## Monthly Hotel Establishments Report Abu Dhabi Emirate

## July \& Year to Date (January - July)



# Hotel Establishment Statistics 

Abu Dhabi Emirate
Hotel Establishments Executive Summary

July 2015

- July 2015 showed an increase of $52 \%$ in guest arrivals when compared to last year, with the total number of hotel guest arrivals at 326,214.
- The number of hotel guest nights increased by $35 \%$ to 879,843 guest nights in July 2015.
- The average length of stay decreased by 11\% in comparison to July 2014.
- Hotel occupancy increased by 15\% in comparison to July 2014.
- Total revenue for hotel establishments' recorded 21\% increased for July 2015 (AED 385 Million), room revenue increased by $25 \%$, while food \& beverage revenue increased by $9 \%$ compared to last year.


## Abu Dhabi Emirate

Hotel Establishments Main Indicators Summary
July 2015

|  | July 2015 |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Indicator | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 4}$ | Growth Rate \% |  |
| Actual Guest Arrivals | 326,214 | 215,286 | $52 \%$ | $\boldsymbol{\Delta}$ |
| Guest Nights | 879,843 | 653,165 | $35 \%$ | $\boldsymbol{\Delta}$ |
| Room Nights | 579,082 | 455,292 | $27 \%$ | $\boldsymbol{\Delta}$ |
| Average Length of Stay | 2.7 | 3.03 | $-11 \%$ | $\boldsymbol{\nabla}$ |
| Occupancy Rate \% | $64 \%$ | $55 \%$ | $15 \%$ | $\boldsymbol{\Delta}$ |
| Room Revenue | $195,291,007$ | $155,860,140$ | $25 \%$ | $\boldsymbol{\Delta}$ |
| Food \& Beverages | $138,097,621$ | $126,632,614$ | $9 \%$ | $\boldsymbol{\Delta}$ |
| Other Revenue | $51,827,326$ | $36,000,925$ | $44 \%$ | $\boldsymbol{\Delta}$ |
| Total Revenue | $385,215,953$ | $318,493,679$ | $21 \%$ | $\boldsymbol{\Delta}$ |
| ARR | 349 |  | 338 | $3 \%$ |
| REV PAR | 222 |  | 187 | $18 \%$ |

Actual Guest Arrivals



Occupancy Rate \%


Guestnights


Average Room Rates



## Growth rate



## Abu Dhabi Emirate

Top 10 Nationalities
July 2015

|  |  | Share \% | Growth\% | Guests |  | Average Length of Stay |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | United Arab Emirates | 36\% | 56\% |  | 116,882 | 2.42 |
| 2 | India | 7\% | 43\% | 24,11 |  | 3.43 |
| 3 | Philippines | 5\% | 48\% | 17,709 |  | 1.77 |
| 4 | Saudi Arabia | 5\% | 152\% | 17,071 |  | 2.16 |
| 5 | United Kingdom | 4\% | 34\% | 13,079 |  | 4.11 |
| 6 | United States | 3\% | 87\% | 11,148 |  | 4.57 |
| 7 | Egypt | 3\% | 38\% | 10,663 |  | 2.65 |
| 8 | China | 3\% | 46\% | 10,210 |  | 1.50 |
| 9 | Pakistan | 2\% | 62\% | \| 6,887 |  | 2.30 |
| 10 | Jordan | 2\% | 44\% | 6,840 |  | 2.49 |

Total Hotel Establishment Guests 326,214

Hotel Establishment- Guests' by Nationality
Abu Dhabi Emirate
Top 25 Nationalities
July 2015

|  |  | Guest Arrivals |  |  |  | Guestnights |  |  |  | Average Length of Stay |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nationality | 2015 | 2014 | Growth Rate \% |  | 2015 | 2014 | Growth Rate \% |  | 2015 | 2014 | Growth Rate \% |  |
| 1 | United Arab Emirates | 116,882 | 74,851 | 56\% | $\triangle$ | 282,488 | 180,783 | 56\% | - | 2.42 | 2.42 | 0\% | - |
| 2 | India | 24,111 | 16,917 | 43\% | $\triangle$ | 82,815 | 66,315 | 25\% | $\triangle$ | 3.43 | 3.92 | -12\% | $\nabla$ |
| 3 | Philippines | 17,709 | 11,966 | 48\% | $\triangle$ | 31,286 | 29,644 | 6\% | $\triangle$ | 1.77 | 2.48 | -29\% | $\nabla$ |
| 4 | Saudi Arabia | 17,071 | 6,782 | 152\% | $\triangle$ | 36,940 | 14,482 | 155\% | $\triangle$ | 2.16 | 2.14 | 1\% | $\triangle$ |
| 5 | United Kingdom | 13,079 | 9,746 | 34\% | $\triangle$ | 53,818 | 44,486 | 21\% | - | 4.11 | 4.56 | -10\% | $\nabla$ |
| 6 | United States | 11,148 | 5,956 | 87\% | $\triangle$ | 50,915 | 37,210 | 37\% | - | 4.57 | 6.25 | -27\% | $\nabla$ |
| 7 | Egypt | 10,663 | 7,737 | 38\% | $\triangle$ | 28,246 | 22,187 | 27\% | $\triangle$ | 2.65 | 2.87 | -8\% | $\nabla$ |
| 8 | China | 10,210 | 6,998 | 46\% | $\triangle$ | 15,324 | 10,592 | 45\% | $\triangle$ | 1.50 | 1.51 | -1\% | $\nabla$ |
| 9 | Pakistan | 6,887 | 4,256 | 62\% | $\triangle$ | 15,824 | 11,965 | 32\% | $\triangle$ | 2.30 | 2.81 | -18\% | $\nabla$ |
| 10 | Jordan | 6,840 | 4,764 | 44\% | $\triangle$ | 17,031 | 14,810 | 15\% | $\triangle$ | 2.49 | 3.11 | -20\% | $\nabla$ |
| 11 | Germany | 6,651 | 4,873 | 36\% | $\triangle$ | 27,177 | 20,492 | 33\% | $\triangle$ | 4.09 | 4.21 | -3\% | $\nabla$ |
| 12 | Oman | 6,446 | 2,930 | 120\% | $\triangle$ | 11,047 | 6,048 | 83\% | $\triangle$ | 1.71 | 2.06 | -17\% | $\nabla$ |
| 13 | Syria | 6,195 | 3,887 | 59\% | $\triangle$ | 12,636 | 10,129 | 25\% | $\triangle$ | 2.04 | 2.61 | -22\% | $\nabla$ |
| 14 | Australia | 4,902 | 4,564 | 7\% | $\triangle$ | 13,031 | 12,443 | 5\% | $\triangle$ | 2.66 | 2.73 | -2\% | $\nabla$ |
| 15 | Italy | 3,691 | 2,823 | 31\% | $\triangle$ | 12,660 | 13,314 | -5\% | V | 3.43 | 4.72 | -27\% | $\nabla$ |
| 16 | Kuwait | 3,234 | 2,627 | 23\% | $\triangle$ | 8,350 | 6,479 | 29\% | $\triangle$ | 2.58 | 2.47 | 5\% | $\triangle$ |
| 17 | Lebanon | 3,078 | 2,599 | 18\% | $\triangle$ | 8,879 | 8,074 | 10\% | $\triangle$ | 2.88 | 3.11 | -7\% | $\nabla$ |
| 18 | France | 3,022 | 2,599 | 16\% | $\triangle$ | 12,358 | 10,423 | 19\% | $\triangle$ | 4.09 | 4.01 | 2\% | $\triangle$ |
| 19 | Qatar | 2,894 | 1,192 | 143\% | $\triangle$ | 5,539 | 2,424 | 129\% | $\triangle$ | 1.91 | 2.03 | -6\% | $\nabla$ |
| 20 | Palestine | 2,429 | 1,400 | 74\% | $\triangle$ | 4,572 | 3,153 | 45\% | $\triangle$ | 1.88 | 2.25 | -16\% | $\nabla$ |
| 21 | Canada | 2,301 | 1,866 | 23\% | $\triangle$ | 10,185 | 8,029 | 27\% | $\triangle$ | 4.43 | 4.30 | 3\% | $\triangle$ |
| 22 | South Africa | 2,061 | 984 | 109\% | $\triangle$ | 6,174 | 4,457 | 39\% | $\triangle$ | 3.00 | 4.53 | -34\% | $\nabla$ |
| 23 | Netherlands (Holland) | 1,756 | 1,218 | 44\% | $\triangle$ | 5,529 | 3,952 | 40\% | - | 3.15 | 3.24 | -3\% | $\nabla$ |
| 24 | Nepal | 1,723 | 1,082 | 59\% | $\triangle$ | 2,709 | 1,994 | 36\% | $\triangle$ | 1.57 | 1.84 | -15\% | $\nabla$ |
| 25 | Sudan | 1,706 | 1,050 | 62\% | $\triangle$ | 4,113 | 2,984 | 38\% | $\triangle$ | 2.41 | 2.84 | -15\% | $\nabla$ |

Hotel Establishments Executive Summary

## Year To Date (January - July) 2015

- The number of guests showed an increase of 20\% in year to date (Jan- July) 2015 when compared to last year, with the total number of hotel guest arrivals at 2,306,905.
- The number of hotel guest nights increased by $14 \%$ to $6,608,608$ guest nights .
- The average length of stay for year to date decreased by $5 \%$ in comparison to same period of 2
- Hotel occupancy recorded $1 \%$ increase in comparison to last year.
- Total revenue for hotel establishments recorded 10\% increase (AED 3,735 Billion), room revenue increased by $12 \%$, while food \& beverage revenue increased by $2 \%$.

Abu Dhabi Emirate
Hotel Establishments Main Indicators Summary
Year To Date (January - July) 2015

|  | Year To Date (January - July) |  |  |  |
| :--- | ---: | ---: | ---: | :--- |
| Indicator | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 4}$ | Growth Rate \% |  |
| Actual Guest Arrivals | $2,306,905$ | $1,915,421$ | $20 \%$ | $\mathbf{\Delta}$ |
| Guest Nights | $6,608,608$ | $5,800,557$ | $14 \%$ | $\mathbf{\Delta}$ |
| Room Nights | $4,503,523$ | $4,079,006$ | $10 \%$ | $\mathbf{\Delta}$ |
| Average Length of Stay | 2.86 | 3.03 | $-5 \%$ | $\boldsymbol{\nabla}$ |
| Occupancy Rate \% | $74 \%$ | $73 \%$ | $1 \%$ | $\mathbf{\Delta}$ |
| Room Revenue | $1,948,852,504$ | $1,737,449,005$ | $12 \%$ | $\mathbf{\Delta}$ |
| Food \& Beverages | $1,331,874,457$ | $1,308,155,434$ | $2 \%$ | $\mathbf{\Delta}$ |
| Other Revenue | $454,487,376$ | $365,479,712$ | $24 \%$ | $\mathbf{\Delta}$ |
| Total Revenue | $3,735,214,337$ | $3,411,084,151$ | $10 \%$ | $\mathbf{\Delta}$ |
| ARR | 433 | 422 | $3 \%$ | $\mathbf{\Delta}$ |
| REV PAR | 321 | 310 | $3 \%$ | $\mathbf{\Delta}$ |

## Actual Guest Arrivals




Occupancy Rate \%
$2015\left[\begin{array}{l}0 \% \\ 0 \%\end{array}\right.$


Guestnights


Average Room Rates



## Abu Dhabi Emirate

Top 10 Nationalities
Year To Date (January - July) 2015

|  |  | Share \% | Growth\% | Guests |  | Average Length of Stay |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | United Arab Emirates | 33\% | 19\% |  | 766,188 | 2.41 |
| 2 | India | 7\% | 21\% | 151,423 |  | 3.67 |
| 3 | United Kingdom | 5\% | 17\% | 126,370 |  | 4.07 |
| 4 | China | 5\% | 69\% | 112,427 |  | 1.46 |
| 5 | United States | 4\% | 32\% | 88,334 |  | 4.45 |
| 6 | Germany | 4\% | 21\% | 87,755 |  | 4.13 |
| 7 | Philippines | 4\% | 29\% | 81,564 |  | 1.98 |
| 8 | Saudi Arabia | 3\% | 43\% | 79,570 |  | 2.26 |
| 9 | Egypt | 3\% | 13\% | 71,534 |  | 2.78 |
| 10 | Jordan | 2\% | 10\% | 47,898 |  | 2.74 |

Total Hotel Establishment Guests
2,306,905

Hotel Establishment- Guests' by Nationality
Abu Dhabi Emirate
Top 25 Nationalities
Year To Date (January - July) 2015

|  |  | Guest Arrivals |  |  | Guestnights |  |  | Average Length of Stay |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rank | Nationality | 2015 | 2014 | Growth Rate \% | 2015 | 2014 | Growth Rate \% | 2015 | 2014 | Growth Rate \% |
| 1 | United Arab Emirates | 766,188 | \#\#\#\#\#\# | 19\% | 1,849,459 | 1,467,379 | 26\% | 2.41 | 2.28 | 6\% |
| 2 | India | 151,423 | \#\#\#\#\#\# | 21\% | 555,633 | 475,177 | 17\% | 3.67 | 3.80 | -4\% V |
| 3 | United Kingdom | 126,370 | \#\#\#\#\#\# | 17\% | 514,701 | 468,223 | 10\% | 4.07 | 4.32 | -6\% V |
| 4 | China | 112,427 | 66,516 | $69 \%$ - | 164,166 | 116,507 | $41 \%$ - | 1.46 | 1.75 | -17\% V |
| 5 | United States | 88,334 | 66,677 | $32 \%$ - | 393,448 | 324,052 | 21\% | 4.45 | 4.86 | -8\% V |
| 6 | Germany | 87,755 | 72,641 | 21\% | 362,398 | 348,843 | $4 \%$ - | 4.13 | 4.80 | -14\% |
| 7 | Philippines | 81,564 | 63,358 | 29\% | 161,099 | 176,632 | -9\% マ | 1.98 | 2.79 | -29\% V |
| 8 | Saudi Arabia | 79,570 | 55,485 | $43 \%$ - | 180,173 | 121,015 | 49\% | 2.26 | 2.18 | 4\% |
| 9 | Egypt | 71,534 | 63,039 | $13 \%$ - | 198,892 | 174,964 | $14 \%$ - | 2.78 | 2.78 | 0.2\% |
| 10 | Jordan | 47,898 | 43,632 | 10\% | 131,384 | 119,706 | 10\% | 2.74 | 2.74 | 0.0\% V |
| 11 | Pakistan | 42,448 | 36,537 | 16\% | 104,174 | 93,268 | $12 \%$ - | 2.45 | 2.55 | -4\% |
| 12 | Italy | 38,472 | 30,078 | 28\% | 151,396 | 132,641 | $14 \%$ - | 3.94 | 4.41 | -11\% V |
| 13 | Oman | 37,355 | 29,696 | 26\% | 63,417 | 57,152 | 11\% | 1.70 | 1.92 | -12\% V |
| 14 | Syria | 35,560 | 32,898 | 8\% | 73,314 | 73,789 | -1\% V | 2.06 | 2.24 | -8\% V |
| 15 | France | 34,511 | 32,976 | $5 \%$ - | 118,992 | 115,214 | $3 \%$ - | 3.45 | 3.49 | -1\% |
| 16 | Australia | 28,696 | 26,038 | 10\% | 87,779 | 87,970 | 0\% $\nabla$ | 3.06 | 3.38 | -9\% |
| 17 | Lebanon | 22,881 | 21,661 | $6 \%$ - | 68,956 | 69,199 | 0\% | 3.01 | 3.19 | -6\% |
| 18 | Canada | 20,732 | 18,236 | 14\% | 80,542 | 78,266 | $3 \%$ | 3.88 | 4.29 | -9\% V |
| 19 | Kuwait | 16,540 | 16,343 | $1 \%$ - | 41,740 | 41,921 | 0\% | 2.52 | 2.57 | $-2 \%$ V |
| 20 | Qatar | 16,050 | 16,373 | -2\% V | 32,400 | 33,241 | -3\% | 2.02 | 2.03 | -1\% |
| 21 | Russia | 15,445 | 17,082 | -10\% V | 68,778 | 103,990 | -34\% V | 4.45 | 6.09 | -27\% |
| 22 | South Africa | 13,442 | 10,062 | $34 \%$ - | 46,242 | 38,652 | 20\% | 3.44 | 3.84 | -10\% V |
| 23 | Palestine | 13,417 | 12,092 | 11\% | 24,812 | 22,675 | 9\% | 1.85 | 1.88 | -1\% |
| 24 | Netherlands (Holland) | 13,139 | 13,225 | -1\% V | 47,116 | 46,469 | 1\% | 3.59 | 3.51 | 2\% |
| 25 | Switzerland | 13,094 | 9,772 | $34 \%$ - | 48,912 | 41,374 | $18 \%$ - | 3.74 | 4.23 | -12\% |

Hotel Establishment- Regional Summary
Main Indicators Summary

| Abu Dhabi City | Jul 2015 |  |  |  | Year To Date (January - July) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Indicator | 2015 | 2014 | Growth | ate \% | 2015 | 2014 | Growth R | \% |
| Actual Guest Arrivals | 282,448 | 192,998 | 46\% | - | 2,006,749 | 1,671,456 | 20\% | - |
| Guest Nights | 794,978 | 589,394 | 35\% | $\wedge$ | 5,983,468 | 5,227,611 | 14\% | $\triangle$ |
| Average Length of Stay | 2.81 | 3.05 | -8\% | $\nabla$ | 2.98 | 3.13 | -5\% | $\nabla$ |
| Occupancy Rate \% | 64\% | 56\% | 14\% | $\triangle$ | 75\% | 74\% | 1\% | $\triangle$ |
| Total Revenue | 339,297,463 | 282,810,422 | 20\% | $\wedge$ | 3,350,498,296 | 3,042,227,565 | 10\% | $\triangle$ |
| ARR | 335 | 326 | 3\% | - | 425 | 411 | 4\% | $\triangle$ |
| $\underline{\text { REV PAR }}$ | 215 | 182 | 18\% | - | 319 | 306 | 4\% | - |


| Al Ain City | Jul 2015 |  |  |  | Year To Date (January - July) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Indicator | 2015 | 2014 | Growth | \% \% | 2015 | 2014 | Growth R |  |
| Actual Guest Arrivals | 30,195 | 17,340 | 74\% | - | 212,248 | 188,875 | 12\% | - |
| Guest Nights | 58,851 | 40,449 | 45\% | - | 424,192 | 387,025 | 10\% | - |
| Average Length of Stay | 1.95 | 2.33 | -16\% | $\nabla$ | 2.0 | 2.05 | -2.4\% | $\nabla$ |
| Occupancy Rate \% | 61\% | 46\% | 33\% | $\triangle$ | 66\% | 63\% | 5\% | $\triangle$ |
| Total Revenue | 26,870,025 | 19,528,970 | 38\% | $\triangle$ | 204,766,175 | 196,049,784 | 4\% | $\triangle$ |
| ARR | 397 | 388 | 2\% | $\triangle$ | 390 | 414 | -6\% | $\nabla$ |
| REV PAR | 244 | 179 | 36\% | $\triangle$ | 259 | 261 | -1\% | $\nabla$ |


| Western Region | Jul 2015 |  |  |  | Year To Date (January - July) |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :--- |
| Indicator | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 4}$ | Growth Rate \% | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 4}$ | Growth Rate \% |  |
| Actual Guest Arrivals | 13,571 | 4,948 | $174 \%$ | $\boldsymbol{\Delta}$ | 87,908 | 55,090 | $60 \%$ |
| Guest Nights | 26,014 | 23,322 | $12 \%$ | $\boldsymbol{\Delta}$ | 200,948 | $\mathbf{1 8 5 , 9 2 1}$ | $\mathbf{8 \%}$ |
| Average Length of Stay | 1.92 | 4.71 | $-59 \%$ | $\boldsymbol{\nabla}$ | $\boldsymbol{\Delta}$ |  |  |
| REV PAR | 354 | 331 | $7 \%$ | $\boldsymbol{\Delta}$ | 2.29 | 3.37 | $-32 \%$ |

## Terms and Defenitions

## Actual Guest arrivals:

The number of registered guest arrivals (checked-in) including those who occupied complimentary or nonrevenue generating rooms either for day-stay or overnight stay.

## Guest nights:

The number of nights all guests spent in the hotel regardless of the type of rooms they occupy (single, double, twin, suite, etc)

Room nights:
The number of nights a guestroom is occupied regardless of the number of persons occupying the room.

## Total Hotel Inventory:

The total hotel room inventory or hotel room capacity which include all rooms that are available for sale, out-oforder rooms, out-of-service rooms and those utilized for house use

## Available Rooms:

Number of rooms available during the month covered by the report excluding out-of-order (a room status term indicating that a room is scheduled for maintenance, refurbishment, deep cleaning, etc.)

## Occupied Rooms:

Number of rooms used daily including complimentary and house use.

## Room revenue:

The revenue generated by the hotel by the sold rooms including service charge and taxes.

## Food and beverage revenue:

The revenue generated by the Hotel from Restaurants, F\&B room service and other activities related to food services including service charge and taxes.

## Other revenue:

Other services generated by the hotel that falls outside the room revenue and food \& beverage revenue category including service charge and taxes.

Total revenue:
The revenue generated by the hotel from all its operation including service charge and taxes.

## ARR/ADR:

A ratio that indicates average room rate and to what extent rooms are being up-sold or discounted; calculated by dividing room revenue by the number of rooms sold. Also called average daily rate or ADR.
(Note: Should be based on paid rooms only) excluding complimentary and house use but including service

## Contacts

Market Intelligence Team

Sabha AI Ameri

Market Intelligence Section Manager
sameri@tcaabudhabi.ae
+97125995233

Noura AI Kaabi
Senior Data \& Statistics Analyst
NRKaabi@tcaabudhabi.ae
+971 25995711

Shaheera AI Rashedi
Data \& Statistics Analyst
SERashedi@tcaabudhabi.ae
+97125995376


