

Monthly Hotel Establishments Report Abu Dhabi Emirate

April & Year to Date (January - April)

2015





Hotel Establishment Statistics

Abu Dhabi Emitare

Rooms Summary

April 2015	Hotels & Apartments	Rooms (Total Inventory)	Share %
Hotel Establishments	164	29,093	100%
Hotels	105	22,541	77%
5 Star	37	10,468	
4 Star	29	6,639	
3 Star	24	4,156	
2 Star	5	599	
1 Star	10	679	
Hotel Apartments	59	6,552	23%
Deluxe	20	3,151	
Superior	22	2,475	
Standard	17	926	

Hotels Opened during April 2015:

- 1. Danat Residence Hotel Apartments , Deluxe, Abu Dhabi City, Total rooms 186.
- 2. Nurai Island Hotel, 5Star, Abu Dhabi City, Tolal rooms 35.
- 3. Tryp Hotel, 4Star, Abu Dhabi City, Total rooms 146.

Please Note:

Due to an up-grade and down-grade of some hotel establishment classifications during the last month, the total rooms of certain categories have changed. In addition, one hotel have amended the total number of rooms available as part of their inventory. This change has also been reflected in the table above.

هيئة أبوظبي للسياحة والثقافة ABU DHABI TOURISM & CULTURE AUTHORITY

Hotel Establishment Statistics

Abu Dhabi Emitare

Hotel Establishments Executive Summary

April 2015

- April 2015 showed an increase of 21% in guest arrivals when compared to last year, with the total number of hotel guest arrivals at 369,132.
- The number of hotel guest nights increased by 10% to 1,025,898 guest nights in April 2015.
- The average length of stay for April 2015 decreased by 9% in comparison to April 2014.
- Hotel occupancy was 78% decreased by 2% in comparison to last year.
- Total revenue for hotel establishments recorded 6% increase for April 2015 (AED 610 Million), room revenue increased by 6%, while food & beverage revenue decreased by 1% compared to last year.

Page: 3 of 13



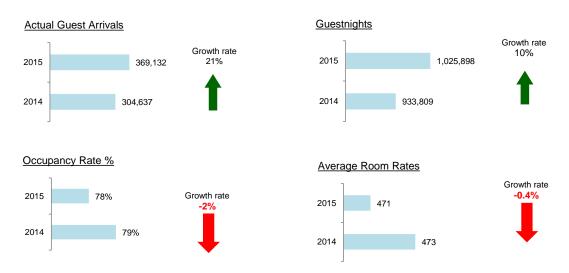
Hotel Establishment Statistics

Abu Dhabi Emirate

Hotel Establishments Main Indicators Summary

April 2015

	т.							
	Month of April							
Indicator	2015	2014	Growth Rate %					
Actual Guest Arrivals	369,132	304,637	21% 🔺					
Guest Nights	1,025,898	933,809	10% 🔺					
Room Nights	680,938	633,006	8% 🔺					
Average Length of Stay	2.78	3.07	-9% ▼					
Occupancy Rate %	78%	79%	-2% ▼					
Room Revenue	319,407,521	300,323,893	6% 🔺					
Food & Beverages	218,062,457	219,794,844	-1% ▼					
Other Revenue	74,117,127	57,293,034	29% 🔺					
Total Revenue	611,587,105	577,411,771	6% 🔺					
ARR	471	473	-0.4%					
REV PAR	366	374	-2% ▼					





Abu Dhabi Emirate

Top 10 Nationalities April 2015

		Share %	Growth%	Guests	Average Length of Stay
1	UAE	33%	16% ▲	12	21,745 2.18
2	India	6%	27% ▲	23,793	3.59
3	UK	6%	21% ▲	22,997	4.04
4	China	4%	16% ▲	15,615	1.55
5	Germany	4%	10% ▲	14,002	4.36
6	USA	4%	27% ▲	13,026	4.59
7	Egypt	3%	26% ▲	12,212	2.66
8	Philippines	3%	33% ▲	11,660	1.97
9	Italy	2%	63% ▲	8,415	3.68
10	Jordan	2%	21% ▲	8,230	2.55

Total Hotel Establishment Guests 369,132



Abu Dhabi Emirate

Top 25 Nationalities

April 2015



			Guest Arriva	als		Guestnight	s	Avera	ge Leng	th of Stay
Rank	Nationality	2015	2014	Growth Rate	2015	2014	Growth Rate	2015	2014	Growth Rate
1	UAE	121,745	105,170	16% 🔺	265,489	237,159	12% 🔺	2.18	2.26	-3% ▼
2	India	23,793	18,790	27% 🔺	85,531	70,835	21% 🔺	3.59	3.77	-5% ▼
3	UK	22,997	19,010	21% 🔺	92,859	84,395	10% 🔺	4.04	4.44	-9% ▼
4	China	15,615	13,501	16% 🔺	24,135	33,505	-28% ▼	1.55	2.48	-38% ▼
5	Germany	14,002	12,750	10% 🔺	61,024	63,378	-4% ▼	4.36	4.97	-12% ▼
6	USA	13,026	10,293	27% 🔺	59,813	49,171	22% 🔺	4.59	4.78	-4% ▼
7	Egypt	12,212	9,682	26% 🔺	32,426	26,735	21% 🔺	2.66	2.76	-4% ▼
8	Philippines	11,660	8,736	33% 🔺	23,003	24,758	-7% ▼	1.97	2.83	-30% ▼
9	Italy	8,415	5,163	63% 🔺	30,938	23,966	29% 🔺	3.68	4.64	-21% ▼
10	Jordan	8,230	6,803	21% 🔺	21,023	17,433	21% 🔺	2.55	2.56	0% ▼
11	KSA	7,291	5,490	33% 🔺	16,197	11,588	40% 🔺	2.22	2.11	5% ▲
12	Pakistan	6,490	5,426	20% 🔺	14,598	12,573	16% 🔺	2.25	2.32	-3% ▼
13	Syria	6,032	5,248	15% 🔺	12,013	11,737	2% 🛦	1.99	2.24	-11% ▼
14	France	5,682	4,926	15% 🔺	18,413	17,839	3% 🔺	3.24	3.62	-11% ▼
15	Oman	5,016	4,009	25% 🔺	8,869	7,429	19% 🔺	1.77	1.85	-5% ▼
16	Australia	4,458	3,840	16% 🔺	13,388	13,862	-3% ▼	3.00	3.61	-17% ▼
17	Lebanon	4,279	3,468	23% 🔺	12,139	11,038	10% 🔺	2.84	3.18	-11% ▼
18	Canada	3,146	2,617	20% 🔺	11,561	11,626	-1% ▼	3.67	4.44	-17% ▼
19	Switzerland	2,981	1,989	50% 🔺	11,836	9,509	24% 🔺	3.97	4.78	-17% ▼
20	Qatar	2,657	2,565	4% ▲	5,179	5,044	3% 🔺	1.95	1.97	-1% ▼
21	Russia	2,641	3,225	-18% ▼	11,358	19,743	-42% ▼	4.30	6.12	-30% ▼
22	South Africa	2,491	1,576	58% ▲	7,385	5,701	30% 🔺	2.96	3.62	-18% ▼
23	Palestine	2,232	2,045	9% 🔺	3,806	3,625	5% ▲	1.71	1.77	-4% ▼
24	Netherlands (Holland)	1,984	2,077	-4% ▼	6,779	7,086	-4% ▼	3.42	3.41	0% 🔺
25	Kuwait	1,959	1,853	6% ▲	4,760	4,877	-2% ▼	2.43	2.63	-8% ▼

هيئة أبوظبي للسياحة والثقافة ABU DHABI TOURISM & CULTURE AUTHORITY

Hotel Establishment Statistics

Abu Dhabi Emitare

Hotel Establishments Executive Summary

Year To Date (January - April) 2015

- The number of guests showed an increase of 20% in year to date (Jan-Apr) 2015 when compared to last year, with the total number of hotel guest arrivals at 1,370,241.
- The number of hotel guest nights increased by 11% to 3,899,135 guest nights .
- The average length of stay for year to date decreased by 7% in comparison to same period of 2014.
- Hotel occupancy was 79%(0%, No change) in comparison to last year.
- $-\,$ Total revenue for hotel establishments recorded 12% increase (AED 2,431 Billion), room revenue increased by16%, while food & beverage revenue increased by 3% .



Hotel Establishment Statistics

Abu Dhabi Emirate

Hotel Establishments Main Indicators Summary

Year To Date (January - April) 2015

	Year To Date (January-April)								
Indicator	2015	2014	Growth Rate %						
Actual Guest Arrivals	1,370,241	1,139,408	20%						
Guest Nights	3,899,135	3,514,572	11% 🔺						
Room Nights	2,678,496	2,448,043	9% 🔺						
Average Length of Stay	2.85	3.08	- 7% ▼						
Occupancy Rate %	79%	79%	0%						
Room Revenue	1,311,305,306	1,131,748,898	16%						
Food & Beverages	839,473,123	815,214,806	3% 🔺						
Other Revenue	280,298,658	216,050,132	30%						
Total Revenue	2,431,077,087	2,163,013,836	12%						
ARR	482	459	5% 🔺						
REV PAR	380	363	5% 🔺						





Abu Dhabi Emirate

Top 10 Nationalities

Year To Date (January - April) 2015

		Share %	Growth%	Guests	Average Length of Stay
1	UAE	32%	21% ▲		441,154 2.28
2	UK	6%	17% ▲	80,673	4.07
3	India	6%	16% ▲	79,793	3.77
4	China	6%	74% ▲	79,713	1.45
5	Germany	4%	20% ▲	59,359	4.03
6	USA	4%	34% ▲	55,570	4.27
7	KSA	3%	46% ▲	46,576	2.23
8	Egypt	3%	9% ▲	39,655	2.81
9	Philippines	3%	20% ▲	37,985	2.12
10	Jordan	2%	7% ▲	27,467	2.82

Total Hotel Establishment Guests

1,370,241





Abu Dhabi Emirate

Top 25 Nationalities

Year To Date (January - April) 2015

		G	Guest Arrival	s		Guestnight	s	Avera	age Len	gth of Stay
Rank	Nationality	2015	2014	Growth Rate %	2015	2014	Growth Rate %	2015	2014	Growth Rate
1	UAE	441,154	365,925	21% 🔺	1,004,525	840,279	20% 🔺	2.28	2.30	-1% ▼
2	UK	80,673	68,730	17% 🔺	328,410	298,100	10% 🔺	4.07	4.34	-6% ▼
3	India	79,793	69,081	16% 🔺	300,641	267,043	13% 🔺	3.77	3.87	-3% ▼
4	China	79,713	45,760	74% 🔺	115,584	83,758	38% ▲	1.45	1.83	-21% ▼
5	Germany	59,359	49,671	20% 🔺	239,479	236,161	1% 🔺	4.03	4.75	-15% ▼
6	USA	55,570	41,399	34% 🔺	237,530	194,706	22% 🛦	4.27	4.70	-9% ▼
7	KSA	46,576	31,932	46% ▲	103,861	70,480	47% ▲	2.23	2.21	1% ▲
8	Egypt	39,655	36,304	9% 🔺	111,451	100,892	10% 🔺	2.81	2.78	1% ▲
9	Philippines	37,985	31,742	20% 🔺	80,426	93,533	-14% ▼	2.12	2.95	-28% ▼
10	Jordan	27,467	25,617	7% ▲	77,527	69,606	11% 🔺	2.82	2.72	4% ▲
11	Italy	24,512	19,972	23% 🔺	97,836	87,104	12% 🔺	3.99	4.36	-8% ▼
12	France	23,564	21,664	9% 🔺	77,433	73,729	5% ▲	3.29	3.40	-3% ▼
13	Pakistan	23,342	20,752	12% 🔺	59,125	54,430	9% 🛦	2.53	2.62	-3% ▼
14	Oman	21,397	17,134	25% 🔺	36,441	33,566	9% 🔺	1.70	1.96	-13% ▼
15	Syria	18,768	18,467	2% 🔺	38,256	41,528	-8% ▼	2.04	2.25	-9% ▼
16	Australia	14,786	13,288	11% 🔺	49,205	47,424	4% ▲	3.33	3.57	-7% ▼
17	Canada	13,118	11,390	15% 🔺	48,627	49,933	-3% ▼	3.71	4.38	-15% ▼
18	Lebanon	12,655	12,397	2% 🔺	39,038	40,950	-5% ▼	3.08	3.30	-7% ▼
19	Russia	11,143	12,526	-11% ▼	47,834	77,041	-38% ▼	4.29	6.15	-30% ▼
20	Qatar	9,793	11,369	-14% ▼	20,523	23,335	-12% ▼	2.10	2.05	2% 🔺
21	Kuwait	9,766	9,197	6% ▲	23,941	23,628	1% 🔺	2.45	2.57	-5% ▼
22	Switzerland	9,611	7,086	36% ▲	35,521	29,810	19% 🔺	3.70	4.21	-12% ▼
23	Netherlands (Ho	8,430	9,126	-8% ▼	29,984	31,595	-5% ▼	3.56	3.46	3% ▲
24	Ireland	7,581	6,429	18% 🔺	28,304	23,854	19% 🔺	3.73	3.71	1% 🔺
25	South Africa	7,460	6,309	18% 🔺	27,471	24,402	13% 🔺	3.68	3.87	-5% ▼



Hotel Establishment- Executive Summary

Abu Dhabi City Main Indicators Summary

Abu Dhabi City		Month of Apri	il		Year	To Date (Janua	ry-April)	
Indicator	2015	2014	014 Growth Rate %		2015	2014	Growth R	ate %
Actual Guest Arrivals	319,274	265,051	20%	A	1,190,233	984,813	21%	A
Guest Nights	926,599	846,005	10%	A	3,512,865	3,164,447	11%	A
Room Nights	614,965	576,422	7%	A	2,425,578	2,226,394	9%	A
Average Length of Stay	2.9	3.19	-9%	▼	2.95	3.21	-8%	▼
Occupancy Rate %	79%	80%	-2%	>	80%	80%	0%	>
Total Revenue	547,298,663	514,654,655	6%	A	2,183,936,626	1,929,216,816	13%	A
ARR	463	459	1%	A	475	447	6%	A
REV PAR	364	367	-1%	▼	379	359	6%	A

Al Ain City		Month of April		Year To Date (January-April)					
Indicator	2015	2014	Growth R	Rate %	2015	2014	Growth Rate %		
Actual Guest Arrivals	33,647	29,706	13%	•	131,367	118,102	11%	A	
Guest Nights	65,903	58,056	14%	A	261,178	242,766	8%	A	
Room Nights	42,891	38,215	12%	A	166,959	152,032	10%	A	
Average Length of Stay	1.96	1.95	1%	A	1.99	2.06	-3%	▼	
Occupancy Rate %	69%	69%	-1%	•	71%	68%	4%	A	
Total Revenue	32,482,650	31,414,918	3%	A	125,947,197	120,929,945	4%	A	
ARR	410	430	-5%	•	405	427	-5%	▼	
REV PAR	283	298	-5%	V	287	292	-2%	▼	

Western Region		Month of April	l		Year To Date (January-April)				
Indicator	2015	2015 2014 Growth Rate %			2015	2014	Growth Rate %		
Actual Guest Arrivals	16,211	9,880	64%	A	48,641	36,493	33%	A	
Guest Nights	33,396	29,748	12%	A	125,092	107,359	17%	A	
Room Nights	23,082	18,369	26%	A	85,959	69,617	23%	A	
Average Length of Stay	2.06	3.01	-32%	▼	2.57	2.94	-13%	▼	
Occupancy Rate %	72%	74%	-4%	▼	68%	70%	-3%	▼	
Total Revenue	31,805,793	31,342,198	1%	A	120,569,744	112,867,075	7%	A	
ARR	816	984	-17%	▼	835	918	-9%	V	
REV PAR	586	732	-20%	▼	571	645	-11%	V	

هيئة أبوظبي للسياحة والثقافة ABU DHABI TOURISM & CULTURE AUTHORITY

Hotel Establishment Statitics

Terms and Defenitions

Actual Guest arrivals:

The number of registered guest arrivals (checked-in) including those who occupied complimentary or non-revenue generating rooms either for day-stay or overnight stay.

Guest nights:

The number of nights all guests spent in the hotel regardless of the type of rooms they occupy (single, double, twin, suite, etc)

Room nights:

The number of nights a guestroom is occupied regardless of the number of persons occupying the room.

Total Hotel Inventory:

The total hotel room inventory or hotel room capacity which include all rooms that are available for sale, out-of-order rooms, out-of-service rooms and those utilized for house use.

Available Rooms:

Number of rooms available during the month covered by the report excluding out-of-order (a room status term indicating that a room is scheduled for maintenance, refurbishment, deep cleaning, etc.)

Occupied Rooms:

Number of rooms used daily including complimentary and house use.

Room revenue:

The revenue generated by the hotel by the sold rooms including service charge and taxes.

Food and beverage revenue:

The revenue generated by the Hotel from Restaurants, F&B room service and other activities related to food services including service charge and taxes.

Other revenue:

Other services generated by the hotel that falls outside the room revenue and food & beverage revenue category including service charge and taxes.

Total revenue:

The revenue generated by the hotel from all its operation including service charge and taxes.

ARR/ADR:

A ratio that indicates average room rate and to what extent rooms are being up-sold or discounted; calculated by dividing room revenue by the number of rooms sold. Also called average daily rate or ADR.

(Note: Should be based on paid rooms only) excluding complimentary and house use but including service charge)

RevPAR:

A calculation used in the hotel industry that measures revenue per available room (total rooms in hotel minus out of service rooms)

Page: 12 of 13



Contacts

Market Intelligence Team

Sabha Al Ameri

Market Intelligence Section Manager sameri@tcaabudhabi.ae +971 2 5995233

Noura Al Kaabi

Senior Data & Statistics Analyst
NRKaabi@tcaabudhabi.ae
+971 2 5995711

Shaheera Al Rashedi

Data & Statistics Analyst
SERashedi@tcaabudhabi.ae
+971 2 5995376



