## Monthly Hotel Establishments Report Abu Dhabi Emirate

## August \& Year to Date (January - August)



## Abu Dhabi Emirate

Rooms Summary

| Class |  <br> Apartments | Rooms <br> (Total Inventory) | Share <br> $\%$ |
| :--- | ---: | ---: | ---: | :---: |
| Hotel Establishments | $\mathbf{1 6 6}$ | $\mathbf{2 9 , 9 5 1}$ | $\mathbf{1 0 0 \%}$ |
| Hotels | $\mathbf{1 1 1}$ | $\mathbf{2 3 , 5 3 5}$ | $\mathbf{7 9 \%}$ |
| 5 Star | 41 | $\mathbf{1 1 , 3 0 3}$ |  |
| 4 Star | 36 | 7,317 |  |
| 3 Star | 22 | 3,958 |  |
| 2 Star | 6 | 534 |  |
| 1 Star | 6 | 423 |  |
| Hotel Apartments | $\mathbf{5 5}$ | $\mathbf{6 , 4 1 6}$ | $\mathbf{2 1 \%}$ |
| Deluxe | 20 | 3,351 |  |
| Superior | 21 | 2,305 |  |
| Standard | 14 | 760 |  |

## Hotels Closed during August 2016:

1. Sahara Hotel Apartment 4 Abu Dhabi City Superior 170 Rooms

## Please Note:

Due to an up-grade and down-grade of some hotel establishment classifications during the last month, the total rooms of certain categories have changed. This change has been reflected in the table above.

## Abu Dhabi Emirate

Hotel Establishments Executive Summary

## August 2016

- August 2016 showed an increase of 6\% in guest arrivals when compared to last year, with the total number of hotel guest arrivals at 379,293.
- The number of hotel guest nights increased by $0.02 \%$ to $1,011,523$ guest nights in August 2016.
- The average length of stay decreased by 6\% in August 2016 (2.67 nights) when compared to last year.
- The hotel occupancy decreased by $1 \%$ in comparison to last year.
- Total revenue for hotel establishments' recorded 12\% decrease in August 2016 (AED 367 Million), room revenue decreased by $13 \%$, while food \& beverage revenue decreased by $12 \%$.


## Abu Dhabi Emirate

Hotel Establishments Main Indicators Summary
August 2016

|  | Month of August |  |  |
| :---: | :---: | :---: | :---: |
| Indicator | 2016 | 2015 | Growth Rate \% |
| Actual Guest Arrivals | 379,293 | 357,430 | 6\% |
| Guest Nights | 1,011,523 | 1,011,285 | 0.02\% |
| Room Nights | 651,554 | 663,211 | -2\% |
| Average Length of Stay | 2.67 | 2.83 | -6\% $\nabla$ |
| Occupancy Rate \% | 70\% | 71\% | -1\% |
| Room Revenue | 190,234,945 | 219,272,482 | -13\% $\nabla$ |
| Food \& Beverages <br> Revenues | 121,972,126 | 138,300,945 | -12\% |
| Other Revenue | 54,808,722 | 59,574,576 | -8\% |
| Total Revenue | 367,015,794 | 417,148,003 | -12\% $\nabla$ |
| ARR | 297 | 342 | -13\% |
| REV PAR | 208 | 243 | -14\% ${ }^{\text {- }}$ |



## Hotel Establishment Statistics

Abu Dhabi Emirate
Top 10 Nationalities
August 2016

|  |  | Share \% | Growth\% | Guests | Average Length of Stay |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | UAE | 37\% | 2\% $\triangle$ |  | 139,212 2.27 |
| 2 | India | 7\% | $13 \%$ - | 25,169 | 2.93 |
| 3 | KSA | 6\% | 20\% | 21,020 | 2.12 |
| 4 | UK | 5\% | 11\% | 17,528 | 4.10 |
| 5 | China | 5\% | 29\% | 17,107 | 1.37 |
| 6 | Philippines | 4\% | 16\% | 16,301 | 1.89 |
| 7 | Egypt | 3\% | 15\% | 12,621 | 2.88 |
| 8 | Jordan | 3\% | 23\% | 9,580 | 2.52 |
| 9 | Pakistan | 2\% | 23\% | 9,145 | 2.22 |
| 10 | Germany | 2\% | 3\% | \| 9,104 | 4.91 |

## Abu Dhabi Emirate

Top 25 Nationalities
August 2016


## Hotel Establishment Statistics

## Abu Dhabi Emirate

Hotel Establishments Executive Summary

## Year To Date (January - August) 2016

- The number of guests showed an increase of $8 \%$ in year to date (January August) 2016 when compared to last year, with the total number of hotel guest arrivals at 2,889,888.
- The number of hotel guest nights increased by $3 \%$ to $7,868,954$ guest nights .
- The average length of stay for year to date decreased by 5\% in comparison to same period of 2015.
- The hotel occupancy decreased by $2 \%$ in comparison to last year.
- Total revenue for hotel establishments recorded 7\% decrease (AED3,841

Billion), room revenue decreased by $9 \%$, while food \& beverage revenue decreased by $7 \%$.

Hotel Establishment Statistics

## Abu Dhabi Emirate

Hotel Establishments Main Indicators Summary
Year To Date (January - August) 2016

|  | Year To Date (January - August) |  |  |
| :---: | :---: | :---: | :---: |
| Indicator | 2016 | 2015 | Growth Rate \% |
| Actual Guest Arrivals | 2,889,888 | 2,664,335 | 8\% |
| Guest Nights | 7,868,954 | 7,619,893 | $3 \%$ - |
| Room Nights | 5,212,701 | 5,166,734 | 1\% |
| Average Length of Stay | 2.72 | 2.86 | -5\% $\overline{ }$ |
| Occupancy Rate \% | 72\% | 74\% | -2\% $\bar{\nabla}$ |
| Room Revenue | 1,975,796,451 | 2,168,143,530 | -9\% $\boldsymbol{\nabla}$ |
| Food \& Beverages Revenues | 1,360,590,078 | 1,470,175,510 | -7\% |
| Other Revenue | 505,179,274 | 514,061,969 | -2\% $\bar{\nabla}$ |
| Total Revenue | 3,841,565,803 | 4,152,381,009 | -7\% V |
| ARR | 379 | 422 | -10\% |
| REV PAR | 274 | 311 | -12\% $\nabla$ |



## Abu Dhabi Emirate

Top 10 Nationalities
Year To Date (January - August) 2016

|  |  | Share \% | Growth\% | Guests | Average Length of Stay |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | UAE | $34 \%$ | $8 \%$ - | 974,807 | 2.22 |
| 2 | India | 7\% | 18\% | 204,347 | 3.23 |
| 3 | China | 5\% | 21\% | 151,473 | 1.42 |
| 4 | UK | 5\% | 3\% | 146,804 | 4.01 |
| 5 | Philippines | 4\% | 23\% | 117,416 | 1.96 |
| 6 | KSA | 4\% | 6\% | 102,463 | 2.31 |
| 7 | Egypt | 4\% | 24\% | 102,305 | 2.68 |
| 8 | USA | 3\% | -8\% | 91,464 | 4.46 |
| 9 | Germany | 3\% | -10\% V | 86,894 | 4.52 |
| 10 | Jordan | 3\% | $32 \%$ - | 73,715 | 2.54 |

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## Abu Dhabi Emirate

Top 25 Nationalities
Year To Date (January - August) 2016

|  |  | Guest Arrivals |  |  |  | Guestnights |  |  |  | Average Length of Stay |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rank | Nationality | 2016 | 2015 | Grow Rate |  | 2016 | 2015 | Grow Rate |  | 2016 | 2015 | Grow Rate |  |
| 1 | UAE | 974,807 | 902,533 | 8\% | $\triangle$ | 2,163,334 | 2,180,560 | -1\% | $\nabla$ | 2.22 | 2.42 | -8\% | $\nabla$ |
| 2 | India | 204,347 | 173,649 | 18\% | - | 659,574 | 637,854 | 3\% | - | 3.23 | 3.67 | -12\% | $\nabla$ |
| 3 | China | 151,473 | 125,678 | 21\% | $\triangle$ | 214,489 | 183,679 | 17\% | - | 1.42 | 1.46 | -3.1\% | $\nabla$ |
| 4 | UK | 146,804 | 142,134 | 3\% | $\triangle$ | 589,357 | 586,521 | 0\% | - | 4.01 | 4.13 | -2.7\% | $\nabla$ |
| 5 | Philippines | 117,416 | 95,564 | 23\% | - | 230,596 | 187,475 | 23\% | $\triangle$ | 1.96 | 1.96 | 0.1\% | - |
| 6 | KSA | 102,463 | 97,038 | 6\% | $\triangle$ | 236,464 | 219,714 | 8\% | - | 2.31 | 2.26 | 2\% | - |
| 7 | Egypt | 102,305 | 82,486 | 24\% | - | 273,707 | 228,353 | 20\% | - | 2.68 | 2.77 | -3\% | $\nabla$ |
| 8 | USA | 91,464 | 98,975 | -8\% | $\nabla$ | 407,726 | 451,581 | -10\% | $\nabla$ | 4.46 | 4.56 | -2\% | $\nabla$ |
| 9 | Germany | 86,894 | 96,627 | -10\% | $\nabla$ | 392,782 | 403,354 | -3\% | $\nabla$ | 4.52 | 4.17 | 8\% | - |
| 10 | Jordan | 73,715 | 55,656 | 32\% | $\triangle$ | 186,955 | 152,203 | 23\% | $\triangle$ | 2.54 | 2.73 | -7\% | $\nabla$ |
| 11 | Pakistan | 61,354 | 49,869 | 23\% | - | 139,055 | 122,203 | 14\% | - | 2.27 | 2.45 | -8\% | $\nabla$ |
| 12 | Oman | 47,118 | 44,189 | 7\% | - | 74,646 | 74,606 | 0\% | - | 1.58 | 1.69 | -6\% | $\nabla$ |
| 13 | Syria | 46,650 | 42,622 | 9\% | - | 100,679 | 87,281 | 15\% | - | 2.16 | 2.05 | 5\% | - |
| 14 | France | 41,847 | 38,021 | 10\% | - | 142,417 | 133,827 | 6\% | - | 3.40 | 3.52 | -3\% | $\nabla$ |
| 15 | Italy | 41,509 | 43,460 | -4\% | $\nabla$ | 157,685 | 167,896 | -6\% | $\nabla$ | 3.80 | 3.86 | -2\% | $\nabla$ |
| 16 | Australia | 32,304 | 33,812 | -4\% | $\nabla$ | 100,550 | 102,422 | -1.83\% | $\nabla$ | 3.11 | 3.03 | 3\% | - |
| 17 | Lebanon | 31,104 | 26,179 | 19\% | - | 91,725 | 78,379 | 17\% | - | 2.95 | 2.99 | -2\% | $\nabla$ |
| 18 | Canada | 21,913 | 23,269 | -6\% | $\nabla$ | 93,250 | 92,961 | 0\% | - | 4.26 | 4.00 | 7\% | - |
| 19 | Qatar | 21,553 | 19,067 | 13\% | - | 41,934 | 38,321 | 9\% | - | 1.95 | 2.01 | -3\% | $\nabla$ |
| 20 | Palestine | 19,904 | 16,209 | 23\% | - | 37,336 | 30,004 | 24\% | - | 1.88 | 1.85 | 1\% | - |
| 21 | Morocco | 19,770 | 13,457 | 47\% | - | 59,797 | 45,537 | 31\% | - | 3.02 | 3.38 | -11\% | $\nabla$ |
| 22 | Kuwait | 18,144 | 19,886 | -9\% | $\nabla$ | 51,706 | 52,351 | -1\% | $\nabla$ | 2.85 | 2.63 | 8\% | - |
| 23 | Ireland | 18,088 | 14,326 | 26\% | - | 55,707 | 51,132 | 8.9\% | - | 3.08 | 3.57 | -13.7\% | $\nabla$ |
| 24 | Sudan | 16,545 | 12,414 | 33\% | - | 41,045 | 29,469 | 39\% | - | 2.48 | 2.37 | 5\% | - |
| 25 | South Africa | 15,357 | 15,713 | -2\% | $\nabla$ | 58,886 | 55,707 | 6\% | - | 3.83 | 3.55 | 8\% | - |

## Regional Summary

Abu Dhabi City

|  | August |  |  | Year To Date (January - August) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Indicator | 2016 | 2015 | Growth Rate \% | 2016 | 2015 | Growth Rate \% |  |
| Actual Guest <br> Arrivals | 334,947 | 306,842 | 9\% - | 2,529,017 | 2,280,133 | 11\% | - |
| Guest Nights | 903,319 | 909,715 | -1\% | 7,045,614 | 6,828,407 | 3\% | - |
| Average Length of Stay | 2.7 | 2.96 | -9\% $\quad$ V | 2.79 | 2.99 | -7\% | $\nabla$ |
| Occupancy \% | 70\% | 71\% | -2\% | 73\% | 75\% | -2\% | $\nabla$ |
| Total Revenue | 320,703,765 | 366,414,297 | -12\% $\nabla$ | 3,397,124,249 | 3,696,392,599 | -8\% | $\nabla$ |
| ARR | 286 | 332 | -14\% $\nabla$ | 369 | 415 | -11\% | $\nabla$ |
| REV PAR | 201 | 237 | -16\% $\nabla$ | 269 | 309 | -13\% | $\nabla$ |

Rooms Summary

| August 2016 |  <br> Apartments | Rooms <br> (Total Inventory) | Share \% |
| :--- | ---: | ---: | ---: |
| Hotel <br> Establishments | $\mathbf{1 3 7}$ | $\mathbf{2 6 , 6 0 7}$ | $\mathbf{1 0 0 \%}$ |
| Hotels | $\mathbf{8 7}$ | $\mathbf{2 0 , 6 3 6}$ | $\mathbf{7 8 \%}$ |
| 5 Star | 32 | 10,130 |  |
| 4 Star | 27 | 6,303 |  |
| 3 Star | 17 | 3,308 |  |
| 2 Star | 6 | 534 |  |
| 1 Star | 5 | 361 |  |
| Hotel Apartments | $\mathbf{5 0}$ | $\mathbf{5 , 9 7 1}$ | $\mathbf{2 2 \%}$ |
| Deluxe | 20 | 3,351 |  |
| Superior | 18 | 1,968 |  |
| Standard | 12 | 652 |  |

Regional Summary
AI Ain City

|  | August |  |  | Year To Date (January - August) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Indicator | 2016 | 2015 | Growth Rate \% | 2016 | 2015 | Growth Rate \% |  |
| Actual Guest Arrivals | 38,342 | 37,579 | 2\% | 280,994 | 283,285 | -1\% | $\nabla$ |
| Guest Nights | 80,518 | 76,673 | 5\% | 571,146 | 565,641 | 1\% | $\triangle$ |
| Average Length of Stay | 2.1 | 2.04 | 3\% - | 2.03 | 2 | 1\% | - |
| Occupancy \% | 73\% | 70\% | 5\% | 67\% | 68\% | -1\% | $\nabla$ |
| Total Revenue | 28,196,753 | 32,206,236 | -12\% $\nabla$ | 246,764,067 | 257,511,073 | -4\% | $\nabla$ |
| ARR | 326 | 368 | -12\% $\nabla$ | 375 | 380 | -1\% | $\nabla$ |
| REV PAR | 239 | 258 | -8\% $\quad$ - | 250 | 256 | -2\% | $\nabla$ |

Rooms Summary

| August 2016 |  <br> Apartments | Rooms <br> (Total Inventory) | Share \% |
| :--- | ---: | ---: | ---: |
| Hotel <br> Establishments | $\mathbf{1 8}$ | $\mathbf{2 , 1 6 4}$ | $\mathbf{1 0 0 \%}$ |
| Hotels | $\mathbf{1 3}$ | $\mathbf{1 , 7 1 9}$ | $\mathbf{7 9 \%}$ |
| 5 Star | 4 | 735 |  |
| 4 Star | 7 | 798 |  |
| 3 Star | 1 | 124 |  |
| 2 Star | - | - |  |
| 1 Star | 1 | 62 |  |
| Hotel Apartments | $\mathbf{5}$ | $\mathbf{4 4 5}$ | $\mathbf{2 1 \%}$ |
| Deluxe | - | - |  |
| Superior | 3 | 337 |  |
| Standard | 2 | 108 |  |

Regional Summary
Western Region

|  | August |  |  |  | Year To Date (January - August) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Indicator | 2016 | 2015 | Growth Rate \% |  | 2016 | 2015 | Growth Rate \% |  |
| Actual Guest <br> Arrivals | 6,004 | 13,009 | -54\% | $\nabla$ | 79,877 | 100,917 | -21\% | $\nabla$ |
| Guest Nights | 27,686 | 24,897 | 11\% | - | 252,194 | 225,845 | 12\% | - |
| Average Length of Stay | 4.61 | 1.91 | 141\% | - | 3.16 | 2.24 | 41\% | - |
| Occupancy \% | 66\% | 63\% |  | - | 66\% | 65\% | 1\% | - |
| Total Revenue | 18,115,276 | 18,527,471 | -2\% | $\nabla$ | 197,677,486 | 198,477,337 | 0\% | $\nabla$ |
| ARR | 503 | 569 | -12\% |  | 646 | 721 | -10\% | $\nabla$ |
| REV PAR | 334 | 357 | -6\% |  | 424 | 468 | -9\% | $\nabla$ |

Rooms Summary

| August 2016 |  <br> Apartments | Rooms <br> (Total Inventory) | Share \% |
| :--- | ---: | ---: | :---: |
| Hotel <br> Establishments | $\mathbf{1 1}$ | $\mathbf{1 , 1 8 0}$ | $\mathbf{1 0 0 \%}$ |
| Hotels | $\mathbf{1 1}$ | $\mathbf{1 , 1 8 0}$ | $\mathbf{1 0 0 \%}$ |
| 5 Star | 5 | 438 |  |
| 4 Star | 2 | 216 |  |
| 3 Star | 4 | 526 |  |
| 2 Star | - | - |  |
| 1 Star | - | - |  |
| Hotel Apartments | - | - | $\mathbf{0 \%}$ |
| Deluxe | - | - |  |
| Superior | - | - |  |
| Standard | - | - |  |

## Hotel Establishment Statistics

## Terms and Defenitions

## Actual Guest arrivals:

The number of registered guest arrivals (checked-in) including those who occupied complimentary or nonrevenue generating rooms either for day-stay or overnight stay.

## Guest nights:

The number of nights all guests spent in the hotel regardless of the type of rooms they occupy (single, double, twin, suite, etc)

## Room nights:

The number of nights a guestroom is occupied regardless of the number of persons occupying the room.

Total Hotel Inventory:
The total hotel room inventory or hotel room capacity which include all rooms that are available for sale, out-of-order rooms, out-of-service rooms and those utilized for house use.

## Available Rooms:

Number of rooms available during the month covered by the report excluding out-of-order (a room status term indicating that a room is scheduled for maintenance, refurbishment, deep cleaning, etc.)

## Occupied Rooms:

Number of rooms used daily including complimentary and house use.

## Room revenue:

The revenue generated by the hotel by the sold rooms including service charge and taxes.

## Food and beverage revenue:

The revenue generated by the Hotel from Restaurants, F\&B room service and other activities related to food services including service charge and taxes.

## Other revenue:

Other services generated by the hotel that falls outside the room revenue and food \& beverage revenue category including service charge and taxes.

## Total revenue:

The revenue generated by the hotel from all its operation including service charge and taxes.

## ARR/ADR:

A ratio that indicates average room rate and to what extent rooms are being up-sold or discounted; calculated by dividing room revenue by the number of rooms sold. Also called average daily rate or ADR.
(Note: Should be based on paid rooms only) excluding complimentary and house use but including service charge)

## RevPAR:

A calculation used in the hotel industry that measures revenue per available room (total rooms in hotel minus out of service rooms)

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[^0]:    Total Hotel Establishment Guests

