# Monthly Hotel Establishments Report Abu Dhabi Emirate 

January 2015


## Abu Dhabi Emitare

Rooms Summary

| January 2015 |  <br> Apartments | Rooms <br> (Total Inventory) | Share <br> $\%$ |
| :--- | ---: | ---: | ---: |
| Hotel Establishments | $\mathbf{1 6 0}$ | $\mathbf{2 8 , 5 7 1}$ | $\mathbf{1 0 0 \%}$ |
| Hotels | $\mathbf{1 0 2}$ | $\mathbf{2 2 , 2 0 5}$ | $\mathbf{7 8 \%}$ |
| 5 Star | 34 | 9,981 |  |
| 4 Star | 28 | 6,753 |  |
| 3 Star | 28 | 4,673 |  |
| 2 Star | 4 | 309 |  |
| 1 Star | 8 | 489 |  |
| Hotel Apartments | $\mathbf{5 8}$ | $\mathbf{6 , 3 6 6}$ | $\mathbf{2 2 \%}$ |
| Deluxe | 20 | 3,301 |  |
| Superior | 22 | 2,185 |  |
| Standard | 16 | 880 |  |

New rooms summary:
Southern Sun Hotel added 197 rooms
Total rooms 353

## Please Note:

Due to an up-grade and down-grade of some hotel establishment classifications during the last month, the total rooms of certain categories have changed. In addition, one hotel have amended the total number of rooms available as part of their inventory. This change has also been reflected in the table above.

## Hotel Establishment Statistics

# Abu Dhabi Emitare 

Hotel Establishments Executive Summary

January 2015

- January 2015 showed an increase of $23 \%$ in guest arrivals when compared to last year, with the total number of hotel guest arrivals at 339,523.
- The number of hotel guest nights increased by $14 \%$ to 978,410 guest nights in January 2015.
- The average length of stay for January 2015 decreased by 7\% in comparison to January 2014.
- Hotel occupancy for January 2015 was 77\% (0\%, No Change) in comparison to last year.
- Total revenue for hotel establishments recorded 9\% increase for January 2015 (AED 570 Million), room revenue increased by $12 \%$, while food \& beverage revenue decreased by $0.1 \%$ compared to last year.

Abu Dhabi Emirate
Hotel Establishments Main Indicators Summary

January 2015

|  | January |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Indicator | 2015 | 2014 | Growth | \% |
| Actual Guest Arrivals | 339,523 | 276,970 | 23\% | A |
| Guest Nights | 978,410 | 855,651 | 14\% | A |
| Room Nights | 673,837 | 600,136 | 12\% | A |
| Occupied Rooms | 677,640 | 605,081 | 12\% | $\Delta$ |
| Occupancy Rate \% | 77\% | 77\% | 0\% | > |
| Room Revenue | 312,426,835 | 279,670,467 | 12\% | $\Delta$ |
| Food \& Beverages | 193,736,162 | 194,016,390 | -0.1\% | $\nabla$ |
| Other Revenue | 64,534,438 | 49,307,515 | 31\% | - |
| Total Revenue | 570,697,435 | 522,994,372 | 9\% | A |
| ARR | 461 | 462 | -0.2\% | $\nabla$ |
| REV PAR | 353 | 355 | -1\% | $\nabla$ |

Actual Guest Arrivals


| Occupancy Rate \% |
| :--- |
| $2015]$ |
| $2014] \quad 77 \%$ |
| $\square$ |

Growth rate 0\%

Guestnights


Average Room Rates

 -0.2\%


## Abu Dhabi Emirate

Top 10 Nationalities
January 2015

|  |  | Share \% | Growth\% | Guests |  | Average Length of Stay |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | UAE | 33\% | 29\% |  | 110,757 | 2.37 |
| 2 | China | 6\% | 110\% | 20,495 |  | 1.44 |
| 3 | India | 6\% | 26\% | 20,459 |  | 3.68 |
| 4 | UK | 5\% | $13 \%$ - | 17,208 |  | 4.25 |
| 5 | KSA | 4\% | 36\% | 14,533 |  | 2.17 |
| 6 | US | 4\% | 22\% | - 13,308 |  | 4.24 |
| 7 | Germany | 4\% | 15\% | - 12,406 |  | 4.34 |
| 8 | Egypt | 3\% | 16\% | - 9,498 |  | 2.82 |
| 9 | Philippines | 3\% | 19\% | \| 8,587 |  | 2.13 |
| 10 | Oman | 2\% | 33\% | -6,888 |  | 1.62 |

## Abu Dhabi Emirate

Top 25 Nationalities
January 2015

|  |  | Guest Arrivals |  |  | Guestnights |  |  | Average Length of Stay |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rank | Nationality | 2015 | 2014 | $\begin{aligned} & \text { Growth Rate } \\ & \% \end{aligned}$ | 2015 | 2014 | Growth Rate $\%$ | 2015 | 2014 | Growth Rate \% |
| 1 | UAE | 110,757 | 85,530 | 29\% | 262,112 | 202,797 | 29\% | 2.37 | 2.37 | 0\% |
| 2 | China | 20,495 | 9,751 | 110\% | 29,596 | 14,632 | 102\% | 1.44 | 1.50 | -4\% |
| 3 | India | 20,459 | 16,221 | 26\% | 75,302 | 65,937 | 14\% | 3.68 | 4.06 | -9\% V |
| 4 | UK | 17,208 | 15,208 | $13 \%$ - | 73,142 | 64,150 | 14\% | 4.25 | 4.22 | 1\% |
| 5 | KSA | 14,533 | 10,679 | 36\% | 31,573 | 24,147 | $31 \%$ - | 2.17 | 2.26 | -4\% |
| 6 | US | 13,308 | 10,935 | 22\% | 56,409 | 47,197 | 20\% | 4.24 | 4.32 | -2\% $\nabla$ |
| 7 | Germany | 12,406 | 10,773 | $15 \%$ - | 53,789 | 52,543 | 2\% | 4.34 | 4.88 | -11\% V |
| 8 | Egypt | 9,498 | 8,205 | 16\% | 26,763 | 23,246 | 15\% | 2.82 | 2.83 | -1\% V |
| 9 | Philippines | 8,587 | 7,189 | 19\% | 18,319 | 20,527 | -11\% V | 2.13 | 2.86 | -25\% |
| 10 | Oman | 6,888 | 5,174 | 33\% | 11,173 | 10,222 | 9\% | 1.62 | 1.98 | -18\% V |
| 11 | Jordan | 6,875 | 6,105 | 13\% | 21,506 | 17,693 | 22\% | 3.13 | 2.90 | 8\% |
| 12 | Pakistan | 5,884 | 5,272 | $12 \%$ - | 15,189 | 14,047 | 8\% | 2.58 | 2.66 | -3\% |
| 13 | Italy | 5,381 | 5,124 | $5 \%$ - | 23,535 | 22,428 | $5 \%$ | 4.37 | 4.38 | 0\% |
| 14 | France | 5,159 | 5,697 | -9\% マ | 18,734 | 18,403 | 2\% | 3.63 | 3.23 | 12\% |
| 15 | Australia | 4,540 | 3,859 | 18\% | 14,683 | 12,552 | 17\% | 3.23 | 3.25 | -1\% V |
| 16 | Syria | 4,449 | 4,246 | $5 \%$ - | 8,652 | 9,062 | -5\% V | 1.94 | 2.13 | -9\% |
| 17 | Kuwait | 3,445 | 2,215 | $56 \%$ - | 8,343 | 5,441 | $53 \%$ - | 2.42 | 2.46 | -1\% V |
| 18 | Canada | 3,396 | 2,797 | 21\% | 12,239 | 10,876 | 13\% |  | 3.89 | -100\% V |
| 19 | Qatar | 2,814 | 3,021 | -7\% V | 5,862 | 6,114 | -4\% | 2.08 | 2.02 | 3\% |
| 20 | Russia | 2,754 | 3,474 | -21\% V | 15,528 | 24,243 | -36\% V | 5.64 | 6.98 | -19\% V |
| 21 | Lebanon | 2,619 | 2,641 | -1\% | 8,829 | 9,187 | -4\% | 3.37 | 3.48 | -3\% V |
| 22 | Netherlands (Holland) | 2,135 | 2,157 | -1\% V | 7,714 | 7,425 | 4\% - | 3.61 | 3.44 | 5\% |
| 23 | South Africa | 2,017 | 1,821 | 11\% | 7,453 | 6,482 | 15\% | 3.70 | 3.56 | 4\% |
| 24 | Switzerland | 1,921 | 1,670 | $15 \%$ - | 6,655 | 6,169 | 8\% | 3.46 | 3.69 | -6\% |
| 25 | Ireland | 1,808 | 1,626 | 11\% | 6,936 | 5,683 | $22 \%$ - | 3.84 | 3.50 | 10\% |

## Hotel Establishment Statistics

Regional Summary

## Main Indicators Summary

January 2015

| Abu Dhabi City | January |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Indicator | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 4}$ | Growth Rate $\%$ |  |
| Actual Guest Arrivals | 295,810 | 236,539 | $25 \%$ | $\mathbf{\Delta}$ |
| Guest Nights | 880,288 | 766,664 | $15 \%$ | $\mathbf{\Delta}$ |
| Room Nights | 610,516 | 544,182 | $12 \%$ | $\Delta$ |
| Average Length of Stay | 2.98 | 3.24 | $-8 \%$ | $\nabla$ |
| Occupancy Rate \% | $77 \%$ | $78 \%$ | $-1 \%$ | $\nabla$ |
| Total Revenue | $509,187,892$ | $466,242,168$ | $9 \%$ | $\Delta$ |
| ARR | 451 | 451 | $0 \%$ | $\nabla$ |
| REV PAR | 348 | 352 | $-1 \%$ | $\nabla$ |


| Al Ain City | January |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Indicator | 2015 | 2014 | Growth |  |
| Actual Guest Arrivals | 34,572 | 31,325 | 10\% | A |
| Guest Nights | 67,689 | 62,702 | 8\% | ( |
| Room Nights | 42,433 | 38,840 | 9\% | A |
| Average Length of Stay | 1.96 | 2.00 | -2\% | $\nabla$ |
| Occupancy Rate \% | 71\% | 66\% | 7\% | A |
| Total Revenue | 32,162,460 | 30,068,172 | 7\% | $\Delta$ |
| ARR | 415 | 434 | -4\% | $\nabla$ |
| REV PAR | 296 | 288 | 3\% | A |


| Western Region | January |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Indicator |  | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 4}$ | Growth Rate $\%$ |
| Actual Guest Arrivals | 9,141 | 9,106 | $0.4 \%$ | $\mathbf{\Delta}$ |
| Guest Nights | 30,433 | 26,285 | $16 \%$ | $\mathbf{\Delta}$ |
| Room Nights | 20,888 | 17,114 | $22 \%$ | $\mathbf{\Delta}$ |
| Average Length of Stay | 3.33 | 2.89 | $15 \%$ | $\mathbf{\Delta}$ |
| Occupancy Rate \% | $6925 \%$ | $6686 \%$ | $4 \%$ | $\mathbf{\Delta}$ |
| Total Revenue | $29,287,388$ | $26,684,032$ | $10 \%$ | $\mathbf{\Delta}$ |
| ARR | 861 | 897 | $-4 \%$ | $\boldsymbol{\nabla}$ |
| REV PAR | 596 | 600 | $-1 \%$ | $\boldsymbol{\nabla}$ |

## Hotel Establishment Statitics



## Terms and Defenitions

## Actual Guest arrivals:

The number of registered guest arrivals (checked-in) including those who occupied complimentary or nonrevenue generating rooms either for day-stay or overnight stay.

## Guest nights:

The number of nights all guests spent in the hotel regardless of the type of rooms they occupy (single, double, twin, suite, etc)

## Room nights:

The number of nights a guestroom is occupied regardless of the number of persons occupying the room.

## Total Hotel Inventory:

The total hotel room inventory or hotel room capacity which include all rooms that are available for sale, out-of-order rooms, out-of-service rooms and those utilized for house use.

## Available Rooms:

Number of rooms available during the month covered by the report excluding out-of-order (a room status term indicating that a room is scheduled for maintenance, refurbishment, deep cleaning, etc.)

## Occupied Rooms:

Number of rooms used daily including complimentary and house use.

## Room revenue:

The revenue generated by the hotel by the sold rooms including service charge and taxes.

## Food and beverage revenue:

The revenue generated by the Hotel from Restaurants, F\&B room service and other activities related to food services including service charge and taxes.

## Other revenue:

Other services generated by the hotel that falls outside the room revenue and food \& beverage revenue category including service charge and taxes.

## Total revenue:

The revenue generated by the hotel from all its operation including service charge and taxes.

## ARR/ADR:

A ratio that indicates average room rate and to what extent rooms are being up-sold or discounted; calculated by dividing room revenue by the number of rooms sold. Also called average daily rate or ADR.
(Note: Should be based on paid rooms only) excluding complimentary and house use but including service

## RevPAR:

A calculation used in the hotel industry that measures revenue per available room (total rooms in hotel minus out of service rooms)

## Contacts

Market Intelligence Team

Sabha AI Ameri

Market Intelligence Section Manager
sameri@tcaabudhabi.ae
+97125995233

Noura AI Kaabi
Senior Data \& Statistics Analyst
NRKaabi@tcaabudhabi.ae
+971 25995711

Shaheera AI Rashedi
Data \& Statistics Analyst
SERashedi@tcaabudhabi.ae
+97125995376


