# Monthly Hotel Establishments Report Abu Dhabi Emirate 

## December 2015 \& Full Year 2015



## Hotel Establishment Statistics

## Abu Dhabi Emitare

Rooms Summary

| December 2015 |  <br> Apartments | Rooms <br> (Total Inventory) | Share <br> \% |
| :--- | ---: | ---: | ---: | ---: |
| Hotel Establishments | $\mathbf{1 6 8}$ | $\mathbf{2 9 , 7 6 0}$ | $\mathbf{1 0 0 \%}$ |
| Hotels | $\mathbf{1 0 9}$ | $\mathbf{2 3 , 0 6 3}$ | $\mathbf{7 7 \%}$ |
| 5 Star | 39 | 10,785 |  |
| 4 Star | 35 | 7,275 |  |
| 3 Star | 21 | 3,788 |  |
| 2 Star | 9 | 855 |  |
| 1 Star | 5 | 360 |  |
| Hotel Apartments | 59 | $\mathbf{6 , 6 9 7}$ | $\mathbf{2 3 \%}$ |
| Deluxe | 20 | 3,301 |  |
| Superior | 23 | 2,538 |  |
| Standard | 16 | 858 |  |

Hotels Opened during December 2015:
1- Western Hotel- 4 Star (105) Western Region

## Please Note:

Due to an up-grade and down-grade of some hotel establishment classifications during the last month, the total rooms of certain categories have changed.

## Hotel Establishment Statistics

## Abu Dhabi Emirate

Hotel Establishments Executive Summary

## December 2015

- December 2015 showed an increase of 13\% in guest arrivals when compared to last year, with the total number of hotel guest arrivals at 389,728 .
- The number of hotel guest nights increased by $37 \%$ to $1,359,734$ guest nights in December 2015.
- The average length of stay increased by 21\% in December 2015 (3.49 nights) when compared to last year.
- Hotel occupancy decreased by 2\% in December 2015 (77\%) in comparison to 2014.
- Total revenue for hotel establishments decreased by 3\% in December 2015 (AED 628 Million), room revenue decreased by $3 \%$, while food \& beverage revenue decreased by 6\%.


## Abu Dhabi Emirate

Hotel Establishments Main Indicators Summary
December 2015


## Hotel Establishment Statistics

## Abu Dhabi Emirate

Top 10 Nationalities
December 2015

|  |  | Share \% | Growth\% | Guests | Average Length of Stay |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | UAE | 35\% | 27\% |  | 137,033 | 4.41 |
| 2 | India | 8\% | 21\% | 29,785 |  | 3.04 |
| 3 | UK | 5\% | 4\% | 20,661 |  | 3.93 |
| 4 | Philippines | 4\% | 30\% | 14,630 |  | 1.96 |
| 5 | China | 4\% | -14\% V | 13,807 |  | 1.55 |
| 6 | Egypt | 3\% | $34 \%$ - | - 13,247 |  | 2.51 |
| 7 | Germany | 3\% | -30\% V | - 12,768 |  | 4.2 |
| 8 | USA | 3\% | 1\% | - 12,502 |  | 4.29 |
| 9 | KSA | 2\% | $44 \%$ - | \| 8,771 |  | 2.32 |
| 10 | Jordan | 2\% | 21\% | \| 8,465 |  | 2.55 |

## Abu Dhabi Emirate

Top 25 Nationalities
December 2015

|  |  | Guest Arrivals |  |  |  | Guestnights |  |  |  | Average Length of Stay |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nationality | 2015 | 2014 | Grow Rate |  | 2015 | 2014 | Grow Rate |  | 2015 | 2014 | Grow <br> Rate |  |
| 1 | UAE | 137,033 | 107,582 | 27\% | 4 | 604,163 | 246,631 | 145\% | $\triangle$ | 4.41 | 2.29 | 61\% | $\triangle$ |
| 2 | India | 29,785 | 24,566 | 21\% | - | 90,618 | 76,782 | 18\% | $\triangle$ | 3.04 | 3.13 | -4\% | $\nabla$ |
| 3 | UK | 20,661 | 19,885 | 4\% | - | 81,105 | 80,853 | 0\% | $\triangle$ | 3.93 | 4.07 | -12\% | $\nabla$ |
| 4 | Philippines | 14,630 | 11,219 | 30\% | - | 28,607 | 25,032 | 14\% | $\triangle$ | 1.96 | 2.23 | -7\% | $\nabla$ |
| 5 | China | 13,807 | 15,985 | -14\% | $\nabla$ | 21,339 | 24,406 | -13\% | $\nabla$ | 1.55 | 1.53 | 2\% | $\triangle$ |
| 6 | Egypt | 13,247 | 9,877 | 34\% | $\triangle$ | 33,237 | 26,290 | 26\% | $\triangle$ | 2.51 | 2.66 | 1\% | - |
| 7 | Germany | 12,768 | 18,271 | -30\% | V | 53,705 | 70,179 | -23\% | V | 4.21 | 3.84 | 4\% | $\triangle$ |
| 8 | USA | 12,502 | 12,341 |  | $\triangle$ | 53,616 | 59,027 | -9\% | $\nabla$ | 4.29 | 4.78 | -25\% | $\nabla$ |
| 9 | KSA | 8,771 | 6,073 | 44\% | $\triangle$ | 20,389 | 13,048 | 56\% | $\triangle$ | 2.32 | 2.15 | -6\% | $\nabla$ |
| 10 | Jordan | 8,465 | 6,997 | 21\% | $\triangle$ | 21,621 | 18,332 | 18\% | $\triangle$ | 2.55 | 2.62 | -3\% | $\nabla$ |
| 11 | Italy | 7,990 | 7,023 | 14\% | $\triangle$ | 28,523 | 28,219 | 1\% | $\triangle$ | 3.57 | 4.02 | -6\% | $\nabla$ |
| 12 | Pakistan | 7,293 | 6,171 | 18\% | $\triangle$ | 16,532 | 14,420 | 15\% | $\triangle$ | 2.27 | 2.34 | -7\% | $\nabla$ |
| 13 | Syria | 6,154 | 4,715 | 31\% | $\triangle$ | 15,805 | 8,319 | 90\% | $\triangle$ | 2.57 | 1.76 | -5\% | $\nabla$ |
| 14 | Oman | 5,917 | 4,447 | 33\% | $\triangle$ | 10,387 | 7,948 | 31\% | $\triangle$ | 1.76 | 1.79 | 13\% | - |
| 15 | France | 5,778 | 6,135 | -6\% | $\nabla$ | 19,210 | 21,534 | -11\% | $\nabla$ | 3.32 | 3.51 | -5\% | $\nabla$ |
| 16 | Australia | 4,851 | 4,132 | 17\% | $\triangle$ | 14,255 | 13,873 | 3\% | $\triangle$ | 2.94 | 3.36 | 14\% | $\triangle$ |
| 17 | Lebanon | 3,778 | 3,405 | 11\% | $\triangle$ | 11,253 | 10,678 | 5\% | $\triangle$ | 2.98 | 3.14 | -6\% | $\nabla$ |
| 18 | South Africa | 3,324 | 2,175 | 53\% | $\triangle$ | 10,255 | 7,899 | 30\% | $\triangle$ | 3.09 | 3.63 | -24\% | $\nabla$ |
| 19 | Canada | 3,298 | 3,439 | -4\% | $\nabla$ | 13,163 | 11,891 | 11\% | $\triangle$ | 3.99 | 3.46 | 19\% | $\triangle$ |
| 20 | Qatar | 2,546 | 1,839 | 38\% | $\triangle$ | 4,914 | 3,396 | 45\% | $\triangle$ | 1.93 | 1.85 | -20\% | $\nabla$ |
| 21 | Russia | 2,546 | 3,012 | -15\% | $\nabla$ | 9,345 | 11,767 | -21\% | $\nabla$ | 3.67 | 3.91 | -2\% | $\nabla$ |
| 22 | Ireland | 2,448 | 1,437 | 70\% | $\triangle$ | 6,763 | 6,431 | 5\% | $\triangle$ | 2.76 | 4.48 | -3\% | $\nabla$ |
| 23 | Netherlands (Holland) | 2,385 | 2,546 | -6\% | $\nabla$ | 10,299 | 9,950 | 4\% | $\triangle$ | 4.32 | 3.91 | 0\% | $\nabla$ |
| 24 | Palestine | 2,310 | 1,787 | 29\% | $\triangle$ | 4,345 | 3,473 | 25\% | $\triangle$ | 1.88 | 1.94 | -6\% | $\nabla$ |
| 25 | Morocco | 2,297 | 1,753 | 31\% | $\triangle$ | 7,824 | 10,923 | -28\% | V | 3.41 | 6.23 | -6\% | $\nabla$ |

## Hotel Establishment Statistics

## Abu Dhabi Emirate

Hotel Establishments Executive Summary

## Full Year 2015

- The number of guests showed an increase of $18 \%$ in 2015 when compared to last year, with the total number of hotel guest arrivals at $4,105,846$.
- The number of hotel guest nights increased by $17 \%$ to $12,243,096$ guest nights .
- The average length of stay for 2015 decreased by $0.3 \%$ in comparison to 2014.
- Hotel occupancy recorded $1 \%$ increase (75.4\%) in comparison to last year.
- Total revenue for hotel establishments recorded 5\% increase (AED 6,620 Billion), room revenue increased by $7 \%$, while food \& beverage revenue decreased by $1 \%$.


## Abu Dhabi Emirate

Hotel Establishments Main Indicators Summary
Full Year 2015

|  | Full Year |  |  |
| :---: | :---: | :---: | :---: |
| Indicator | 2015 | 2014 | $\begin{gathered} \text { Growth Rate } \\ \% \\ \hline \end{gathered}$ |
| Actual Guest Arrivals | 4,105,846 | 3,494,063 | 18\% |
| Guest Nights | 12,243,096 | 10,463,137 | 17\% |
| Room Nights | 8,167,698 | 7,288,090 | 12\% |
| Average Length of Stay | 2.98 | 2.99 | -0.3\% |
| Occupancy Rate \% | 75.4\% | 74.9\% | 1\% |
| Room Revenue | 3,485,624,022 | 3,265,206,379 | 7\% |
| Food \& Beverages Revenues | 2,320,900,522 | 2,339,460,324 | -1\% |
| Other Revenue | 813,848,781 | 682,342,965 | 19\% |
| Total Revenue | 6,620,373,325 | 6,287,009,668 | $5 \%$ - |
| ARR | 438 | 442 | -1\% |
| REV PAR | 330 | $331$ | 0\% |



Top 10 Nationalities
Full Year 2015

|  |  | Share \% | Growth\% | Guest |  | Average Length of Stay |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | UAE | 34\% | 20\% |  | 1,379,589 | 2.75 |
| 2 | India | 7\% | 21\% | 280,020 |  | 3.52 |
| 3 | UK | 6\% | 14\% | 231,337 |  | 4.14 |
| 4 | China | 4\% | 47\% | 177,198 |  | 1.49 |
| 5 | USA | 4\% | 25\% | 154,126 |  | 4.50 |
| 6 | Philippines | 4\% | 28\% | 149,376 |  | 1.98 |
| 7 | Germany | 4\% | 7\% | 148,177 |  | 4.18 |
| 8 | Saudi Arabia | 3\% | 21\% | 135,135 |  | 2.30 |
| 9 | Egypt | 3\% | 19\% | 132,167 |  | 2.72 |
| 10 | Jordan | 2\% | 12\% | 86,778 |  | 2.73 |

Abu Dhabi Emirate
Top 25 Nationalities
Full Year 2015

|  |  | Guest Arrivals |  |  |  | Guestnights |  |  | Average Length of Stay |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rank | Nationality | 2015 | 2014 | Growth Rate \% |  | 2015 | 2014 | Growth Rate \% | 2015 | 2014 | Growt Rate \% |  |
| 1 | UAE | 1,379,589 | 1,152,085 | 20\% | 4 | 3,788,032 | 2,639,751 | 43\% | 2.75 | 2.29 | 20\% | $\triangle$ |
| 2 | India | 280,020 | 231,702 | 21\% | - | 985,747 | 850,443 | 16\% | 3.52 | 3.67 | -4\% | $\nabla$ |
| 3 | UK | 231,337 | 203,788 | 14\% | - | 958,022 | 877,162 | 9\% | 4.14 | 4.30 | -4\% | $\nabla$ |
| 4 | China | 177,198 | 120,350 | 47\% | 4 | 263,675 | 200,952 | $31 \%$ | 1.49 | 1.67 | -11\% | $\nabla$ |
| 5 | USA | 154,126 | 123,196 | 25\% | - | 694,295 | 608,556 | 14\% | 4.50 | 4.94 | -9\% | $\nabla$ |
| 6 | Philippines | 149,376 | 116,866 | 28\% | $\triangle$ | 296,064 | 309,976 | -4\% | 1.98 | 2.65 | -25\% | $\nabla$ |
| 7 | Germany | 148,177 | 138,604 | 7\% | $\triangle$ | 619,355 | 631,179 | -2\% V | 4.18 | 4.55 | -8\% | $\nabla$ |
| 8 | Saudi Arabia | 135,135 | 111,550 | 21\% | $\triangle$ | 310,423 | 244,678 | 27\% | 2.30 | 2.19 | 5\% | - |
| 9 | Egypt | 132,167 | 111,155 | 19\% | $\triangle$ | 358,855 | 300,521 | 19\% | 2.72 | 2.70 | 0\% | $\triangle$ |
| 10 | Jordan | 86,778 | 77,703 | 12\% | $\triangle$ | 236,561 | 215,430 | 10\% | 2.73 | 2.77 | -2\% | $\nabla$ |
| 11 | Pakistan | 76,830 | 65,229 | 18\% | $\triangle$ | 184,558 | 161,696 | 14\% | 2.40 | 2.48 | -3\% | $\nabla$ |
| 12 | Italy | 70,298 | 55,619 | 26\% | $\triangle$ | 269,549 | 239,650 | 12\% | 3.83 | 4.31 | -11\% | $\nabla$ |
| 13 | Syria | 64,895 | 59,135 | 10\% | $\triangle$ | 135,534 | 122,217 | 11\% | 2.09 | 2.07 | 1\% | $\triangle$ |
| 14 | Oman | 63,458 | 58,959 | 8\% | $\triangle$ | 107,326 | 107,619 | 0\% | 1.69 | 1.83 | -7\% | $\nabla$ |
| 15 | France | 59,831 | 57,923 |  | $\triangle$ | 211,904 | 209,830 | 1\% | 3.54 | 3.62 | -2\% | $\nabla$ |
| 16 | Australia | 56,460 | 49,450 | 14\% | $\triangle$ | 167,280 | 161,371 | 4\% | 2.96 | 3.26 | -9\% | $\nabla$ |
| 17 | Lebanon | 41,116 | 38,428 |  | - | 123,524 | 121,862 | 1\% | 3.00 | 3.17 | -5\% | $\nabla$ |
| 18 | Canada | 36,042 | 33,582 |  | $\triangle$ | 146,284 | 137,191 | 7\% | 4.06 | 4.09 | -1\% | $\nabla$ |
| 19 | Kuwait | 28,071 | 30,856 | -9\% | $\nabla$ | 75,643 | 81,267 | -7\% V | 2.69 | 2.63 | 2\% | - |
| 20 | Qatar | 27,927 | 25,008 | 12\% | $\triangle$ | 55,411 | 50,646 | 9\% | 1.98 | 2.03 | -2\% | $\nabla$ |
| 21 | South Africa | 26,147 | 18,359 | 42\% | $\triangle$ | 91,186 | 71,752 | 27\% | 3.49 | 3.91 | -11\% | $\nabla$ |
| 22 | Russia | 25,118 | 30,266 | -17\% |  | 111,027 | 160,264 | -31\% | 4.42 | 5.30 | -17\% | $\nabla$ |
| 23 | Ireland | 24,849 | 17,613 | 41\% | $\triangle$ | 81,597 | 71,190 | 15\% | 3.28 | 4.04 | -19\% | $\nabla$ |
| 24 | Palestine | 24,739 | 21,653 | 14\% | $\triangle$ | 46,209 | 40,758 | 13\% | 1.87 | 1.88 | -1\% | $\nabla$ |
| 25 | Netherlands (Holland) | 23,489 | 23,362 |  | - | 85,565 | 85,843 | 0\% | 3.64 | 3.67 | -1\% | $\nabla$ |


| Abu Dhabi City | Dec 2015 |  |  |  | Full Year |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Indicator | 2015 | 2014 | Growth Ra | \% \% | 2015 | 2014 | Growth Rat |  |
| Actual Guest Arrivals | 332,600 | 301,500 | 10\% | - | 3,572,951 | 3,050,668 | 17\% | - |
| Guest Nights | 1,242,797 | 890,471 | 40\% | $\Delta$ | 11,144,878 | 9,430,554 | 18\% | - |
| Average Length of Stay | 3.74 | 2.95 | 27\% | $\triangle$ | 3.12 | 3.09 | 1\% | - |
| Occupancy Rate \% | 77\% | 79\% | -2\% | $\nabla$ | 76.4\% | 75.8\% | 1\% | A |
| Total Revenue | 551,368,938 | 572,561,237 | -4\% | $\nabla$ | 5,936,624,347 | 5,623,649,870 | 6\% | - |
| ARR | 444 | 472 | -6\% | $\nabla$ | 430 | 433 | -0.6\% | $\nabla$ |
| REV PAR | 343 | 373 | -8\% | $\nabla$ | 328 | 328 | 0\% | $\Delta$ |


| Al Ain City | Dec 2015 |  |  |  | Full Year |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Indicator | 2015 | 2014 | Growth Ra | \% | 2015 | 2014 | Growth Rat |  |
| Actual Guest Arrivals | 37,395 | 31,328 | 19\% | - | 365,243 | 345,669 | 6\% | A |
| Guest Nights | 75,118 | 63,599 | 18\% | A | 737,444 | 697,243 | 6\% | A |
| Average Length of Stay | 2.01 | 2.03 | -1\% | $\nabla$ | 2.02 | 2.02 | 0\% | F |
| Occupancy Rate \% | 74\% | 70\% | 5\% | $\Delta$ | 67\% | 65\% | 3\% | A |
| Total Revenue | 34,926,489 | 35,147,230 | -1\% | $\nabla$ | 359,067,310 | 351,427,255 | 2\% | - |
| ARR | 443 | 437 | 1\% | - | 396 | 415 | -5\% | $\nabla$ |
| REV PAR | 327 | 307 | 7\% | - | 265 | 270 | -2\% | $\nabla$ |


| Western Region | Dec 2015 |  |  |  | Full Year |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Indicator | 2015 | 2014 | Growth Ra | \% | 2015 | 2014 | Growth Rat |  |
| Actual Guest Arrivals | 19,733 | 10,872 | 82\% | - | 167,652 | 97,726 | 72\% | - |
| Guest Nights | 41,819 | 35,092 | 19\% | - | 360,774 | 335,340 | 8\% | - |
| Average Length of Stay | 2.12 | 3.23 | -34\% | $\nabla$ | 2.15 | 3.43 | -37\% | $\nabla$ |
| Occupancy Rate \% | 73\% | 69\% | 6\% | $\Delta$ | 67\% | 70\% | -4\% | $\nabla$ |
| Total Revenue | 41,991,488 | 36,977,419 | 14\% | - | 324,681,668 | 311,932,543 | 4\% | $\triangle$ |
| ARR | 937 | 940 | -0.3\% | $\nabla$ | 746 | 755 | -1.21\% | $\nabla$ |
| REV PAR | 686 | 649 | 6\% | $\triangle$ | 500 | 525 | -5\% | $\nabla$ |

## Actual Guest arrivals:

The number of registered guest arrivals (checked-in) including those who occupied complimentary or nonrevenue generating rooms either for day-stay or overnight stay.

## Guest nights:

The number of nights all guests spent in the hotel regardless of the type of rooms they occupy (single, double, twin, suite, etc)

## Room nights:

The number of nights a guestroom is occupied regardless of the number of persons occupying the room.

## Total Hotel Inventory:

The total hotel room inventory or hotel room capacity which include all rooms that are available for sale, out-of-order rooms, out-of-service rooms and those utilized for house use.

## Available Rooms:

Number of rooms available during the month covered by the report excluding out-of-order (a room status term indicating that a room is scheduled for maintenance, refurbishment, deep cleaning, etc.)

## Occupied Rooms:

Number of rooms used daily including complimentary and house use.

## Room revenue:

The revenue generated by the hotel by the sold rooms including service charge and taxes.

## Food and beverage revenue:

The revenue generated by the Hotel from Restaurants, F\&B room service and other activities related to food services including service charge and taxes.

## Other revenue:

Other services generated by the hotel that falls outside the room revenue and food \& beverage revenue category including service charge and taxes.

## Total revenue:

The revenue generated by the hotel from all its operation including service charge and taxes.

## ARR/ADR:

A ratio that indicates average room rate and to what extent rooms are being up-sold or discounted; calculated by dividing room revenue by the number of rooms sold. Also called average daily rate or ADR.
(Note: Should be based on paid rooms only) excluding complimentary and house use but including service charge)

## RevPAR:

A calculation used in the hotel industry that measures revenue per available room (total rooms in hotel minus out of service rooms)

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