## Monthly Hotel Establishments Report Abu Dhabi Emirate

## February \& Year to Date (January - February)



## Abu Dhabi Emirate

Rooms Summary

| February 2015 |  <br> Apartments | Rooms <br> (Total Inventory) | Share <br> $\%$ |
| :--- | ---: | ---: | ---: |
| Hotel Establishments | $\mathbf{1 6 1}$ | $\mathbf{2 8 , 5 9 4}$ | $\mathbf{1 0 0 \%}$ |
| Hotels | $\mathbf{1 0 3}$ | $\mathbf{2 2 , 2 2 8}$ | $\mathbf{7 8 \%}$ |
| 5 Star | 36 | 10,433 |  |
| 4 Star | 28 | 6,493 |  |
| 3 Star | 25 | 4,063 |  |
| 2 Star | 5 | 599 |  |
| 1 Star | 9 | 640 |  |
| Hotel Apartments | $\mathbf{5 8}$ | $\mathbf{6 , 3 6 6}$ | $\mathbf{2 2 \%}$ |
| Deluxe | 19 | 2,965 |  |
| Superior | 22 | 2,475 |  |
| Standard | 17 | 926 |  |

Hotels Opened during February 2015:

1. Telal Resort Hotel, 1Star, AI Ain City

Total rooms 23

## Please Note:

Due to an up-grade and down-grade of some hotel establishment classifications during the last month, the total rooms of certain categories have changed. In addition, one hotel have amended the total number of rooms available as part of their inventory. This change has also been reflected in the table above.

## Hotel Establishment Statistics

# Abu Dhabi Emirate 

Hotel Establishments Executive Summary

## February 2015

- February 2015 showed an increase of $17 \%$ in guest arrivals when compared to last year, with the total number of hotel guest arrivals at 307,774.
- The number of hotel guest nights increased by $8 \%$ to 884,342 guest nights in February 2015.
- The average length of stay for February 2015 decreased by 8\% in comparison to February 2014.
- Hotel occupancy for February 2015 was $82 \%$ increased by $1 \%$ in comparison to last year.
- Total revenue for hotel establishments recorded 24\% increase for February 2015 (AED 627 Million), room revenue increased by $35 \%$, while food \& beverage revenue increased by $8 \%$ compared to last year.


## Abu Dhabi Emirate

Hotel Establishments Main Indicators Summary

February 2015

|  | Month of February |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | :---: |
| Indicator | 2015 |  | $\mathbf{2 0 1 4}$ | Growth Rate $\%$ |  |
| Actual Guest Arrivals | 307,774 | 262,193 | $17 \%$ | $\mathbf{\Delta}$ |  |
| Guest Nights | 884,342 | 815,718 | $8 \%$ | $\mathbf{\Delta}$ |  |
| Room Nights | 626,228 | 577,878 | $8 \%$ | $\mathbf{\Delta}$ |  |
| Average Length of Stay | 2.87 | 3.11 | $-8 \%$ | $\boldsymbol{\nabla}$ |  |
| Occupancy Rate \% | $82 \%$ | $81 \%$ | $1 \%$ | $\mathbf{\Delta}$ |  |
| Room Revenue | $356,886,503$ | $263,916,665$ | $35 \%$ | $\mathbf{\Delta}$ |  |
| Food \& Beverages | $204,285,067$ | $190,012,230$ | $8 \%$ | $\mathbf{\Delta}$ |  |
| Other Revenue | $66,012,905$ | $51,841,614$ | $27 \%$ | $\mathbf{\Delta}$ |  |
| Total Revenue | $627,184,475$ | $505,770,509$ | $24 \%$ | $\mathbf{\Delta}$ |  |
| ARR | 544 | 454 | $20 \%$ | $\mathbf{\Delta}$ |  |
| REV PAR | 444 | 368 | $21 \%$ | $\mathbf{\Delta}$ |  |

Actual Guest Arrivals


Occupancy Rate \%


Guestnights


Average Room Rates



Growth rate 20\%

1

Hotel Establishment- Guests' by Nationality

## Abu Dhabi Emirate

Top 10 Nationalities
February 2015

|  |  | Share \% | Growth\% | Guests | Average Length of Stay |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | UAE | 31\% | 17\% |  | 94,279 | 2.40 |
| 2 | China | 8\% | 102\% | 25,969 |  | 1.34 |
| 3 | UK | 6\% | 9\% | 18,800 |  | 4.08 |
| 4 | India | 5\% | 8\% | 16,657 |  | 3.93 |
| 5 | Germany | 5\% | 19\% | 13,927 |  | 3.82 |
| 6 | US | 4\% | 48\% | 13,773 |  | 4.18 |
| 7 | Egypt | 3\% | 4\% | 8,822 |  | 2.79 |
| 8 | Philippines | 3\% | 13\% | 8,470 |  | 2.23 |
| 9 | KSA | 2\% | 48\% | 7,154 |  | 2.22 |
| 10 | France | 2\% | 10\% | 5,874 |  | 3.25 |

Hotel Establishment- Guests' by Nationality
Abu Dhabi Emirate
Top 25 Nationalities
February 2015

|  |  | Guest Arrivals |  |  | Guestnights |  |  | Average Length of Stay |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rank | Nationality | 2015 | 2014 | Growth Rate \% | 2015 | 2014 | Growth Rate \% | 2015 | 2014 | Growth Rate \% |
| 1 | UAE | 94,279 | 80,900 | 17\% | 226,668 | 190,149 | 19\% | 2.40 | 2.35 | 2\% |
| 2 | China | 25,969 | 12,826 | 102\% | 34,689 | 19,147 | $81 \%$ - | 1.34 | 1.49 | -11\% |
| 3 | UK | 18,800 | 17,220 | 9\% | 76,757 | 72,183 | $6 \%$ - | 4.08 | 4.19 | $-3 \%$ V |
| 4 | India | 16,657 | 15,491 | 8\% | 65,396 | 61,364 | $7 \%$ - | 3.93 | 3.96 | -1\% |
| 5 | Germany | 13,927 | 11,735 | 19\% | 53,257 | 52,583 | $1 \%$ - | 3.82 | 4.48 | -15\% V |
| 6 | US | 13,773 | 9,293 | 48\% | 57,626 | 47,097 | 22\% $\boldsymbol{\triangle}$ | 4.18 | 5.07 | -17\% V |
| 7 | Egypt | 8,822 | 8,444 | 4\% | 24,571 | 22,911 | 7\% - | 2.79 | 2.71 | 3\% |
| 8 | Philippines | 8,470 | 7,509 | 13\% | 18,863 | 23,262 | -19\% マ | 2.23 | 3.10 | -28\% |
| 9 | KSA | 7,154 | 4,823 | 48\% | 15,902 | 10,904 | $46 \%$ - | 2.22 | 2.26 | -2\% |
| 10 | France | 5,874 | 5,325 | 10\% | 19,074 | 18,590 | $3 \%$ - | 3.25 | 3.49 | -7\% V |
| 11 | Jordan | 5,662 | 5,702 | $-1 \%$ - | 16,236 | 15,878 | 2\% | 2.87 | 2.78 | $3 \%$ - |
| 12 | Pakistan | 5,245 | 4,703 | 12\% | 14,511 | 13,800 | $5 \%$ - | 2.77 | 2.93 | -6\% |
| 13 | Oman | 5,076 | 4,300 | 18\% | 8,454 | 8,533 | -1\% V | 1.67 | 1.98 | -16\% V |
| 14 | Italy | 4,730 | 4,435 | 7\% | 19,170 | 19,068 | $1 \%$ - | 4.05 | 4.30 | -6\% V |
| 15 | Syria | 3,625 | 4,113 | -12\% V | 7,632 | 9,430 | -19\% V | 2.11 | 2.29 | -8\% V |
| 16 | Canada | 2,994 | 2,973 | 1\% | 11,367 | 14,672 | $-23 \%$ V | 3.80 | 4.94 | -23\% V |
| 17 | Australia | 2,824 | 2,712 | $4 \%$ - | 10,069 | 10,310 | -2\% | 3.57 | 3.80 | -6\% V |
| 18 | Lebanon | 2,704 | 2,966 | -9\% | 8,283 | 9,505 | -13\% V | 3.06 | 3.20 | -4\% |
| 19 | Russia | 2,542 | 2,492 | $2 \%$ - | 9,121 | 11,817 | $-23 \%$ V | 3.59 | 4.74 | -24\% V |
| 20 | Switzerland | 2,452 | 1,695 | $45 \%$ - | 8,910 | 6,378 | 40\% $\triangle$ | 3.63 | 3.76 | -3\% |
| 21 | Kuwait | 2,329 | 3,167 | -26\% V | 5,561 | 8,414 | -34\% マ | 2.39 | 2.66 | -10\% V |
| 22 | Qatar | 2,282 | 3,272 | -30\% V | 4,739 | 6,697 | -29\% V | 2.08 | 2.05 | 1\% |
| 23 | Netherlands (Holland) | 2,114 | 2,537 | -17\% V | 7,462 | 9,028 | -17\% V | 3.53 | 3.56 | -1\% V |
| 24 | Austria | 1,945 | 1,312 | $48 \%$ - | 9,063 | 6,453 | 40\% $\triangle$ | 4.66 | 4.92 | $-5 \%$ V |
| 25 | Belgium | 1,657 | 1,254 | $32 \%$ - | 4,402 | 4,792 | -8\% V | 2.66 | 3.82 | -30\% |

## Hotel Establishment Statistics

## Abu Dhabi Emirate

Hotel Establishments Executive Summary

## Year To Date (January - February )2015

- The number of guests showed an increase of 20\% in year to date (Jan- Feb) 2015 when compared to last year, with the total number of hotel guest arrivals at 647,297.
- The number of hotel guest nights increased by $11 \%$ to $1,862,752$ guest nights
- The average length of stay for year to date decreased by 7\% in comparison to same period of 2014.
- Hotel occupancy was 79\% (No change) in comparison to last year.
- Total revenue for hotel establishments recorded 16\% increase AED 1,197 Billion, room revenue increased by $23 \%$, while food \& beverage revenue increased by $4 \%$.

Abu Dhabi Emirate
Hotel Establishments Main Indicators Summary
Year To Date (January - February)

|  | Year To Date (January-February) |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Indicator | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 4}$ | Growth Rate $\%$ |  |
| Actual Guest Arrivals | 647,297 | 539,163 | $20 \%$ | $\boldsymbol{\Delta}$ |
| Guest Nights | $1,862,752$ | $1,671,369$ | $11 \%$ | $\boldsymbol{\Delta}$ |
| Room Nights | $1,300,065$ | $1,178,014$ | $10 \%$ | $\boldsymbol{\Delta}$ |
| Average Length of Stay | 2.88 | 3.1 | $-7 \%$ | $\boldsymbol{\nabla}$ |
| Occupancy Rate \% | $79 \%$ | $79 \%$ | $0 \%$ |  |
| Room Revenue | $669,399,844$ | $543,587,132$ | $23 \%$ | $\boldsymbol{\Delta}$ |
| Food \& Beverages | $398,035,942$ | $384,028,620$ | $4 \%$ | $\boldsymbol{\Delta}$ |
| Other Revenue | $130,547,342$ | $101,149,129$ | $29 \%$ | $\boldsymbol{\Delta}$ |
| Total Revenue | $1,197,983,128$ | $1,028,764,881$ | $16 \%$ | $\boldsymbol{\Delta}$ |
| ARR | 502 | 458 | $10 \%$ | $\boldsymbol{\Delta}$ |
| REV PAR | 397 | 361 | $10 \%$ | $\boldsymbol{\Delta}$ |

Actual Guest Arrivals


Growth rate 20\%



Average Room Rates


Growth rate $10 \%$

4

## Abu Dhabi Emirate

Top 10 Nationalities
Year To Date (January - February ) 2015

|  |  | Share \% | Growth\% | Guests | Average Length of Stay |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | UAE | 32\% | 23\% | 205,036 | 2.38 |
| 2 | China | 7\% | 106\% | 46,464 | 1.38 |
| 3 | India | 6\% | 17\% | 37,116 | 3.79 |
| 4 | UK | 6\% | 11\% | 36,008 | 4.16 |
| 5 | US | 4\% | $34 \%$ - | 27,081 | 4.21 |
| 6 | Germany | 4\% | 17\% | - 26,333 | 4.07 |
| 7 | KSA | 3\% | 40\% | 21,687 | 2.19 |
| 8 | Egypt | 3\% | 10\% | 18,320 | 2.80 |
| 9 | Philippines | 3\% | 16\% | 17,057 | 2.18 |
| 10 | Jordan | 2\% | 6\% | 12,537 | 3.01 |

Total Hotel Establishment Guests
647,297

Hotel Establishment- Guests' by Nationality
Abu Dhabi Emirate
Top 25 Nationalities
Year To Date (January - February ) 2015

|  |  | Guest Arrivals |  |  | Guestnights |  |  | Average Length of Stay |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rank | Nationality | 2015 | 2014 | Growth Rate \% | 2015 | 2014 | Growth Rate \% | 2015 | 2014 | Growth Rate \% |
| 1 | UAE | 205,036 | 166,430 | 23\% | 488,780 | 392,946 | 24\% | 2.38 | 2.36 | 1\% |
| 2 | China | 46,464 | 22,577 | 106\% | 64,285 | 33,779 | 90\% $\triangle$ | 1.38 | 1.50 | -8\% |
| 3 | India | 37,116 | 31,712 | 17\% | 140,698 | 127,301 | 11\% | 3.79 | 4.01 | -6\% |
| 4 | UK | 36,008 | 32,428 | 11\% | 149,899 | 136,333 | 10\% | 4.16 | 4.20 | -1\% |
| 5 | US | 27,081 | 20,228 | 34\% | 114,035 | 94,294 | 21\% | 4.21 | 4.66 | -10\% V |
| 6 | Germany | 26,333 | 22,508 | 17\% | 107,046 | 105,126 | $2 \%$ - | 4.07 | 4.67 | -13\% V |
| 7 | KSA | 21,687 | 15,502 | 40\% | 47,475 | 35,051 | 35\% | 2.19 | 2.26 | -3\% |
| 8 | Egypt | 18,320 | 16,649 | 10\% | 51,334 | 46,157 | 11\% | 2.80 | 2.77 | 1\% |
| 9 | Philippines | 17,057 | 14,698 | 16\% | 37,182 | 43,789 | -15\% V | 2.18 | 2.98 | -27\% V |
| 10 | Jordan | 12,537 | 11,807 | 6\% - | 37,742 | 33,571 | 12\% | 3.01 | 2.84 | 6\% |
| 11 | Oman | 11,964 | 9,474 | 26\% | 19,627 | 18,755 | 5\% | 1.64 | 1.98 | -17\% |
| 12 | Pakistan | 11,129 | 9,975 | 12\% | 29,700 | 27,847 | 7\% | 2.67 | 2.79 | -4\% |
| 13 | France | 11,033 | 11,022 | 0\% - | 37,808 | 36,993 | $2 \%$ - | 3.43 | 3.36 | 2\% |
| 14 | Italy | 10,111 | 9,559 | 6\% - | 42,705 | 41,496 | 3\% | 4.22 | 4.34 | -3\% V |
| 15 | Syria | 8,074 | 8,359 | -3\% | 16,284 | 18,492 | -12\% V | 2.02 | 2.21 | -9\% |
| 16 | Australia | 7,364 | 6,571 | 12\% | 24,752 | 22,862 | 8\% | 3.36 | 3.48 | -3\% V |
| 17 | Canada | 6,390 | 5,770 | 11\% | 23,606 | 25,548 | -8\% | 3.69 | 4.43 | -17\% V |
| 18 | Kuwait | 5,774 | 5,382 | $7 \%$ - | 13,904 | 13,855 | 0\% | 2.41 | 2.57 | -6\% |
| 19 | Lebanon | 5,323 | 5,607 | -5\% マ | 17,112 | 18,692 | -8\% V | 3.21 | 3.33 | -4\% |
| 20 | Russia | 5,296 | 5,966 | -11\% V | 24,649 | 36,060 | -32\% V | 4.65 | 6.04 | -23\% V |
| 21 | Qatar | 5,096 | 6,293 | -19\% マ | 10,601 | 12,811 | -17\% V | 2.08 | 2.04 | 2\% |
| 22 | Switzerland | 4,373 | 3,365 | 30\% | 15,565 | 12,547 | 24\% | 3.56 | 3.73 | -5\% |
| 23 | Netherlands (Holland) | 4,249 | 4,694 | -9\% V | 15,176 | 16,453 | -8\% V | 3.57 | 3.51 | 2\% |
| 24 | Ireland | 3,447 | 3,059 | 13\% | 13,470 | 11,324 | 19\% | 3.91 | 3.70 | 6\% |
| 25 | Austria | 3,319 | 2,306 | 44\% $\triangle$ | 16,100 | 11,470 | $40 \%$ - | 4.85 | 4.97 | -2\% |

## Regional Summary

Main Indicators Summary

| Abu Dhabi City | Month of February |  |  |  | Year To Date (January-February) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Indicator | 2015 | 2014 | Growth Rat |  | 2015 | 2014 | Growth Rat |  |
| Actual Guest Arrivals | 266,524 | 225,899 | 18\% | - | 562,334 | 462,438 | 22\% | A |
| Guest Nights | 792,176 | 729,431 | 9\% | $\Delta$ | 1,672,464 | 1,496,095 | 12\% | - |
| Room Nights | 566,621 | 523,784 | 8\% | A | 1,177,137 | 1,067,966 | 10\% | $\Delta$ |
| Average Length of Stay | 2.97 | 3.23 | -8\% | $\nabla$ | 2.97 | 3.24 | -8\% | $\nabla$ |
| Occupancy Rate \% | 83\% | 82\% | 1\% | - | 80\% | 80\% | 0\% | $\checkmark$ |
| Total Revenue | 568,902,054 | 449,230,082 | 27\% | - | 1,078,141,440 | 915,472,250 | 18\% | $\Delta$ |
| ARR | 544 | 441 | 23\% | A | 497 | 446 | 11\% | $\Delta$ |
| REV PAR | 451 | 362 | 25\% | - | 397 | 357 | 11\% | - |


| Al Ain City | Month of February |  |  |  | Year To Date (January-February) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Indicator | 2015 | 2014 | Growth Rat |  | 2015 | 2014 | Growth Rat |  |
| Actual Guest Arrivals | 31,628 | 27,816 | 14\% | A | 66,200 | 59,141 | 12\% | - |
| Guest Nights | 62,548 | 61,525 | 2\% | A | 130,237 | 124,227 | 5\% | - |
| Room Nights | 39,215 | 37,562 | 4\% | A | 81,648 | 76,402 | 7\% | A |
| Average Length of Stay | 1.98 | 2.21 | -10\% | $\nabla$ | 1.97 | 2.10 | -6\% | $\nabla$ |
| Occupancy Rate \% | 73\% | 73\% | 0\% | $\nabla$ | 72\% | 69\% | 4\% | $\Delta$ |
| Total Revenue | 29,151,011 | 29,340,420 | -1\% | $\nabla$ | 61,321,677 | 59,408,592 | 3\% | $\Delta$ |
| ARR | 392 | 427 | -8\% | $\nabla$ | 404 | 430 | -6\% | $\nabla$ |
| REV PAR | 286 | 310 | -8\% | $\nabla$ | 291 | 299 | -3\% | $\nabla$ |


| Western Region | Month of February |  |  |  | Year To Date (January-February) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Indicator | 2015 | 2014 | Growth Rat |  | 2015 | 2014 | Growth Rate |  |
| Actual Guest Arrivals | 9,622 | 8,478 | 13\% | - | 18,763 | 17,584 | 7\% | - |
| Guest Nights | 29,618 | 24,762 | 20\% | A | 60,051 | 51,047 | 18\% | A |
| Room Nights | 20,392 | 16,532 | 23\% | A | 41,280 | 33,646 | 23\% | A |
| Average Length of Stay | 3.08 | 2.92 | 5\% | $\Delta$ | 3.2 | 2.90 | 10\% | $\Delta$ |
| Occupancy Rate \% | 68\% | 71\% | -5\% | $\nabla$ | 69\% | 69\% | -1\% | $\nabla$ |
| Total Revenue | 29,131,410 | 27,200,007 | 7\% | $\triangle$ | 58,520,011 | 53,884,038 | 9\% | $\Delta$ |
| ARR | 820 | 923 | -11\% | $\nabla$ | 843 | 910 | -7\% | $\nabla$ |
| REV PAR | 556 | 660 | -16\% | $\nabla$ | 578 | 628 | -8\% | $\nabla$ |

## Terms and Defenitions

## Actual Guest arrivals:

The number of registered guest arrivals (checked-in) including those who occupied complimentary or nonrevenue generating rooms either for day-stay or overnight stay.

## Guest nights:

The number of nights all guests spent in the hotel regardless of the type of rooms they occupy (single, double, twin, suite, etc)

## Room nights:

The number of nights a guestroom is occupied regardless of the number of persons occupying the room.

## Total Hotel Inventory:

The total hotel room inventory or hotel room capacity which include all rooms that are available for sale, out-of-order rooms, out-of-service rooms and those utilized for house use.

## Available Rooms:

Number of rooms available during the month covered by the report excluding out-of-order (a room status term indicating that a room is scheduled for maintenance, refurbishment, deep cleaning, etc.)

## Occupied Rooms:

Number of rooms used daily including complimentary and house use.

## Room revenue

The revenue generated by the hotel by the sold rooms including service charge and taxes.

## Food and beverage revenue:

The revenue generated by the Hotel from Restaurants, F\&B room service and other activities related to food services including service charge and taxes.

## Other revenue:

Other services generated by the hotel that falls outside the room revenue and food \& beverage revenue category including service charge and taxes.

## Total revenue:

The revenue generated by the hotel from all its operation including service charge and taxes.

## ARR/ADR:

A ratio that indicates average room rate and to what extent rooms are being up-sold or discounted; calculated by dividing room revenue by the number of rooms sold. Also called average daily rate or ADR.
(Note: Should be based on paid rooms only) excluding complimentary and house use but including service

RevPAR:
A calculation used in the hotel industry that measures revenue per available room (total rooms in hotel minus out of service rooms)

## Contacts

Market Intelligence Team

Sabha AI Ameri

Market Intelligence Section Manager
sameri@tcaabudhabi.ae
+97125995233

Noura AI Kaabi
Senior Data \& Statistics Analyst
NRKaabi@tcaabudhabi.ae
+971 25995711

Shaheera AI Rashedi
Data \& Statistics Analyst
SERashedi@tcaabudhabi.ae
+97125995376


