  | 2015 | 2014 | Growth R |  |
| Actual Guest Arrivals | 234,982 | 234,544 | 0\% | $\triangle$ | 1,724,301 | 1,478,458 | 17\% | - |
| Guest Nights | 803,470 | 698,838 | 15\% | $\triangle$ | 5,188,490 | 4,638,217 | 12\% | $\triangle$ |
| Average Length of Stay | 3.42 | 2.98 | 15\% | $\triangle$ | 3.01 | 3.14 | -4\% | $\nabla$ |
| Occupancy Rate \% | 65\% | 71\% | -8\% | $\nabla$ | 77\% | 78\% | -1\% | $\nabla$ |
| Total Revenue | 349,237,365 | 372,787,826 | -6\% | $\nabla$ | 3,009,662,946 | 2,759,417,143 | 9\% | $\triangle$ |
| ARR | 329 | 344 | -4\% | $\nabla$ | 438 | 422 | 4\% | $\triangle$ |
| REV PAR | 215 | 243 | -12\% | $\nabla$ | 336 | 328 | 3\% | $\triangle$ |


| AI Ain City | June 2015 |  |  |  | Year To Date (January - June) |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :--- |
| Indicator | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 4}$ | Growth Rate $\%$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 4}$ | Growth Rate \% |  |
| Actual Guest Arrivals | 22,156 | 24,149 | $-8 \%$ | $\boldsymbol{\nabla}$ | 182,053 | $\mathbf{1 7 1 , 5 3 5}$ | $6 \%$ |
| Guest Nights | 45,315 | 48,616 | $-7 \%$ | $\boldsymbol{\nabla}$ | $\mathbf{\Delta}$ |  |  |
| Average Length of Stay | 2.05 | 2.01 | $2 \%$ | $\boldsymbol{\Delta}$ | 365,341 | 346,576 | $5 \%$ |
| Occupancy Rate \% | $54 \%$ | $58 \%$ | $-8 \%$ | $\boldsymbol{\nabla}$ | 2.01 | 2.02 | $-0.5 \%$ |
| Total Revenue | $20,618,192$ | $24,874,121$ | $-17 \%$ | $\boldsymbol{\nabla}$ | $\mathbf{\nabla}$ |  |  |
| ARR | 323 | 375 | $-14 \%$ | $\boldsymbol{\nabla}$ | $176,792,117$ | $176,520,814$ | $0 \%$ |
| REV PAR | 173 | 218 | $-21 \%$ | $\boldsymbol{\nabla}$ | 388 | 417 | $-7 \%$ |


| Western Region | June 2015 |  |  |  | Year To Date (January - June) |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :--- |
| Indicator | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 4}$ | Growth Rate \% | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 4}$ | Growth Rate $\%$ |  |
| Actual Guest Arrivals | 11,197 | 5,510 | $103 \%$ | $\boldsymbol{A}$ | 74,337 | 50,142 | $48 \%$ |
| Guest Nights | 21,519 | 24,543 | $-12 \%$ | $\boldsymbol{\nabla}$ | $\mathbf{A}$ |  |  |
| Average Length of Stay | 1.92 | 4.45 | $-57 \%$ | $\boldsymbol{\nabla}$ | 174,934 | 162,599 | $8 \%$ |
| Occupancy Rate \% | $57 \%$ | $64 \%$ | $-11 \%$ | $\boldsymbol{\nabla}$ | 2.35 | 3.24 | $-27 \%$ |
| Total Revenue | $16,530,290$ | $18,201,775$ | $-9 \%$ | $\boldsymbol{\nabla}$ | $\mathbf{V}$ |  |  |
| ARR | 553 | 562 | $-2 \%$ | $\boldsymbol{\nabla}$ | $160,529,927$ | $156,652,515$ | $2 \%$ |
| REV PAR | 316 | 361 | $-12 \%$ | $\boldsymbol{\nabla}$ | 761 | 807 | $-6 \%$ |

## Terms and Defenitions

## Actual Guest arrivals:

The number of registered guest arrivals (checked-in) including those who occupied complimentary or non-revenue generating rooms either for day-stay or overnight stay.

## Guest nights:

The number of nights all guests spent in the hotel regardless of the type of rooms they occupy (single, double, twin, suite, etc)

Room nights:
The number of nights a guestroom is occupied regardless of the number of persons occupying the room.

## Total Hotel Inventory:

The total hotel room inventory or hotel room capacity which include all rooms that are available for sale, out-of-order rooms, out-of-service rooms and those utilized for house use.

## Available Rooms:

Number of rooms available during the month covered by the report excluding out-of-order (a room status term indicating that a room is scheduled for maintenance, refurbishment, deep cleaning, etc.)

## Occupied Rooms:

Number of rooms used daily including complimentary and house use.

## Room revenue:

The revenue generated by the hotel by the sold rooms including service charge and taxes.

## Food and beverage revenue:

The revenue generated by the Hotel from Restaurants, F\&B room service and other activities related to food services including service charge and taxes.

## Other revenue:

Other services generated by the hotel that falls outside the room revenue and food \& beverage revenue category including service charge and taxes.

## Total revenue:

The revenue generated by the hotel from all its operation including service charge and taxes.

## ARR/ADR:

A ratio that indicates average room rate and to what extent rooms are being up-sold or discounted; calculated by dividing room revenue by the number of rooms sold. Also called average daily rate or ADR.
(Note: Should be based on paid rooms only) excluding complimentary and house use but including service charge)

## RevPAR:

A calculation used in the hotel industry that measures revenue per available room (total rooms in hotel minus out of service rooms)

## Contacts

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[^0]:    Total Hotel Establishment Guests
    268,335

