## Monthly Hotel Establishments Report Abu Dhabi Emirate

## August \& Year to Date (January - August)



## Hotel Establishment Statistics

Abu Dhabi Emirate
Hotel Establishments Executive Summary

## August 2015

- August 2015 showed an increase of $16 \%$ in guest arrivals when compared to last year, with the total number of hotel guest arrivals at 357,430.
- The number of hotel guest nights increased by $15 \%$ to 1,011,285 guest nights in August 2015.
- The average length of stay decreased by $1 \%$ in comparison to August 2014.
- Hotel occupancy increased by 1\% in comparison to August 2014.
- Total revenue for hotel establishments' recorded 4\% increased for August 2015 (AED 417 Million), room revenue increased by $5 \%$, while food \& beverage revenue decreased by $3 \%$ compared to last year.

Abu Dhabi Emirate
Hotel Establishments Main Indicators Summary
August 2015

|  | August 2015 |  |  |  |
| :--- | ---: | ---: | ---: | :--- |
| Indicator | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 4}$ | Growth Rate \% |  |
| Actual Guest Arrivals | 357,430 | 306,890 | $16 \%$ | $\boldsymbol{\Delta}$ |
| Guest Nights | $1,011,285$ | 877,819 | $15 \%$ | $\boldsymbol{\Delta}$ |
| Room Nights | 663,211 | 583,808 | $14 \%$ | $\boldsymbol{\Delta}$ |
| Average Length of Stay | 2.83 | 2.86 | $-1 \%$ | $\boldsymbol{\nabla}$ |
| Occupancy Rate \% | $71 \%$ | $70 \%$ | $1 \%$ | $\boldsymbol{\Delta}$ |
| Room Revenue | $219,136,206$ | $207,890,648$ | $5 \%$ | $\boldsymbol{\Delta}$ |
| Food \& Beverages | $138,300,945$ | $142,953,264$ | $-3 \%$ | $\boldsymbol{\nabla}$ |
| Other Revenue | $59,574,576$ | $50,409,898$ | $18 \%$ | $\boldsymbol{\Delta}$ |
| Total Revenue | $417,011,727$ | $401,253,810$ | $4 \%$ | $\boldsymbol{\Delta}$ |
| ARR | 342 |  | 352 | $-3 \%$ |
| REV PAR | 243 |  | 248 | $-2 \%$ |

Actual Guest Arrivals


Occupancy Rate \%


Guestnights


Average Room Rates


Growth rate
$3 \%$

Abu Dhabi Emirate
Top 10 Nationalities
August 2015

|  |  | Share \% | Growth\% | Guests |  | Average Length of Stay |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | UAE | 38\% | 22\% |  | 136,345 | 2.43 |
| 2 | India | 6\% | 26\% | 22,226 |  | 3.70 |
| 3 | KSA | 5\% | -17\% V | 17,468 |  | 2.26 |
| 4 | UK | 4\% | 9\% | 15,764 |  | 4.56 |
| 5 | Philippines | 4\% | 28\% | 14,000 |  | 1.88 |
| 6 | China | 4\% | 63\% | 13,251 |  | 1.47 |
| 7 | Egypt | 3\% | 19\% | 10,952 |  | 2.69 |
| 8 | US | 3\% | 13\% | 10,641 |  | 5.46 |
| 9 | Germany | 2\% | 24\% | 8,872 |  | 4.62 |
| 10 | Jordan | 2\% | 12\% | 7,758 |  | 2.68 |

Abu Dhabi Emirate
Top 25 Nationalities
August 2015

|  | Nationality | Guest Arrivals |  |  |  | Guestnights |  |  |  | Average Length of Stay |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2015 | 2014 | Growth R \% |  | 2015 | 2014 | Growth Ra \% |  | 2015 | 2014 | Growth Rate \% |  |
| 1 | UAE | 136,345 | 112,014 | 22\% | $\triangle$ | 331,101 | 254,574 | 30\% | $\triangle$ | 2.43 | 2.27 | 7\% | $\triangle$ |
| 2 | India | 22,226 | 17,701 | 26\% | $\triangle$ | 82,221 | 67,604 | 22\% | $\triangle$ | 3.70 | 3.82 | -3\% | $\nabla$ |
| 3 | KSA | 17,468 | 20,977 | -17\% | $\nabla$ | 39,541 | 43,092 | -8\% | $\nabla$ | 2.26 | 2.05 | 10\% | $\triangle$ |
| 4 | UK | 15,764 | 14,437 | 9\% | $\triangle$ | 71,820 | 64,958 | 11\% | - | 4.56 | 4.50 | 1\% | - |
| 5 | Philippines | 14,000 | 10,921 | 28\% | $\triangle$ | 26,376 | 27,932 | -6\% | $\nabla$ | 1.88 | 2.56 | -26\% | $\nabla$ |
| 6 | China | 13,251 | 8,120 | 63\% | - | 19,513 | 12,803 | 52\% | $\triangle$ | 1.47 | 1.58 | -7\% | $\nabla$ |
| 7 | Egypt | 10,952 | 9,211 | 19\% | - | 29,461 | 23,143 | 27\% | $\triangle$ | 2.69 | 2.51 | 7\% | $\triangle$ |
| 8 | US | 10,641 | 9,419 | 13\% | - | 58,133 | 52,585 | 11\% | - | 5.46 | 5.58 | -2\% | $\nabla$ |
| 9 | Germany | 8,872 | 7,130 | 24\% | 4 | 40,956 | 38,666 | 6\% | $\triangle$ | 4.62 | 5.42 | -15\% | $\nabla$ |
| 10 | Jordan | 7,758 | 6,929 | 12\% | - | 20,819 | 19,365 | 8\% | - | 2.68 | 2.79 | -4\% | $\nabla$ |
| 11 | Pakistan | 7,421 | 6,232 | 19\% | 4 | 18,029 | 14,236 | 27\% | - | 2.43 | 2.28 | 6\% | - |
| 12 | Syria | 7,062 | 6,930 | 2\% | 4 | 13,967 | 13,085 | 7\% | $\triangle$ | 1.98 | 1.89 | 5\% | $\triangle$ |
| 13 | Oman | 6,834 | 7,137 | -4\% | $\nabla$ | 11,189 | 12,442 | -10\% | $\nabla$ | 1.64 | 1.74 | -6\% | $\nabla$ |
| 14 | Australia | 5,116 | 4,548 | 12\% | 4 | 14,643 | 13,697 | 7\% | - | 2.86 | 3.01 | -5\% | $\nabla$ |
| 15 | Italy | 4,988 | 3,406 | 46\% | - | 16,500 | 15,728 | 5\% | $\triangle$ | 3.31 | 4.62 | -28\% | $\nabla$ |
| 16 | France | 3,510 | 3,284 | 7\% | - | 14,835 | 14,443 | 3\% | $\triangle$ | 4.23 | 4.40 | -4\% | $\nabla$ |
| 17 | Kuwait | 3,346 | 4,786 | -30\% | $\nabla$ | 10,611 | 12,800 | -17\% | $\nabla$ | 3.17 | 2.67 | 19\% | $\triangle$ |
| 18 | Lebanon | 3,298 | 2,736 | 21\% | 4 | 9,423 | 8,536 | 10\% | - | 2.86 | 3.12 | -8\% | $\nabla$ |
| 19 | Qatar | 3,017 | 2,020 | 49\% | 4 | 5,921 | 3,990 | 48\% | - | 1.96 | 1.98 | -1\% | $\nabla$ |
| 20 | Ireland | 2,938 | 1,302 | 126\% | 4 | 7,754 | 5,723 | 35\% | - | 2.64 | 4.40 | -40\% | $\nabla$ |
| 21 | Palestine | 2,792 | 2,743 | 2\% | 4 | 5,192 | 5,093 | 2\% | - | 1.86 | 1.86 | 0\% | $\triangle$ |
| 22 | Canada | 2,537 | 2,589 | -2\% | $\nabla$ | 12,419 | 10,090 | 23\% | $\triangle$ | 4.90 | 3.90 | 26\% | $\triangle$ |
| 23 | South Africa | 2,271 | 1,539 | 48\% | 4 | 9,465 | 6,107 | 55\% | - | 4.17 | 3.97 | 5\% | $\triangle$ |
| 24 | Morocco | 1,932 | 1,800 | 7\% | - | 6,364 | 5,365 | 19\% | $\triangle$ | 3.29 | 2.98 | 11\% | $\triangle$ |
| 25 | Netherlands (Holland) | 1,758 | 1,484 | 18\% | - | 5,639 | 5,568 | 1\% | - | 3.21 | 3.75 | -15\% | $\nabla$ |

Hotel Establishments Executive Summary

## Year To Date (January - August) 2015

- The number of guests showed an increase of $20 \%$ in year to date (Jan- August) 2015 when compared to last year, with the total number of hotel guest arrivals at 2,664,335.
- The number of hotel guest nights increased by $14 \%$ to $7,619,893$ guest nights .
- The average length of stay for year to date decreased by $5 \%$ in comparison to same period of $201<$
- Hotel occupancy recorded 1\% increase in comparison to last year.
- Total revenue for hotel establishments recorded 9\% increase (AED 4,152 Billion), room revenue increased by $11 \%$, while food \& beverage revenue increased by $1 \%$.

Abu Dhabi Emirate
Hotel Establishments Main Indicators Summary
Year To Date (January - August) 2015

|  | Year To Date (January - August) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Indicator | 2015 | 2014 | Growth | \% $\%$ |
| Actual Guest Arrivals | 2,664,335 | 2,222,311 | 20\% | A |
| Guest Nights | 7,619,893 | 6,678,376 | 14\% | A |
| Room Nights | 5,166,734 | 4,662,814 | 11\% | - |
| Average Length of Stay | 2.86 | 3.01 | -5\% | $\nabla$ |
| Occupancy Rate \% | 74\% | 73\% | 1\% | A |
| Room Revenue | 2,168,007,253 | 1,945,339,653 | 11\% | A |
| Food \& Beverages | 1,470,175,510 | 1,451,108,698 | 1\% | A |
| Other Revenue | 514,061,969 | 415,889,609 | 24\% | A |
| Total Revenue | 4,152,244,733 | 3,812,337,961 | 9\% | A |
| ARR | 422 | 413 | 2\% | A |
| REV PAR | 311 | 302 | 3\% | A |

Actual Guest Arrivals


## Growth rate <br> 

Occupancy Rate \%


Guestnights


Average Room Rates


## Abu Dhabi Emirate

Top 10 Nationalities
Year To Date (January - August) 2015

|  |  | Share \% | Growth\% | Guests |  | Average Length of Stay |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | UAE | $34 \%$ | 20\% |  | 902,533 | 2.42 |
| 2 | India | 7\% | 22\% | 173,649 |  | 3.67 |
| 3 | UK | 5\% | 16\% | 142,134 |  | 4.13 |
| 4 | China | 5\% | 68\% | 125,678 |  | 1.46 |
| 5 | US | 4\% | 30\% | 98,975 |  | 4.56 |
| 6 | KSA | 4\% | 27\% | 97,038 |  | 2.26 |
| 7 | Germany | 4\% | 21\% | 96,627 |  | 4.17 |
| 8 | Philippines | 4\% | 29\% | 95,564 |  | 1.96 |
| 9 | Egypt | 3\% | 14\% | 82,486 |  | 2.77 |
| 10 | Jordan | 2\% | 10\% | 55,656 |  | 2.73 |

Hotel Establishment- Guests' by Nationality
Abu Dhabi Emirate
Top 25 Nationalities
Year To Date (January - August) 2015

|  |  | Guest Arrivals |  |  | Guestnights |  |  | Average Length of Stay |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rank | Nationality | 2015 | 2014 | Growth Rate \% | 2015 | 2014 | Growth Rate \% | 2015 | 2014 | Growth Rate \% |
| 1 | UAE | 902,533 | 755,150 | 20\% $\triangle$ | 2,180,560 | 1,721,953 | 27\% | 2.42 | 2.28 | 6\% $\triangle$ |
| 2 | India | 173,649 | 142,613 | 22\% | 637,854 | 542,781 | 18\% | 3.67 | 3.81 | -3\% |
| 3 | UK | 142,134 | 122,893 | 16\% $\triangle$ | 586,521 | 533,181 | 10\% | 4.13 | 4.34 | -5\% |
| 4 | China | 125,678 | 74,636 | 68\% | 183,679 | 129,310 | 42\% $\triangle$ | 1.46 | 1.73 | -16\% $\nabla$ |
| 5 | US | 98,975 | 76,096 | 30\% $\triangle$ | 451,581 | 376,637 | 20\% | 4.56 | 4.95 | -8\% |
| 6 | KSA | 97,038 | 76,462 | 27\% | 219,714 | 164,107 | $34 \%$ - | 2.26 | 2.15 | 5\% |
| 7 | Germany | 96,627 | 79,771 | 21\% | 403,354 | 387,509 | 4\% | 4.17 | 4.86 | -14\% V |
| 8 | Philippines | 95,564 | 74,279 | 29\% | 187,475 | 204,564 | -8\% V | 1.96 | 2.75 | -29\% |
| 9 | Egypt | 82,486 | 72,250 | 14\% $\triangle$ | 228,353 | 198,107 | 15\% | 2.77 | 2.74 | 1\% |
| 10 | Jordan | 55,656 | 50,561 | 10\% $\triangle$ | 152,203 | 139,071 | 9\% | 2.73 | 2.75 | -1\% |
| 11 | Pakistan | 49,869 | 42,769 | 17\% | 122,203 | 107,504 | 14\% | 2.45 | 2.51 | -3\% |
| 12 | Oman | 44,189 | 36,833 | 20\% | 74,606 | 69,594 | 7\% | 1.69 | 1.89 | -11\% |
| 13 | Italy | 43,460 | 33,484 | 30\% | 167,896 | 148,369 | 13\% | 3.86 | 4.43 | -13\% V |
| 14 | Syria | 42,622 | 39,828 | 7\% | 87,281 | 86,874 | 0\% | 2.05 | 2.18 | -6\% |
| 15 | France | 38,021 | 36,260 | $5 \%$ - | 133,827 | 129,657 | $3 \%$ - | 3.52 | 3.58 | -2\% $\nabla$ |
| 16 | Australia | 33,812 | 30,586 | 11\% | 102,422 | 101,667 | 1\% | 3.03 | 3.32 | -9\% |
| 17 | Lebanon | 26,179 | 24,397 | $7 \%$ - | 78,379 | 77,735 | 1\% | 2.99 | 3.19 | -6\% |
| 18 | Canada | 23,269 | 20,825 | $12 \%$ - | 92,961 | 88,356 | $5 \%$ | 4.00 | 4.24 | -6\% $\nabla$ |
| 19 | Kuwait | 19,886 | 21,129 | -6\% V | 52,351 | 54,721 | -4\% V | 2.63 | 2.59 | 2\% |
| 20 | Qatar | 19,067 | 18,393 | $4 \%$ - | 38,321 | 37,231 | 3\% | 2.01 | 2.02 | -1\% $\nabla$ |
| 21 | Russia | 16,585 | 18,411 | -10\% マ | 73,691 | 110,243 | -33\% V | 4.44 | 5.99 | -26\% |
| 22 | Palestine | 16,209 | 14,835 | 9\% | 30,004 | 27,768 | 8\% | 1.85 | 1.87 | -1\% |
| 23 | South Africa | 15,713 | 11,601 | $35 \%$ - | 55,707 | 44,759 | 24\% | 3.55 | 3.86 | -8\% $\nabla$ |
| 24 | Netherlands (Holland) | 14,897 | 14,709 | 1\% | 52,755 | 52,037 | 1\% | 3.54 | 3.54 | 0\% |
| 25 | Ireland | 14,326 | 10,826 | 32\% - | 51,132 | 41,903 | 22\% | 3.57 | 3.87 | -8\% |

Hotel Establishment- Regional Summary Main Indicators Summary

| Abu Dhabi City | Aug 2015 |  |  |  | Year To Date (January - August) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Indicator | 2015 | 2014 | Growth | ate \% | 2015 | 2014 | Growth R |  |
| Actual Guest Arrivals | 312,298 | 264,766 | 18\% | - | 2,319,047 | 1,936,222 | 20\% | - |
| Guest Nights | 918,799 | 784,158 | 17\% | - | 6,902,267 | 6,011,769 | 15\% | - |
| Average Length of Stay | 2.94 | 2.96 | -1\% | $\nabla$ | 2.98 | 3.1 | -4\% | $\nabla$ |
| Occupancy Rate \% | 71\% | 71\% | 1\% | - | 74\% | 74\% | 1\% | $\triangle$ |
| Total Revenue | 368,908,435 | 353,518,647 | 4\% | $\Delta$ | 3,719,425,399 | 3,395,746,212 | 10\% | $\triangle$ |
| ARR | 332 | 341 | -3\% | $\nabla$ | 414 | 402 | 3\% | - |
| REV PAR | 237 | 242 | -2\% | $\nabla$ | 308 | 298 | 4\% | - |


| Al Ain City | Aug 2015 |  |  |  | Year To Date (January - August) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Indicator | 2015 | 2014 | Growth | \% | 2015 | 2014 | Growth R | \% |
| Actual Guest Arrivals | 32,123 | 34,833 | -8\% | $\nabla$ | 244,371 | 223,708 | 9\% | - |
| Guest Nights | 67,589 | 67,025 | 1\% | - | 491,781 | 454,050 | 8\% | - |
| Average Length of Stay | 2.1 | 1.92 | 9\% | $\triangle$ | 2.01 | 2.03 | -1\% | $\nabla$ |
| Occupancy Rate \% | 70\% | 67\% | 5\% | $\triangle$ | 67\% | 64\% | 5\% | $\triangle$ |
| Total Revenue | 29,712,098 | 29,137,224 | 2\% | $\triangle$ | 234,478,273 | 225,187,008 | 4\% | $\triangle$ |
| ARR | 373 | 396 | -6\% | $\nabla$ | 388 | 411 | -6\% | $\nabla$ |
| REV PAR | 262 | 266 | -1\% | $\nabla$ | 259 | 261 | -1\% | $\nabla$ |


| Western Region | Aug 2015 |  |  |  | Year To Date (January - August) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Indicator | 2015 | 2014 | Growth | te \% | 2015 | 2014 | Growth R | \% |
| Actual Guest Arrivals | 13,009 | 7,291 | 78\% | - | 100,917 | 62,381 | 62\% | - |
| Guest Nights | 24,897 | 26,636 | -7\% | $\nabla$ | 225,845 | 212,557 | 6\% | - |
| Average Length of Stay | 1.91 | 3.65 | -48\% | $\nabla$ | 2.24 | 3.41 | -34\% | $\nabla$ |
| Occupancy Rate \% | 63\% | 64\% | -2\% | $\nabla$ | 65\% | 68\% | -4\% | $\nabla$ |
| Total Revenue | 18,391,194 | 18,597,939 | -1\% | $\nabla$ | 198,341,060 | 191,404,741 | 4\% | $\triangle$ |
| ARR | 562 | 554 | 1\% | $\wedge$ | 720 | 743 | -3\% | $\nabla$ |
| REV PAR | 353 | 354 | -0.3\% | $\nabla$ | 468 | 504 | -7\% | $\nabla$ |

## Terms and Defenitions

## Actual Guest arrivals:

The number of registered guest arrivals (checked-in) including those who occupied complimentary or non-revenue generating rooms either for day-stay or overnight stay.

## Guest nights:

The number of nights all guests spent in the hotel regardless of the type of rooms they occupy (single, double, twin, suite, etc)

Room nights:
The number of nights a guestroom is occupied regardless of the number of persons occupying the room.

## Total Hotel Inventory:

The total hotel room inventory or hotel room capacity which include all rooms that are available for sale, out-of-order rooms, out-of-service rooms and those utilized for house use.

## Available Rooms:

Number of rooms available during the month covered by the report excluding out-of-order (a room status term indicating that a room is scheduled for maintenance, refurbishment, deep cleaning, etc.)

## Occupied Rooms:

Number of rooms used daily including complimentary and house use.

## Room revenue:

The revenue generated by the hotel by the sold rooms including service charge and taxes.

## Food and beverage revenue:

The revenue generated by the Hotel from Restaurants, F\&B room service and other activities related to food services including service charge and taxes.

## Other revenue:

Other services generated by the hotel that falls outside the room revenue and food \& beverage revenue category including service charge and taxes.

## Total revenue:

The revenue generated by the hotel from all its operation including service charge and taxes.

## ARR/ADR:

A ratio that indicates average room rate and to what extent rooms are being up-sold or discounted; calculated by dividing room revenue by the number of rooms sold. Also called average daily rate or ADR.
(Note: Should be based on paid rooms only) excluding complimentary and house use but including service charge)

## RevPAR:

A calculation used in the hotel industry that measures revenue per available room (total rooms in hotel minus out of service rooms)

## Hotel Establishment Statistics <br> \section*{Contacts}

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