## Monthly Hotel Establishment Report Abu Dhabi Emirate

## January 2016



## Abu Dhabi Emitare

Rooms Summary

| January 2016 |  <br> Apartments | Rooms <br> (Total | Share <br> $\%$ |
| :--- | ---: | ---: | ---: |
| Hotel | $\mathbf{1 6 7}$ | $\mathbf{2 9 , 6 8 8}$ | $\mathbf{1 0 0 \%}$ |
| Establishments | $\mathbf{1 0 9}$ | $\mathbf{2 3 , 0 6 3}$ | $\mathbf{7 8 \%}$ |
| Hotels | 39 | 10,785 |  |
| 5 Star | 35 | 7,275 |  |
| 4 Star | 21 | 3,788 |  |
| 3 Star | 9 | 855 |  |
| 2 Star | 5 | 360 |  |
| 1 Star | $\mathbf{5 8}$ | $\mathbf{6 , 6 2 5}$ | $\mathbf{2 2 \%}$ |
| Hotel Apartments | 20 | 3,301 |  |
| Deluxe | 23 | 2,538 |  |
| Superior | 15 | 786 |  |
| Standard |  |  |  |

Hotels closed during January 2016:
1-AI Diar Palm Hotel Apartments- Standard (72) Abu Dhabi City

## Please Note:

Due to an up-grade and down-grade of some hotel establishment classifications during the last month, the total rooms of certain categories have changed. In addition, one hotel have amended the total number of rooms available as part of their inventory. This change has also been reflected in the table above.

Abu Dhabi Emirate
Hotel Establishments Executive Summary

## January 2016

- January 2016 showed an increase of $9 \%$ in guest arrivals when compared to last year, with the total number of hotel guest arrivals at 369,271.
- The number of hotel guest nights increased by $7 \%$ to 1,042,935 guest nights in January 2016.
- The average length of stay decreased by 2\% in January 2016 (2.82 nights) when compared to last year.
- Hotel occupancy for January 2016 was $77 \%$ ( $0 \%$, No Change) in comparison to last year.
- Total revenue for hotel establishments' recorded 2\% decrease in January 2016 (AED 563 Million), room revenue deccreased by $3 \%$, while food \& beverage revenue decreased by $1 \%$.


## Abu Dhabi Emirate

Hotel Establishments Main Indicators Summary
January 2016


Abu Dhabi Emirate
Top 10 Nationalities
January 2016

|  |  | Share \% | Growth\% | Guests | Average Length of Stay |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | UAE | 33\% | 10\% | 121,780 | $\begin{gathered} 2.2 \\ 5 \end{gathered}$ |
| 2 | India | 7\% | 19\% | 24,275 | $\begin{gathered} 3.4 \\ 7 \end{gathered}$ |
| 3 | China | 6\% | 1\% | 20,653 | $\begin{gathered} 1.4 \\ 1 \end{gathered}$ |
| 4 | UK | 5\% | -2\% | - 16,862 | $\begin{gathered} 4.3 \\ 3 \end{gathered}$ |
| 5 | KSA | 4\% | 12\% | -16,308 | $\begin{gathered} 2.5 \\ 3 \end{gathered}$ |
| 6 | USA | 4\% | 6\% | - 14,061 | $\begin{gathered} 4.1 \\ 4 \end{gathered}$ |
| 7 | Germany | 3\% | -2\% | 12,125 | 4.1 8 |
| 8 | Egypt | 3\% | 23\% | - 11,666 | $\begin{gathered} 2.6 \\ 8 \end{gathered}$ |
| 9 | Philippines | 3\% | 18\% | - 10,116 | 2.2 1 |
| 10 | Jordan | 2\% | 23\% | \| 8,456 | $\begin{gathered} 2.9 \\ 0 \end{gathered}$ |

Total Hotel Establishment Guests
369,271

Hotel Establishment Statistics

## Abu Dhabi Emirate

Top 25 Nationalities
January 2016

| Nationality |  | Guest Arrivals |  |  |  | Guestnights |  |  |  | Average Length of Stay |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2016 | 2015 | Growth Rate \% |  | 2016 | 2015 | Growth Rate \% |  | 2016 | 2015 |  |  |
| 1 | UAE | 121,780 | 110,757 | 10\% | - | 273,765 | 262,112 | 4\% | $\triangle$ | 2.25 | 2.37 | -5\% | $\nabla$ |
| 2 | India | 24,275 | 20,459 | 19\% | - | 84,190 | 75,302 | 12\% | - | 3.47 | 3.68 | -6\% | $\nabla$ |
| 3 | China | 20,653 | 20,495 | 1\% | - | 29,181 | 29,596 | -1\% | $\nabla$ | 1.41 | 1.44 | -2\% | $\nabla$ |
| 4 | UK | 16,862 | 17,208 | -2\% | $\nabla$ | 73,058 | 73,142 | 0\% | $\nabla$ | 4.33 | 4.25 | 2\% | $\triangle$ |
| 5 | KSA | 16,308 | 14,533 | 12\% | $\triangle$ | 41,332 | 31,573 | 31\% | - | 2.53 | 2.17 | 17\% | $\triangle$ |
| 6 | USA | 14,061 | 13,308 | 6\% | $\triangle$ | 58,272 | 56,409 | 3\% | $\triangle$ | 4.14 | 4.24 | -2\% | $\nabla$ |
| 7 | Germany | 12,125 | 12,406 | -2\% | $\nabla$ | 50,673 | 53,789 | -6\% | $\nabla$ | 4.18 | 4.34 | -4\% | $\nabla$ |
| 8 | Egypt | 11,666 | 9,498 | 23\% | $\triangle$ | 31,297 | 26,763 | 17\% | $\triangle$ | 2.68 | 2.82 | -5\% | $\nabla$ |
| 9 | Philippines | 10,116 | 8,587 | 18\% | $\triangle$ | 22,374 | 18,319 | 22\% | - | 2.21 | 2.13 | 4\% | $\triangle$ |
| 10 | Jordan | 8,456 | 6,875 | 23\% | $\triangle$ | 24,521 | 21,506 | 14\% | $\triangle$ | 2.90 | 3.13 | -7\% | $\nabla$ |
| 11 | Pakistan | 7,170 | 5,884 | 22\% | $\triangle$ | 17,312 | 15,189 | 14\% | $\triangle$ | 2.41 | 2.58 | -6\% | $\nabla$ |
| 12 | Oman | 6,869 | 6,888 | 0\% | $\nabla$ | 11,067 | 11,173 | -1\% | $\nabla$ | 1.61 | 1.62 | -1\% | $\nabla$ |
| 13 | France | 6,671 | 5,159 | 29\% | $\triangle$ | 21,416 | 18,734 | 14\% | $\triangle$ | 3.21 | 3.63 | -12\% | $\nabla$ |
| 14 | Italy | 6,559 | 5,381 | 22\% | $\triangle$ | 26,512 | 23,535 | 13\% | - | 4.04 | 4.37 | -8\% | $\nabla$ |
| 15 | Australia | 5,261 | 4,540 | 16\% | $\triangle$ | 15,312 | 14,683 | 4\% | $\triangle$ | 2.91 | 3.23 | -10\% | $\nabla$ |
| 16 | Syria | 5,006 | 4,449 | 13\% | $\triangle$ | 13,603 | 8,652 | 57\% | - | 2.72 | 1.94 | 40\% | $\triangle$ |
| 17 | Lebanon | 3,110 | 2,619 | 19\% | $\triangle$ | 10,741 | 8,829 | 22\% | $\triangle$ | 3.45 | 3.37 | 2\% | $\triangle$ |
| 18 | Qatar | 2,985 | 2,814 | 6\% | $\triangle$ | 6,332 | 5,862 | 8\% | - | 2.12 | 2.08 | 2\% | - |
| 19 | Canada | 2,930 | 3,396 | -14\% | $\nabla$ | 13,097 | 12,239 | 7\% | - | 4.47 | 3.60 | 24\% | $\triangle$ |
| 20 | Ireland | 2,889 | 1,808 | 60\% | $\triangle$ | 7,612 | 6,936 | 10\% | - | 2.63 | 3.84 | -31\% | $\nabla$ |
| 21 | South Africa | 2,676 | 2,017 | 33\% | $\triangle$ | 8,310 | 7,453 | 11\% | - | 3.11 | 3.70 | -16\% | $\nabla$ |
| 22 | Kuwait | 2,596 | 3,445 | -25\% | $\nabla$ | 6,613 | 8,343 | -21\% | V | 2.55 | 2.42 | 5\% | - |
| 23 | Russia | 2,501 | 2,754 | -9\% | $\nabla$ | 15,298 | 15,528 | -1\% | V | 6.12 | 5.64 | 8\% | $\triangle$ |
| 24 | Morocco | 2,152 | 1,537 | 40\% | $\triangle$ | 6,213 | 5,982 | 4\% | - | 2.89 | 3.89 | -26\% | $\nabla$ |
| 25 | Palestine | 2,090 | 1,713 | 22\% | $\triangle$ | 3,902 | 3,405 | 15\% | - | 1.87 | 1.99 | -6\% | $\nabla$ |

Regional Summary

| Abu Dhabi City | Jan 2016 |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Indicator | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 5}$ | Growth Rate \% |  |
| Actual Guest Arrivals | 317,477 | 295,810 | $7 \%$ | $\boldsymbol{\Delta}$ |
| Guest Nights | 938,244 | 880,288 | $7 \%$ | $\boldsymbol{\Delta}$ |
| Average Length of |  |  |  |  |
| Stay | 2.96 | 2.98 | $-1 \%$ | $\boldsymbol{\nabla}$ |
| Occupancy Rate \% | $78 \%$ | $77 \%$ | $1 \%$ | $\boldsymbol{\Delta}$ |
| Total Revenue | $502,857,153$ | $510,061,158$ | $-1 \%$ | $\boldsymbol{\nabla}$ |
| ARR | 422 | 451 | $-6 \%$ | $\boldsymbol{\nabla}$ |
| REV PAR | 329 | 348 | $-6 \%$ | $\boldsymbol{\nabla}$ |

## Rooms Summary

| January 2016 |  <br> Apartments | Rooms <br> (Total Inventory) | Share \% |
| :--- | ---: | ---: | ---: |
| Hotel Establishments | $\mathbf{1 3 9}$ | $\mathbf{2 6 , 5 9 8}$ | $\mathbf{1 0 0 \%}$ |
| Hotels | $\mathbf{8 6}$ | $\mathbf{2 0 , 4 1 8}$ | $\mathbf{6 2 \%}$ |
| 5 Star | 31 | 9,866 |  |
| 4 Star | 26 | 6,261 |  |
| 3 Star | 17 | 3,262 |  |
| 2 Star | 8 | 731 |  |
| 1 Star | 4 | 298 |  |
| Hotel Apartments | 53 | $\mathbf{6 , 1 8 0}$ |  |
| Deluxe | 20 | 3,301 |  |
| Superior | 20 | 2,201 |  |
| Standard | 13 | 678 |  |

## Regional Summary

| AI Ain City | Jan 2016 |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Indicator | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 5}$ | Growth Rate $\%$ |  |
| Actual Guest Arrivals | 33,000 | 34,572 | $-5 \%$ | $\boldsymbol{\nabla}$ |
| Guest Nights | 69,393 | 67,689 | $3 \%$ | $\boldsymbol{\Delta}$ |
| Average Length of Stay | 2.1 | 1.96 | $7 \%$ | $\boldsymbol{\Delta}$ |
| Occupancy Rate \% | $70 \%$ | $71 \%$ | $-2 \%$ | $\boldsymbol{\nabla}$ |
| Total Revenue | $30,350,147$ | $32,176,346$ | $-6 \%$ | $\boldsymbol{\nabla}$ |
| ARR | 395 | 415 | $-5 \%$ | $\boldsymbol{\nabla}$ |
| REV PAR | 276 | 296 | $-7 \%$ | $\boldsymbol{\nabla}$ |


| Rooms Summary |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| January 2016 |  <br> Apartments | Rooms <br> (Total Inventory) | Share \% |  |
| Hotel Establishments | $\mathbf{1 7}$ | $\mathbf{1 , 9 1 0}$ | $\mathbf{1 0 0 \%}$ |  |
| Hotels | $\mathbf{1 2}$ | $\mathbf{1 , 4 6 5}$ | $\mathbf{7 1 \%}$ |  |
| 5 Star | 3 | 481 |  |  |
| 4 Star | 7 | 798 |  |  |
| 3 Star | - | - |  |  |
| 2 Star | 1 | 124 |  |  |
| 1 Star | 1 | 62 |  |  |
| Hotel Apartments | $\mathbf{5}$ | $\mathbf{4 4 5}$ | $\mathbf{2 9 \%}$ |  |
| Deluxe | - | - |  |  |
| Superior | 3 | 337 |  |  |
| Standard | 2 | 108 |  |  |

## Regional Summary

| Western Region | Jan 2016 |  |  |  |
| :--- | ---: | ---: | ---: | :--- |
| Indicator | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 5}$ | Growth Rate $\%$ |  |
| Actual Guest Arrivals | 18,794 | 9,141 | $106 \%$ | $\mathbf{\Delta}$ |
| Guest Nights | 35,298 | 30,433 | $16 \%$ | $\mathbf{\Delta}$ |
| Average Length of Stay | 1.88 | 3.33 | $-44 \%$ | $\boldsymbol{\nabla}$ |
| Occupancy Rate \% | $68 \%$ | $69 \%$ | $-2 \%$ | $\boldsymbol{\nabla}$ |
| Total Revenue | $29,835,768$ | $29,388,601$ | $2 \%$ | $\mathbf{\Delta}$ |
| ARR | 722 | 865 | $-17 \%$ | $\boldsymbol{\nabla}$ |
| REV PAR | 489 | 599 | $-18 \%$ | $\boldsymbol{\nabla}$ |


| Rooms Summary |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| January 2016 |  <br> Apartments | Rooms <br> (Total Inventory) | Share \% |
| Hotel Establishments | $\mathbf{1 1}$ | $\mathbf{1 , 1 8 0}$ | $\mathbf{1 0 0 \%}$ |
| Hotels | $\mathbf{1 1}$ | $\mathbf{1 1 , 1 8 0}$ | $\mathbf{1 0 0 \%}$ |
| 5 Star | 5 | 438 |  |
| 4 Star | 2 | 216 |  |
| 3 Star | 4 | 526 |  |
| 2 Star | - | - |  |
| 1 Star | - | - |  |
| Hotel Apartments | - | - | $\mathbf{0 \%}$ |
| Deluxe | - | - |  |
| Superior | - | - |  |
| Standard | - | - |  |

## Terms and Defenitions

## Actual Guest arrivals:

The number of registered guest arrivals (checked-in) including those who occupied complimentary or non-revenue generating rooms either for day-stay or overnight stay.

## Guest nights:

The number of nights all guests spent in the hotel regardless of the type of rooms they occupy (single, double, twin, suite, etc)

## Room nights:

The number of nights a guestroom is occupied regardless of the number of persons occupying the

## Total Hotel Inventory:

The total hotel room inventory or hotel room capacity which include all rooms that are available for sale, out-of-order rooms, out-of-service rooms and those utilized for house use.

## Available Rooms:

Number of rooms available during the month covered by the report excluding out-of-order (a room status term indicating that a room is scheduled for maintenance, refurbishment, deep cleaning, etc.)

## Occupied Rooms:

Number of rooms used daily including complimentary and house use.

## Room revenue:

The revenue generated by the hotel by the sold rooms including service charge and taxes.

## Food and beverage revenue:

The revenue generated by the Hotel from Restaurants, F\&B room service and other activities related to food services including service charge and taxes.

## Other revenue:

Other services generated by the hotel that falls outside the room revenue and food \& beverage revenue category including service charge and taxes.

## Total revenue:

The revenue generated by the hotel from all its operation including service charge and taxes.

## ARR/ADR:

A ratio that indicates average room rate and to what extent rooms are being up-sold or discounted; calculated by dividing room revenue by the number of rooms sold. Also called average daily rate or (Nōe: Should be based on paid rooms only) excluding complimentary and house use but including

## RevPAR:

A calculation used in the hotel industry that measures revenue per available room (total rooms in hotel minus out of service rooms)

